

**SANTA CRUZ COUNTY FAIR, 14TH DAA**  
**STATEMENT OF NET POSITION**  
**March 31, 2022**

	<b>2022</b>	<b>2021</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash	1,092,184	305,421
Restricted Cash	249,862	119,862
Junior Livestock Cash	38,784	12,144
Restricted Cash	-	-
Accounts Receivable	9,504	2,772
JLA Accounts Receivable	8,536	8,536
Deferred Charges	1,080	2,201
<b>Total Current Assets</b>	<b>1,399,950</b>	<b>450,936</b>
<b>Fixed Assets</b>		
Construction In Progress	754,117	167,837
Land	8,500	8,500
Buildings & Improvements (Net of Depreciation)	2,260,356	2,372,175
Equipment (Net of Depreciation)	51,538	-
<b>Total Fixed Assets</b>	<b>3,074,511</b>	<b>2,548,512</b>
<b>Deferred Outflows of Resources</b>		
Deferred Outflows of Resources	260,777	260,777
<b>Total Deferred Outflows of Resources</b>	<b>260,777</b>	<b>260,777</b>
<b>TOTAL ASSETS</b>	<b>4,735,239</b>	<b>3,260,225</b>
<b>LIABILITIES &amp; RETAINED EARNINGS</b>		
<b>Liabilities</b>		
Fees Collected	485	375
Accounts Payable	58,394	78,347
JLA Accounts Payable	-	-
Payroll Liabilities	38,854	17,148
Other Liabilities	-	-
Deferred Income	167,275	111,145
Damage Deposits	14,975	5,400
Leave Liability	53,789	52,163
Worker's Compensation	(402)	(1,094)
Bank Loan	-	-
GASB 68 / SB 84 Loan	71,796	-
JLA Consignment	-	-
Net Pension Liability	935,732	935,732
<b>Total Liabilities</b>	<b>1,340,898</b>	<b>1,199,216</b>
<b>Deferred Inflows of Resources</b>		
Deferred Inflows of Resources	29,289	29,289
<b>Total Liabilities</b>	<b>29,289</b>	<b>29,289</b>
<b>Retained Earnings</b>		
Net Reserve for Capital Assets	2,977,618	2,486,545
Net Reserve for Operation	1,168,443	66,620
Unrestricted Net Position - Pension	(704,245)	(704,245)
Net Reserve for JLA	75,431	45,500
State Allocation	-	66,410
Training Allocation & Oth Fiscal Admin	1,830	-
Capital Project Funds	-	16,534
Other Funds used for Operations	4,281	-
Operation Net Income	(156,714)	(12,525)
JLA Net Income	(1,592)	(4,916)
<b>Total Retained Earnings</b>	<b>3,365,051</b>	<b>1,959,924</b>
<b>TOTAL LIABILITIES &amp; RETAINED EARNINGS</b>	<b>4,735,239</b>	<b>3,188,429</b>

**SANTA CRUZ COUNTY FAIR, 14TH DAA**  
**Cash and Cash Equivalent**  
**March 31, 2022**

**Cash**

Petty Cash	11100	309.17	
Change Fund - Admissions	11200	-	
Change Fund - Cash Register	11210	-	
Cash - Operating Rabobank #6984	11300	1,077,156.62	
Cash - Livestock Awards SBBT #6720	11350	-	
Cash - Premium Rabobank #6988	11410	3,319.07	
Cash - Payroll Rabobank #6992	11500	11,379.91	
Cash - LAIF	11600	19.59	
Cash-SCCB Savings #0158	11601	-	
Cash-SCCB CD#272617	11810	-	
Cash-FNB Savings #7544	11820	-	

\$ 1,092,184.36

**Restricted Cash**

Cash-SCCB Savings #3007	11800	249,862.29	249,862.29
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**Junior Livestock Auction**

JLA - Rabobank #7256	11700	38,784.37	38,784.37
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**Total Cash Accounts**

**\$ 1,380,831.02**

**14TH DAA, SANTA CRUZ COUNTY FAIR**  
**STATEMENT OF OPERATIONS**  
**March 31, 2022**

Account Description	Acct No.	Actuals 2021	Prior YTD 3/31/21	Current YTD 3/31/22	Budget 2022	Balance of Budget	% Used 2022
<b>OPERATING REVENUES:</b>							
Admission Revenue	ADMIS	742,339	-	-	700,000	700,000	0%
Commercial Space Revenue	COMSP	36,625	-	-	35,000	35,000	0%
Concession Revenue	CONCE	409,696	-	-	350,000	350,000	0%
Exhibit Revenue	EXREV	2,182	-	-	-	-	0%
Horse Show Revenue	HSREV	1,740	-	-	-	-	0%
Entertainment Revenue	ETREV	33,635	-	-	32,000	32,000	0%
Miscellaneous Fair Revenue	MFREV	265,558	900	-	270,000	270,000	0%
Interim Revenue	INTRE	1,417,848	267,041	268,505	1,200,000	931,495	22%
Prior Year Revenue	PYREV	73,442	27,719	106	-	(106)	0%
Other Operating Revenue	OTHRE	7,790	2,179	199	-	(199)	0%
		<b>2,990,855</b>	<b>297,839</b>	<b>268,811</b>	<b>2,587,000</b>	<b>2,318,189</b>	<b>10%</b>
<b>OPERATING EXPENDITURES:</b>							
Administration Expense	ADEXP	647,747	100,279	175,206	750,000	574,794	23%
Maintenance Expense	MNEXP	1,044,219	172,196	222,330	1,050,000	827,670	21%
Publicity Expense	PBEXP	135,361	-	-	125,000	125,000	0%
Attendance Expense	ATEXP	159,682	-	-	160,000	160,000	0%
Miscellaneous Fair Expense	MFEXP	101,393	-	12,392	100,000	87,609	12%
Premium Expense	PREXP	12,836	-	579	15,000	14,421	4%
Horse Show Expense	HSEXP	6,529	-	-	7,500	7,500	0%
Exhibit Expense	EXEXP	79,889	-	-	90,000	90,000	0%
Entertainment Expense	ETEXP	185,309	-	-	200,000	200,000	0%
Interim Expense	INTEX	27,521	-	9,984	40,000	30,016	25%
Equipment Expense - Operating	87500	12,836	616	5,159	15,000	9,841	34%
Prior Year Expense	PYEXP	500	-	(125)	-	125	0%
Cash Shortage / Overage - Gates	85100	-	-	-	-	-	0%
		<b>2,413,823</b>	<b>273,091</b>	<b>425,524</b>	<b>2,552,500</b>	<b>2,126,976</b>	<b>17%</b>
<b>Net Operating Profit/Loss Before Depn &amp; Pension</b>		<b>577,032</b>	<b>24,748</b>	<b>(156,714)</b>	<b>34,500</b>	<b>191,214</b>	<b>-454%</b>
Depreciation Expense	90000	149,092	37,273	-	-	-	0%
Pension Expense	96000	-	-	-	-	-	0%
<b>Net Operating Profit/Loss After Depn &amp; Pension</b>		<b>427,940</b>	<b>(12,525)</b>	<b>(156,714)</b>	<b>34,500</b>	<b>191,214</b>	<b>-454%</b>
State Allocations - F&E	31200	<b>38,190</b>	<b>66,410</b>	-	<b>38,000</b>	<b>38,000</b>	<b>0%</b>
Training Allocation & Oth Fiscal Admin	31300	<b>156</b>	-	<b>1,830</b>	-	<b>(1,830)</b>	<b>0%</b>
Other Funds used for Operations	34000	<b>486,444</b>	-	<b>4,281</b>	-	<b>(4,281)</b>	<b>0%</b>
<b>Net Profit/Loss Before Depre &amp; Pension w/ Allocation</b>		<b>1,101,822</b>	<b>91,158</b>	<b>(150,603)</b>	<b>72,500</b>	<b>223,103</b>	<b>-208%</b>
<b>Net Profit/Loss After Depre &amp; Pension w/ Allocation</b>		<b>952,731</b>	<b>53,885</b>	<b>(150,603)</b>	<b>72,500</b>	<b>223,103</b>	<b>-208%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 2021</b>	<b>Current YTD 2,022.00</b>	<b>Budget 2,022.00</b>	<b>Balance of Budget</b>	<b>% Used 2022</b>
<b>ADMISSIONS TO GROUNDS</b>							
Gate Admissions	40000-00-000-1000	387,036	0	0	700,000	700,000	0%
Discount Fair Admissions	DISAD	355,303	0	0	0	0	0%
<b>TOTAL ADMISSION TO GROUNDS</b>		<b>742,339</b>	<b>0</b>	<b>0</b>	<b>700,000</b>	<b>700,000</b>	<b>0%</b>
<b>INDUSTRIAL &amp; COMMERCIAL SPACE</b>							
Outside Commercial Space	41010-00-000-1000	32,777	0	0	35,000	35,000	0%
Inside Commercial Space	41020-00-000-1000	3,848	0	0	0	0	0%
<b>TOTAL INDUSTRIAL &amp; COMMERCIAL SPACE</b>		<b>36,625</b>	<b>0</b>	<b>0</b>	<b>35,000</b>	<b>35,000</b>	<b>0%</b>
<b>CONCESSION REVENUE</b>							
Carnival	40500-00-000-1000	154,447	0	0	0	0	0%
Carnival Pre-Sale	40510-00-000-1000	13,130	0	0	0	0	0%
Carnival Pre-Sale POP	40520-00-000-1000	0	0	0	0	0	0%
Food Concession	42100-00-000-1000	234,710	0	0	350,000	350,000	0%
Non-Food Concession	42200-00-000-1000	7,410	0	0	0	0	0%
Alcohol Concession	42300-00-000-1000	0	0	0	0	0	0%
<b>TOTAL CONCESSION REVENUE</b>		<b>409,696</b>	<b>0</b>	<b>0</b>	<b>350,000</b>	<b>350,000</b>	<b>0%</b>
<b>EXHIBIT REVENUE</b>							
Entry Fees	ENTRY	1,882	0	0	0	0	0%
Donated & Sponsored Awards	43100-80-000-1000	300	0	0	0	0	0%
Advertising Premium Book	43200-80-000-1000	0	0	0	0	0	0%
Other Misc Revenue	48700-80-000-1000	0	0	0	0	0	0%
Sponsorship - Trophies & Ribbons	48800-80-000-1000	0	0	0	0	0	0%
Sponsorship - Legos	48800-80-000-1415	0	0	0	0	0	0%
<b>TOTAL EXHIBIT REVENUE</b>		<b>2,182</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
<b>HORSE SHOW REVENUE (Fairtime)</b>							
Entry Fees	43000-40-000-1100	1,290	0	0	0	0	0%
Sponsorship	43010-40-000-1100	450	0	0	0	0	0%
Stall Fees	48800-40-000-1100	0	0	0	0	0	0%
<b>TOTAL HORSE SHOW REVENUE</b>		<b>1,740</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 3/31/21</b>	<b>Current YTD 3/31/22</b>	<b>Budget 2022</b>	<b>Balance of Budget</b>	<b>% Used 2022</b>
<b>ENTERTAINMENT REVENUE</b>							
Gate Admission - Motorsports	40000-75-000-1100	33,635	0	0	32,000	32,000	0%
Destruction Derby		0	0	0	0	0	0%
Performance Admission		0	0	0	0	0	0%
<b>TOTAL ENTERTAINMENT REVENUE</b>		<b>33,635</b>	<b>0</b>	<b>0</b>	<b>32,000</b>	<b>32,000</b>	<b>0%</b>
<b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b>							
Admission - Gala	40000-00-000-1050	0	0	0	0	0	0%
Stall Fee	43010-00-000-1000	11,800	0	0	0	0	0%
Parking Revenue	45000-00-000-1000	195,533	0	0	0	0	0%
Camp Parking	46500-00-000-1000	10,100	900	0	0	0	0%
Utility Fee Reimbursement	48500-00-000-1000	765	0	0	0	0	0%
Other Misc Revenue	48700-00-000-1000	12,335	0	0	270,000	270,000	0%
Sponsorship	48800-00-000-1000	24,750	0	0	0	0	0%
Fairtime Donation	48830-00-000-1000	275	0	0	0	0	0%
Sponsorship - Livestock Awards	48840-00-000-1000	10,000	0	0	0	0	0%
Entry Fees - JFB	43000-35-000-1000	0	0	0	0	0	0%
Other Misc Revenue - JFB	48700-35-000-1000	0	0	0	0	0	0%
Prior Year Revenue - JFB	49000-35-000-1000	0	0	0	0	0	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>265,558</b>	<b>900</b>	<b>0</b>	<b>270,000</b>	<b>270,000</b>	<b>0%</b>
<b>INTERIM REVENUE</b>							
Food Concession	42100-00-000-3000	0	0	0	0	0	0%
Concession - Heritage Foundation	42101-00-000-3000	103,608	325	0	0	0	0%
Entry Fees - Horse Show - Interim	43000-40-000-4000	95	0	0	0	0	0%
Parking Revenue	45000-00-000-3000	33,760	11,600	0	0	0	0%
Building Rental	46100-00-000-3000	0	0	0	0	0	0%
Building Rental - Rodger House	46100-00-ROD-3000	0	0	0	0	0	0%
Building Rental - Crosetti Bldg	46100-00-CRO-3000	35,960	2,600	24,660	1,750	(22,910)	1409%
Building Rental - Harvest Bldg	46100-00-HAR-3000	51,530	9,850	21,935	0	(21,935)	0%
Building Rental - Arts Bldg	46100-00-ART-3000	9,263	1,000	8,256	500	(7,756)	1651%
Building Rental - Cow Barn	46100-00-COW-3000	0	0	0	0	0	0%
Building Rental - Grange	46100-00-GRA-3000	0	0	0	0	0	0%
Building Rental - Other	46100-00-OTH-3000	20,792	3,073	7,756	0	(7,756)	0%
Building Rental - Heritage Hall	46100-00-HER-3000	18,647	0	7,750	0	(7,750)	0%
Building Rental - Swine Barn	46100-00-SWI-3000	0	0	0	0	0	0%
Ground Rental - Amphitheater	46200-00-AMP-3000	27,330	0	0	0	0	0%
Ground Rental - Horse Arena	46200-40-HSA-4000	109,553	0	0	0	0	0%
Ground Rental - Farmers Market	46200-00-FAR-3001	139,548	30,758	30,961	0	(30,961)	0%
Ground Rental - Racetrack	46200-00-RAC-3000	77,960	0	0	0	0	0%
Ground Rental - Other	46200-00-OTH-3000	119,812	11,400	21,840	0	(21,840)	0%
Equipment Rental	46300-00-000-3000	2,664	0	0	0	0	0%
Camp Parking	46500-00-000-3000	607,372	154,236	145,002	0	(145,002)	0%
Utility Fee Reimbursement	48500-00-000-3000	22,386	6,566	345	0	(345)	0%
Other Misc Revenue	48700-00-000-3000	1,934	0	0	1,200,000	1,200,000	0%
<b>TOTAL INTERIM REVENUE</b>		<b>1,382,214</b>	<b>231,408</b>	<b>268,505</b>	<b>1,202,250</b>	<b>933,745</b>	<b>22%</b>
<b>PRIOR YEAR REVENUE</b>							
Prior Year Revenue	49000-00-000-0000	73,442	27,719	106	0	(106)	0%
<b>TOTAL PRIOR YEAR REVENUE</b>		<b>73,442</b>	<b>27,719</b>	<b>106</b>	<b>0</b>	<b>(106)</b>	<b>0%</b>
<b>OTHER OPERATING REVENUE</b>							
Other Operating Revenue	48700-00-000-0000	285	25	199	0	(199)	0%
Interest Earnings	48710-00-000-0000	0	0	0	0	0	0%
County Expense Reimbursement	48850-00-000-0000	7,505	2,154	0	0	0	0%
<b>TOTAL OTHER OPERATING REVENUE</b>		<b>7,790</b>	<b>2,179</b>	<b>199</b>	<b>0</b>	<b>(199)</b>	<b>0%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 3/31/21</b>	<b>Current YTD 3/31/22</b>	<b>Budget 2022</b>	<b>Balance of Budget</b>	<b>% Used 2022</b>
<b>ADMINISTRATION EXPENSE</b>							
Salaries & Wages - Perm	50000-11-000-0000	116,329	26,088	35,181	0	(35,181)	0%
Salaries & Wages - Temp	50100-11-000-0000	142,828	14,127	47,370	0	(47,370)	0%
Compensated Leave	50300-11-000-0000	4,763	3,137	0	0	0	0%
Employee Benefits	51000-11-000-0000	11,142	2,737	2,953	0	(2,953)	0%
PERS Employer Contribution	51010-11-000-0000	59,038	11,546	18,216	0	(18,216)	0%
Payroll Taxes	51100-11-000-0000	16,767	2,943	5,425	0	(5,425)	0%
Worker's Comp	51200-11-000-0000	8,103	2,413	4,457	0	(4,457)	0%
Unemployment Insurance	51300-11-000-0000	5,462	3,304	0	0	0	0%
Current year - Bad Debt Expense	53000-11-000-0000	0	0	0	0	0	0%
Bank / CC Charges	54000-11-000-0000	36,329	4,622	3,870	0	(3,870)	0%
Director Expense	56000-11-000-0000	0	0	0	0	0	0%
Dues & Subscription	57000-11-000-0000	5,502	88	99	0	(99)	0%
Insurance	60000-11-000-0000	51,309	12,117	26,102	0	(26,102)	0%
Other Misc Expense	65000-11-000-0000	72,529	1,374	6,369	750,000	743,631	1%
Licenses & Permits	65010-11-000-0000	2,479	9	0	0	0	0%
Postage	67000-11-000-0000	1,816	316	10	0	(10)	0%
Professional Services	69000-11-000-0000	86,046	11,893	13,641	0	(13,641)	0%
Audit Cost	69040-11-000-0000	6,400	0	0	0	0	0%
Office Supplies & Expense	74000-11-000-0000	4,166	576	490	0	(490)	0%
Telephone	75000-11-000-0000	11,303	2,514	4,741	0	(4,741)	0%
Internet Expense	75010-11-000-0000	905	225	1,792	0	(1,792)	0%
Strategic Planning	76000-11-000-0000	0	0	0	0	0	0%
Travel / Training Expense	77000-11-000-0000	4,532	250	4,491	0	(4,491)	0%
<b>TOTAL ADMINISTRATION EXPENSE</b>		<b>647,747</b>	<b>100,279</b>	<b>175,206</b>	<b>750,000</b>	<b>574,794</b>	<b>23%</b>
<b>MAINTENANCE &amp; GENERAL OPERATIONS</b>							
Salaries & Wages - Perm	50000-12-000-0000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-12-000-0000	281,372	39,089	65,995	0	(65,995)	0%
Employee Benefits	51000-12-000-0000	0	0	0	0	0	0%
PERS Employer Contribution	51010-12-000-0000	61,462	10,132	16,420	0	(16,420)	0%
Payroll Taxes	51100-12-000-0000	17,530	2,706	4,207	0	(4,207)	0%
Worker's Comp	51200-12-000-0000	9,911	2,345	3,960	0	(3,960)	0%
Electricity, Gas, Propane, Sewer, Water	UTILI	310,263	67,421	54,952	0	(54,952)	0%
Maint of Building - Crosetti	64000-12-CRO-0000	15,507	839	200	0	(200)	0%
Maint of Building - Harvest	64000-12-HAR-0000	4,999	0	1,734	0	(1,734)	0%
Maint of Building - Arts	64000-12-ART-0000	4,518	0	0	0	0	0%
Maintenance of Grounds	64000-12-OTH-0000	125,494	17,857	34,173	0	(34,173)	0%
Maintenance of Building	64000-12-000-0000	37,714	9,470	5,237	0	(5,237)	0%
Maintenance of Restroom	64000-12-RES-0000	18,230	862	978	0	(978)	0%
Maintenance of Horse Arena	64000-12-HSA-0000	5,319	0	0	0	0	0%
Maint of Building - Rodger House	64000-12-ROD-0000	285	0	0	0	0	0%
Maint of Building - Amphitheater	64000-12-AMP-0000	0	0	0	0	0	0%
Maint of Building - Cow Barn	64000-12-COW-0000	0	0	0	0	0	0%
Maint of Building - Grange Hall	64000-12-GRA-0000	0	0	0	0	0	0%
Maint of Building - Heritage Hall	64000-12-HER-0000	306	0	0	0	0	0%
Maint of Building - Poultry Barn	64000-12-POU-0000	0	0	0	0	0	0%
Maintenance of Equipment	64010-12-000-0000	42,138	4,542	11,060	0	(11,060)	0%
Special Repairs & Maintenance	64020-12-000-0000	0	0	0	0	0	0%
Maint of Building - Water System Operation	64030-12-000-0000	28,359	6,200	6,746	0	(6,746)	0%
Maint of Building - Storm Water	64040-12-000-0000	8,201	1,014	382	0	(382)	0%
Other Misc Expense	65000-12-000-0000	23,421	3,427	6,288	1,050,000	1,043,712	1%
Professional Service Maintenance	69000-12-000-0000	14,500	0	0	0	0	0%
Rental - Maintenance Equipment	72000-12-000-0000	6,517	2,111	1,605	0	(1,605)	0%
Rental - Other Equipment	72010-12-000-0000	0	0	0	0	0	0%
Security Alarm Service - MN	73000-12-000-0000	4,008	999	1,048	0	(1,048)	0%
Maint of Building - Poultry Barn	73000-12-POU-0000	0	0	0	0	0	0%
Travel/Training Expense	77000-12-000-0000	0	0	0	0	0	0%
Trash Removal / Clean-Up	78000-12-000-0000	24,166	3,183	7,346	0	(7,346)	0%
<b>TOTAL MAINTENANCE EXPENSE</b>		<b>1,044,219</b>	<b>172,196</b>	<b>222,330</b>	<b>1,050,000</b>	<b>827,670</b>	<b>21%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 3/31/21</b>	<b>Current YTD 3/31/22</b>	<b>Budget 2022</b>	<b>Balance of Budget</b>	<b>% Used 2022</b>
<b>PUBLICITY EXPENSE</b>							
Advertising	52000-13-000-1000	114,611	0	0	125,000	125,000	0%
Professional Services	69000-13-000-1000	20,750	0	0	0	0	0%
Promotional Expense	71000-13-000-1000	0	0	0	0	0	0%
Public Relations	71010-13-000-1000	0	0	0	0	0	0%
Supplies & Expenses	74000-13-000-1000	0	0	0	0	0	0%
<b>TOTAL PUBLICITY EXPENSE</b>		<b>135,361</b>	<b>0</b>	<b>0</b>	<b>125,000</b>	<b>125,000</b>	<b>0%</b>
<b>ATTENDANCE OPERATIONS</b>							
Salaries & Wages - Temp	50100-70-000-1000	14,429	0	0	0	0	0%
Employee Benefits	51000-70-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-70-000-1000	486	0	0	0	0	0%
Worker's Comp	51200-70-000-1000	508	0	0	0	0	0%
Other Misc Expense	65000-70-000-1000	0	0	0	160,000	160,000	0%
Professional Services	69000-70-000-1000	29,175	0	0	0	0	0%
Fairtime Security	73000-70-000-1000	81,277	0	0	0	0	0%
Fairtime Sheriff/CHP	73010-70-000-1000	27,341	0	0	0	0	0%
Supplies & Expense	74000-70-000-1000	6,466	0	0	0	0	0%
<b>TOTAL ATTENDANCE OPERATIONS</b>		<b>159,682</b>	<b>0</b>	<b>0</b>	<b>160,000</b>	<b>160,000</b>	<b>0%</b>
<b>MISCELLANEOUS FAIR EXPENSE</b>							
Salaries & Wages - Temp - MN	50100-12-000-1000	50,838	0	9,768	0	(9,768)	0%
Employee Benefits - MN	51000-12-000-1000	0	0	0	0	0	0%
Payroll Taxes - MN	51100-12-000-1000	737	0	394	0	(394)	0%
Worker's Comp - MN	51200-12-000-1000	1,791	0	586	0	(586)	0%
Salaries & Wages - Temp - Parking	50100-40-000-1000	0	0	0	0	0	0%
Employee Benefits - Parking	51000-40-000-1000	0	0	0	0	0	0%
Payroll Taxes - Parking	51100-40-000-1000	0	0	0	0	0	0%
Worker's Comp - Parking	51200-40-000-1000	0	0	0	0	0	0%
Other Misc Expense	65000-40-000-1000	23,607	0	1,643	100,000	98,357	2%
Other Misc Expense-Gala	65000-40-000-1050	0	0	0	0	0	0%
Professional Services	69000-40-000-1000	0	0	0	0	0	0%
Supplies & Expense - Parking	74000-40-000-1000	4,988	0	0	0	0	0%
Exhibit Guide	74010-40-000-1000	6,235	0	0	0	0	0%
Trash Removal	78000-40-000-1000	13,197	0	0	0	0	0%
Supplies & Expense - JFB	74000-35-000-1000	0	0	0	0	0	0%
Prior Year Expense - JFB	80000-35-000-1000	0	0	0	0	0	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>101,393</b>	<b>0</b>	<b>12,392</b>	<b>100,000</b>	<b>87,609</b>	<b>12%</b>
<b>PREMIUM EXPENSE (Excluding Horse Show)</b>							
Cash Awards	66000-80-000-1000	12,503	0	0	15,000	15,000	0%
Trophies/Ribbons/Medals	66010-80-000-1000	333	0	579	0	(579)	0%
<b>TOTAL PREMIUM EXPENSE</b>		<b>12,836</b>	<b>0</b>	<b>579</b>	<b>15,000</b>	<b>14,421</b>	<b>4%</b>
<b>HORSE SHOW EXPENSE (Fairtime)</b>							
Other Misc Expense	65000-40-000-1100	3,578	0	0	7,500	7,500	0%
Cash Awards	66000-40-000-1100	0	0	0	0	0	0%
Trophies, Medals, Ribbons	66010-40-000-1100	0	0	0	0	0	0%
Professional Services - Judges	69000-40-000-1100	1,833	0	0	0	0	0%
Professional Services	69010-40-000-1100	0	0	0	0	0	0%
Supplies & Expense	74000-40-000-1100	1,118	0	0	0	0	0%
Cattle Fees	74010-40-000-1100	0	0	0	0	0	0%
<b>TOTAL HORSE SHOW EXPENSE</b>		<b>6,529</b>	<b>0</b>	<b>0</b>	<b>7,500</b>	<b>7,500</b>	<b>0%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 3/31/21</b>	<b>Current YTD 3/31/22</b>	<b>Budget 2022</b>	<b>Balance of Budget</b>	<b>% Used 2022</b>
<b>EXHIBIT EXPENSE</b>							
Salaries & Wages - Perm	50000-80-000-1000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-80-000-1000	0	0	0	0	0	0%
Compensated Leave	50300-80-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-80-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-80-000-1000	0	0	0	0	0	0%
Worker's Comp	51200-80-000-1000	0	0	0	0	0	0%
Decorations	55000-80-000-1000	1,391	0	0	0	0	0%
Other Misc Expense	65000-80-000-1000	65	0	0	90,000	90,000	0%
Professional Svcs - Judges	69010-80-000-1000	6,664	0	0	0	0	0%
Professional Svcs - Dept Contracts	69020-80-000-1000	15,570	0	0	0	0	0%
Rental - Tent & Booth	72020-80-000-1000	39,372	0	0	0	0	0%
Supplies & Expense	EXSUP	15,318	0	0	0	0	0%
Carcass Contest	74010-80-000-1000	1,509	0	0	0	0	0%
<b>TOTAL EXHIBIT EXPENSE</b>		<b>79,889</b>	<b>0</b>	<b>0</b>	<b>90,000</b>	<b>90,000</b>	<b>0%</b>
<b>ENTERTAINMENT EXPENSE</b>							
Salaries & Wages - Temp	50100-75-000-1000	0	0	0	0	0	0%
Compensated Leave	50300-75-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-75-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-75-000-1000	0	0	0	0	0	0%
Worker's Comp	51200-75-000-1000	0	0	0	0	0	0%
Grounds Entertainment	58000-75-000-1000	138,628	0	0	200,000	200,000	0%
Amphitheater Entertainment	58010-75-000-1000	9,000	0	0	0	0	0%
Sounds, Light, Radios	58020-75-000-1000	18,748	0	0	0	0	0%
Professional Service	69000-75-000-1000	12,000	0	0	0	0	0%
Supplies & Expense	74000-75-000-1000	6,934	0	0	0	0	0%
<b>TOTAL ENTERTAINMENT EXPENSE</b>		<b>185,309</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	<b>0%</b>
<b>INTERIM EXPENSE</b>							
Misc Interim Expense	65000-40-000-3000	0	0	0	0	0	0%
Interim Security	73000-40-000-3000	27,337	0	9,984	40,000	30,016	25%
Interim Sheriff	73010-40-000-3000	0	0	0	0	0	0%
Supplies & Expense - Horse Show - Interim	74000-40-000-4000	184	0	0	0	0	0%
Supplies & Expense - Farmer's Market	74000-00-000-3001	0	0	0	0	0	0%
<b>TOTAL INTERIM EXPENSE</b>		<b>27,521</b>	<b>0</b>	<b>9,984</b>	<b>40,000</b>	<b>30,016</b>	<b>25%</b>
<b>EQUIPMENT EXPENSE (LIST)</b>							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense	87500-00-000-0000	12,836	616	5,159	15,000	9,841	34%
<b>TOTAL EQUIPMENT EXPENSE</b>		<b>12,836</b>	<b>616</b>	<b>5,159</b>	<b>15,000</b>	<b>9,841</b>	<b>34%</b>
<b>PRIOR YEAR OPERATING EXPENSE</b>							
Prior Year Expense Adjustment	80000-00-000-0000	500	0	(125)	0	125	0%
Prior Year Bad Debt	80020-00-000-0000	0	0	0	0	0	0%
<b>TOTAL PRIOR YEAR OPERATING EXPENSE</b>		<b>500</b>	<b>0</b>	<b>(125)</b>	<b>0</b>	<b>125</b>	<b>0%</b>
<b>CASH SHORTAGES &amp; OVERAGES</b>							
CASH Shortages & Overages	85100-00-000-0000	0	0	0	0	0	0%
<b>TOTAL CASH SHORTAGES &amp; OVERAGES</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
<b>PENSION EXPENSE</b>							
Pension Expense	96000-00-000-0000	0	0	0	0	0	0%
<b>TOTAL PENSION EXPENSE</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
<b>DEPRECIATION EXPENSE</b>							
Depreciation Expense	90000-00-000-0000	149,092	37,273	0	0	0	0%
Prior Year Depreciation Expense Adjustment	80010-00-000-0000	0	0	0	0	0	0%
<b>TOTAL DEPRECIATION EXPENSE</b>		<b>149,092</b>	<b>37,273</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>



**Santa Cruz County Fair, 14th DAA**

**Santa Cruz County Fair  
Capital Improvement Projects**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 3/31/21</b>	<b>Current YTD 3/31/22</b>
<b>REVENUES:</b>				
Outsiding Funding for Capital Assets	31700-00-000-0000	640,164	16,534	0
Outside Funding - Livestock Barn Light Impr	31700-00-000-9010	0	0	0
<b>TOTAL REVENUES</b>		<b>640,164</b>	<b>16,534</b>	<b>0</b>
<b>EXPENSES:</b>				
Construction In Progress	19000-00-000-0000	0	0	0
CIP - Livestock Barn Light Improvements	19000-00-000-9010	0	0	0
CIP - Rv Park Expansion	19000-00-000-9011	0	0	0
CIP - Heritage Hall Expansion	19000-00-000-9012	21,650	21,650	0
CIP - Fair Master Planning	19000-00-000-9013	0	0	0
CIP - Office Trailer Renovations	19000-00-000-9014	0	0	0
CIP - SB5 Electrical Upgrade Project	19000-00-000-9015	661,467	146,187	38,817
CIP - Rogers House Project	19000-00-000-9016	0	0	0
CIP - Public Safety Power Shutoff	19000-00-000-9017	0	0	32,183
Land	19100-00-000-0000	0	0	0
Buildings and Improvements	19200-00-000-0000	0	0	0
Equipment	19300-00-000-0000	0	0	51,538
<b>TOTAL EXPENDITURES</b>		<b>683,117</b>	<b>167,837</b>	<b>122,538</b>
<b>NET DIFFERENCES</b>		<b>(42,953)</b>	<b>(151,303)</b>	<b>(122,538)</b>

**Santa Cruz County Fair, 14th DAA**

<b>Account Description</b>	<b>Actual Jan-22</b>	<b>Actual Feb-22</b>	<b>Actual Mar-22</b>	<b>Projected Apr-22</b>	<b>Projected May-22</b>	<b>Projected Jun-22</b>	<b>Projected Jul-22</b>	<b>Projected Aug-22</b>	<b>Projected Sep-22</b>	<b>Projected Oct-22</b>	<b>Projected Nov-22</b>	<b>Projected Dec-22</b>	<b>TOTAL 2,022</b>
<b>BEGINNING RESERVE</b>	<b>1,168,443</b>	<b>1,132,381</b>	<b>1,096,941</b>	<b>1,017,839</b>	<b>1,024,203</b>	<b>1,038,064</b>	<b>1,044,610</b>	<b>1,057,210</b>	<b>1,060,882</b>	<b>1,067,380</b>	<b>1,080,722</b>	<b>1,082,695</b>	<b>1,168,443</b>
State Allocations - F&E	0	0	0	0	0	0	0	0	0	0	0	0	0
Training Allocation & Oth Fiscal Admin	0	0	1,830	0	0	0	0	0	0	0	0	0	1,830
Other Funds used for Operations	4,281	0	0	0	0	0	0	0	0	0	0	0	4,281
<b>OPERATING REVENUES:</b>													
Admission Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Space Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Concession Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Exhibit Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Horse Show Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Fair Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Interim Revenue	88,725	91,392	88,389	77,904	14,785	7,300	12,965	4,000	6,825	13,670	2,300	0	408,254
Prior Year Revenue	0	106	0	0	0	0	0	0	0	0	0	0	106
Other Operating Revenue	0	0	199	0	0	0	0	0	0	0	0	0	199
<b>TOTAL OPERATING REVENUES</b>	<b>88,725</b>	<b>91,498</b>	<b>88,588</b>	<b>77,904</b>	<b>14,785</b>	<b>7,300</b>	<b>12,965</b>	<b>4,000</b>	<b>6,825</b>	<b>13,670</b>	<b>2,300</b>	<b>0</b>	<b>408,559</b>
<b>TOTAL AVAILABLE FUNDS</b>	<b>1,261,448</b>	<b>1,223,879</b>	<b>1,187,359</b>	<b>1,095,743</b>	<b>1,038,988</b>	<b>1,045,364</b>	<b>1,057,575</b>	<b>1,061,210</b>	<b>1,067,707</b>	<b>1,081,050</b>	<b>1,083,022</b>	<b>1,082,695</b>	<b>1,583,113</b>
<b>OPERATING EXPENDITURES:</b>													
Administration Expense	58,362	47,798	69,047	34,904	203	33	33	33	33	33	33	33	210,544
Maintenance Expense	59,555	70,400	92,376	30,961	721	721	332	295	295	295	295	295	256,538
Publicity Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
Attendance Expense	0	0	0	107	0	0	0	0	0	0	0	0	107
Miscellaneous Fair Expense	5,601	2,167	4,623	2,200	0	0	0	0	0	0	0	0	14,591
Premium Expense	0	0	579	0	0	0	0	0	0	0	0	0	579
Exhibit Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
Horse Show	0	0	0	0	0	0	0	0	0	0	0	0	0
Entertainment Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
Interim Expense	5,344	1,950	2,690	3,368	0	0	0	0	0	0	0	0	13,351
Equipment Expense - Operating	205	4,749	205	0	0	0	0	0	0	0	0	0	5,159
Prior Year Expense	0	(125)	0	0	0	0	0	0	0	0	0	0	(125)
Cash Shortage / Overage - Gates	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL EXPENDITURES</b>	<b>129,067</b>	<b>126,938</b>	<b>169,520</b>	<b>71,540</b>	<b>924</b>	<b>754</b>	<b>365</b>	<b>328</b>	<b>328</b>	<b>328</b>	<b>328</b>	<b>328</b>	<b>500,745</b>
<b>ENDING RESERVE</b>	<b>1,132,381</b>	<b>1,096,941</b>	<b>1,017,839</b>	<b>1,024,203</b>	<b>1,038,064</b>	<b>1,044,610</b>	<b>1,057,210</b>	<b>1,060,882</b>	<b>1,067,380</b>	<b>1,080,722</b>	<b>1,082,695</b>	<b>1,082,367</b>	<b>1,082,367</b>

**Santa Cruz County Fair, 14th DAA**

**Statement of Operations - Junior Livestock Auction**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2021</b>	<b>Prior YTD 3/31/21</b>	<b>Current YTD 3/31/22</b>
<b>RESOURCES, JANUARY 1:</b>	<b>25100-30-000-2000</b>	45,500	45,500	75,431
<b>AUCTION REVENUES:</b>				
Commission	41500-30-000-2000	37,779	0	0
Sponsorship	48800-30-000-2000	0	0	0
Prior Year Revenue	49000-30-000-2000	48	0	0
Other Misc Revenue	48700-30-000-2000	7,536	0	9
Interest Revenue	48710-30-000-2000	6	1	2
<b>TOTAL REVENUES</b>		<b>45,369</b>	<b>1</b>	<b>11</b>
TOTAL RESOURCES AVAILABLE		90,869	45,500	75,442
<b>AUCTION EXPENDITURES:</b>				
Bad Debt Expense	53000-30-000-2000	0	0	0
Bank/CC Charges	54000-30-000-2000	2,062	316	171
Other Misc Expense	65000-30-000-2000	4,779	4,601	0
Payment to Sellers	65010-30-000-2000	0	0	0
Professional Services	69000-30-000-2000	2,644	0	0
Publicity	71000-30-000-2000	0	0	0
Supplies & Expense	74000-30-000-2000	5,952	0	9
Prior Year Expense	80000-30-000-2000	0	0	1,424
<b>TOTAL EXPENDITURES</b>		<b>15,438</b>	<b>4,916</b>	<b>1,603</b>
<b>RESOURCES, DECEMBER 31:</b>	<b>25100</b>	<b>75,431</b>	<b>40,584</b>	<b>73,839</b>
<b>NET EFFECT</b>		<b>29,931</b>	<b>(4,916)</b>	<b>(1,592)</b>

# Minutes of the Board of Directors Meeting

## Agricultural History Project

January 4, 2022

**Call to Order:** The regular meeting of the Board of Directors was called to order at 6:02 by President Bob Erbe. The following directors were present – Bob Erbe – President, Hank Aranda, Mary Bannister, Julie Katawicz, John Eiskamp, Carol Kitayama, Jennifer Lemon, Kayce Pavlovich, Tom Rider, Les Roth, Shaz Roth, Phil Ybarra, Kathy Oliver, Francesca Ybarra, Nic Keiderling. Excused –Kayce Pavlovich. Staff present – John Kegebein (CEO), Carol Grossi.

**Approval of Minutes:** November minutes will be brought back in February.

**Correspondence and Communications:** none

**Public Business from the Floor:** none

**Treasurer's Report:** Nic reported that the Executive Committee reviewed financials. Nic moved; Kathy seconded approval of financials. Motion carried.

**President's Report:** Bob Erbe wished everyone a Happy New Year. He thanked all for volunteering for the very wonderful Holiday Lights event. Second Saturday will be held in April celebrating Easter. As always, we need volunteers for all events – please outreach to others to help.

**Director Comments:** Nic likewise appreciated all the work done by AHP for the Holiday Lights event.

### Committee & Task Force Reports:

**Holiday Lights** – Jennifer and John E. gave the Holiday Lights update. We should have the final numbers next month. Rough estimate is that 5,200 cars came through but with more people in each car (about 5) than last year. This would total about 30,000 folks who got to enjoy the event! The highest number of cars, about 607, came through the Sunday before Christmas. Jeff Smith was very impressed that we were able to pull off such an extraordinary event!

It was agreed that we should open a week later next year – hard to say “Merry Christmas” before Thanksgiving. Several other “lessons learned”: 1) Twinkle lights not a good investment – they are failing after only one year, 2) Community Booths - need to clarify expectations for the groups including upkeep and maintaining displays, 3) the Walk-Through nights were a success and very popular, but what if it rains? John K. noted that Dave Kegebein has shown great leadership in getting the displays taken down now, with little need for help from the volunteers.

**Accessions and Collections** – John K. is researching the history of McCormick and Deering mowers in the collection.

**Harvest Dinner** – Phil reported that the Harvest Dinner netted about \$40,000 It was a very successful event and enjoyed by all. The auction made \$29,000. It has been our fundraiser for over 35 years. John K. said we need a Committee Chair and Committee constituted for the 2022 Dinner, which will be October 29, 2022. Phil agreed to continue as Chair.

**Yesterday's Farm** – John K. reported that we are waiting for the rest of the wall to come down. We'll need to do trenching to get the electrical onto the site. This year we may get the garden in. We are waiting on the contract for the land lease from the Fair.

**Old Business** – We need an additional \$600 to extend 160' of chain link fence behind the Snyder building. Jennifer moved, John E. seconded approval of the expense. Motion carried.

**New Business** – The redlined 2022 Business Plan was distributed. It includes a Development Director to help with Business Development. Also, there is an increase in the Endowment to \$1 million, a \$100,000 increase, by the end of 2022. Kathy O. moved, Nic seconded approval of the 2022 Business Plan. Motion carried.

2022 Budget – John K. provided an overview of the proposed 2022 Budget. A Holiday Lights column will be added and minor corrections made. This budget does not include restricted funds. Tom R. moved, Carol K. seconded approval of the 2022 Budget. Motion carried.

**CEO Report** – John K. reported that Ella's will be catering the Valentine's Dinner. There have been 16 couples tickets sold for \$300/couple. We could handle 3 or 4 more couples.

Educational Programs – we will follow the State Guidelines for COVID restrictions.

Second Saturday – we are planning a big bang for the April Easter Second Saturday. We will have money in the eggs for the Easter Egg Hunt. Pledges of \$20 each were made by John E., Julie, Hank, Phil, Les, Kathy, Carol K., Tom R., Frankie, Jeff and Mary toward egg prizes and media outreach.

John K. thanked Les for overseeing such a great job on the AHP landscaping. The grounds look fabulous!!

Meeting adjourned at 7:08

Respectfully Submitted – Mary Bannister

**Minutes of the Board of Directors Meeting**  
**Agricultural History Project**  
**February 1, 2022**

**Call to Order:** The regular meeting of the Board of Directors was called to order at 6:02 by President Bob Erbe. The following directors were present – Bob Erbe – President, Mary Bannister, Julie Katawicz, John Eiskamp, Carol Kitayama, Jennifer Lemon, Kayce Pavlovich, Tom Rider, Les Roth, Shaz Roth, Phil Ybarra, Kayce Pavlovich Francesca Ybarra, Nic Keiderling. Excused Hank Aranda, Kathy Oliver, Jeff Smith. Staff present – John Kegebein (CEO), Carol Grossi.

**Approval of Minutes:** November 2, 2021 minutes – Tom moved approval, seconded by Carol K., motion carried. January 4, 2022 minutes – Tom moved, Carol K. seconded approval, motion carried.

**Correspondence and Communications:** The 2021 Annual Report from the Community Foundation was received and circulated.

**Public Business from the Floor:** none

**Treasurer's Report:** Nic reported that 2021 Year End Financials will be presented next month.

**President's Report:** Bob Erbe reported that Tuesdays continue to be busy and more volunteers are always welcome.

**Director Comments:** Mary B. offered that Carol K, Carol G. and she will plan a Work Party on a Saturday before the April Second Saturday Easter Extravaganza. Details will be circulated. Phil announced that Francesca is getting married on Saturday – Congratulations Frankie!!

**Committee & Task Force Reports:**

**Holiday Lights** – Jennifer and John E. said final numbers from 2021 are almost complete. Will be meeting March 7 as planning gets underway for 2022.

**Accessions and Collections** – John K. reported that we've received oilers which are being worked on. Tom R. reported that we've received a TD35 Crawler from the Moresco's and he is going to acquire the pad for it – thank you Tom!!

**Harvest Dinner** – Phil reported that the Harvest Dinner planning is underway. He'll be contacting directors to get more volunteers involved to spread the work load.

**Yesterday's Farm** – John K. reported that the project will be on hold pending the remaining site work and decisions by the State regarding structures of Fairgrounds moving forward.

**Executive Committee** – Bob noted that minutes from the last meeting were included in the packet – a job description is being created for a Development Director.

**Old Business** – none

**New Business** – Consider 2022 Sponsorship Packet – John E. moved, Kayce seconded approval of the 2022 Sponsorship Packet. Motion carried.

**CEO Report** – John K. reported 34 will attend with 6 tables to be decorated (by Donna G., Carol K., and Mary B., with Shaz assisting with overall decorations). Educational Programs – John K got a fantastic curriculum developed by "Agriculture in the Classroom" at the recent Western Fairs Association Convention. Topics include many fruits, vegetables and farm animals. The materials are excellent and he's thrilled that we've discovered them – they'll really add to our program.

Meeting adjourned at 7:02

Respectfully Submitted – Mary Bannister

**Minutes of the Board of Directors Meeting**  
**Agricultural History Project**  
**March 1, 2022**

**Call to Order:** The regular meeting of the Board of Directors was called to order at 6:00 by President Bob Erbe. The following directors were present – Bob Erbe – President, Hank Aranda, Mary Bannister, Julie Katawicz, John Eiskamp, Carol Kitayama, Jennifer Lemon, Kayce Pavlovich, Tom Rider, Les Roth, Shaz Roth, Jeff Smith, Phil Ybarra, Francesca Landa, Nic Keiderling. Excused Kathy Oliver. Staff present – John Kegebein (CEO), Carol Grossi. Guests – Dave Kegebein

**Approval of Minutes:** February 1, 2022 minutes – Tom R. moved approval, seconded by Hank, motion carried.

**Correspondence and Communications:** John K. reported that Mary and Richard Travis will be receiving the Friends of Agriculture award from the Santa Cruz County Farm Bureau at their annual luncheon on March 16. Well deserved – everyone is encouraged to attend the luncheon to celebrate our friends!! John also read a letter from The California Foundation for Agriculture in the Classroom ([learnaboutag.org](http://learnaboutag.org)) whom he connected with at the WFA Convention in January. They have provided an excellent curriculum for our school tours. Sadly, Gloria Van Dierendonck informed John of the passing of her husband Jerry recently. Our board is sending condolences to Gloria – she and Jerry have been a huge part of our AHP family. Donna G. is thankfully on the mend. We are sending our thoughts and prayers to Diane Cooley.

**Public Business from the Floor:** none

**Treasurer's Report:** Nic reported on the November and preliminary December financials. 2021 Year End Financials will be presented next month. Nic moved approval of the November and preliminary December financials, Phil seconded; motion carried.

**President's Report:** Bob Erbe reported that Tuesdays continue to be busy and more volunteers are always welcome. The Valentine's Dinner was successful and a very lovely and fun gathering. Tuesdays are a very productive volunteer day and a lot was accomplished today even with some "shovel-leaning".

**Director Comments:** Mary B. reported that Carol K, Carol G. are hosting a Work Party on Sunday, March 6 from 10-2:00 pm to do weeding and beautification before the April Second Saturday Easter Extravaganza. Details will be circulated. This may become an ongoing effort on the first Tuesday's of the month – details will be discussed by the group on Sunday and reported back.

**Committee & Task Force Reports:**

**Holiday Lights** – Jennifer and John E. said final numbers from 2021 are almost complete. Will be meeting March 7 as planning gets underway for 2022.

**Accessions and Collections** – John K. reported that we've received a garden tractor, charger, 3-point hitch, and trailer from Fred Mossbarger's estate. They will be nice additions to our collection.

**Harvest Dinner** – Phil reported that the Harvest Dinner planning committee is meeting soon. They are looking for a theme for this year's dinner – please forward any suggestions.

**Yesterday's Farm** – John K. reported that the grading should be completed tomorrow. Our lease with the Fairgrounds should be updated soon.

**Executive Committee** – Bob noted that minutes from the last meeting were included in the packet.

**Marketing Committee** – Shaz is doing a press release for April's Easter on the Farm. The committee is going to meet soon.

Fair CEO Dave Kegebein provided an update on the state of the Fairgrounds overall and especially how financially solid we are in spite of COVID and the stressful past 2 years. Thanks to the support of the Community and Fair Family volunteers, the future looks very bright.

**Old Business** – none

**New Business** –none

**CEO Report** – John K. reported the Pajaro Valley Chamber of Commerce and Agriculture is having their Business Expo April 7, 4:00 – 7:00 pm at the Crosetti Hall. The McPherson Museum of Art and History is giving a Santa Cruz History Fair May 14 in the afternoon. This is the same day as our Easter on the Farm – we'll need a few volunteers to cover this event. Tuesday mornings are a great opportunity to help with equipment, and site work. Please come and join the fun!

Meeting adjourned at 7:02

Respectfully Submitted – Mary Bannister