

**14TH DAA, SANTA CRUZ COUNTY FAIR**  
**STATEMENT OF OPERATIONS**  
**September 30, 2019**

Account Description	Acct No.	Actuals 2018	Prior YTD 9/30/18	Current YTD 9/30/19	Budget 2019	Balance of Budget	% Used 2019
<b>OPERATING REVENUES:</b>							
Admission Revenue	ADMIS	585,681	530,057	564,081	640,000	75,919	88%
Commercial Space Revenue	COMSP	52,332	51,907	38,325	55,000	16,675	70%
Concession Revenue	CONCE	292,209	292,284	279,914	300,000	20,086	93%
Exhibit Revenue	EXREV	8,895	15,585	4,309	5,000	691	86%
Horse Show Revenue	HSREV	3,385	3,165	8,100	5,000	(3,100)	162%
Entertainment Revenue	ETREV	-	-	-	-	-	0%
Miscellaneous Fair Revenue	MFREV	231,751	228,099	277,933	230,000	(47,933)	121%
Interim Revenue	INTRE	899,960	679,125	742,237	875,000	132,763	85%
Prior Year Revenue	PYREV	(24,046)	(21,324)	(300)	-	300	0%
Other Operating Revenue	OTHRE	2,829	633	1,373	-	(1,373)	0%
		<b>2,052,996</b>	<b>1,779,530</b>	<b>1,915,972</b>	<b>2,110,000</b>	<b>194,028</b>	<b>91%</b>
<b>OPERATING EXPENDITURES:</b>							
Administration Expense	ADEXP	496,020	396,790	454,796	550,000	95,204	83%
Maintenance Expense	MNEXP	907,834	678,096	717,486	850,000	132,514	84%
Publicity Expense	PBEXP	126,243	55,451	43,086	125,000	81,914	34%
Attendance Expense	ATEXP	104,465	106,806	88,562	110,000	21,438	81%
Miscellaneous Fair Expense	MFEXP	54,594	40,218	47,312	45,000	(2,312)	105%
Premium Expense	PREXP	16,059	12,686	22,366	17,500	(4,866)	128%
Horse Show Expense	HSEXP	10,434	10,434	3,861	7,500	3,639	51%
Exhibit Expense	EXEXP	78,385	84,265	89,489	85,000	(4,489)	105%
Entertainment Expense	ETEXP	144,983	144,983	172,291	180,000	7,709	96%
Interim Expense	INTEX	37,959	28,376	38,842	50,000	11,158	78%
Equipment Expense - Operating	87500	22,094	6,741	1,863	25,000	23,137	7%
Prior Year Expense	PYEXP	20,240	13,374	2,682	-	(2,682)	0%
Cash Shortage / Overage - Gates	85100	(485)	(465)	25	-	(25)	0%
		<b>2,018,825</b>	<b>1,577,754</b>	<b>1,682,661</b>	<b>2,045,000</b>	<b>362,339</b>	<b>82%</b>
<b>Net Operating Profit/Loss Before Depn &amp; Pension</b>		<b>34,171</b>	<b>201,776</b>	<b>233,312</b>	<b>65,000</b>	<b>(168,312)</b>	<b>359%</b>
Depreciation Expense	90000	139,654	94,300	102,589	-	(102,589)	0%
Pension Expense	96000	206,029	-	-	-	-	0%
<b>Net Operating Profit/Loss After Depn &amp; Pension</b>		<b>(311,512)</b>	<b>107,476</b>	<b>130,723</b>	<b>65,000</b>	<b>(65,723)</b>	<b>201%</b>
State Allocations - F&E	31200	<b>38,190</b>	<b>38,190</b>	<b>38,190</b>	<b>38,190</b>	-	<b>100%</b>
Training Allocation & Oth Fiscal Admin	31300	<b>1,148</b>	-	-	<b>2,400</b>	<b>2,400</b>	<b>0%</b>
Other Funds used for Operations	34000	<b>42,862</b>	<b>15,000</b>	<b>11,285</b>	-	<b>(11,285)</b>	<b>0%</b>
<b>Net Profit/Loss Before Depre &amp; Pension w/ Allocation</b>		<b>116,371</b>	<b>254,966</b>	<b>282,787</b>	<b>105,590</b>	<b>(177,197)</b>	<b>268%</b>
<b>Net Profit/Loss After Depre &amp; Pension w/ Allocation</b>		<b>(229,312)</b>	<b>160,666</b>	<b>180,198</b>	<b>105,590</b>	<b>(74,608)</b>	<b>171%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 2018</b>	<b>Current YTD 2,019.00</b>	<b>Budget 2,019.00</b>	<b>Balance of Budget</b>	<b>% Used 2019</b>
<b>ADMISSIONS TO GROUNDS</b>							
Gate Admissions	40000-00-000-1000	555,250	499,610	462,853	640,000	177,147	72%
Discount Fair Admissions	DISAD	30,431	30,447	101,228	0	(101,228)	0%
<b>TOTAL ADMISSION TO GROUNDS</b>		<b>585,681</b>	<b>530,057</b>	<b>564,081</b>	<b>640,000</b>	<b>75,919</b>	<b>88%</b>
<b>INDUSTRIAL &amp; COMMERCIAL SPACE</b>							
Outside Commercial Space	41010-00-000-1000	50,582	50,157	38,325	55,000	16,675	70%
Inside Commercial Space	41020-00-000-1000	1,750	1,750	0	0	0	0%
<b>TOTAL INDUSTRIAL &amp; COMMERCIAL SPACE</b>		<b>52,332</b>	<b>51,907</b>	<b>38,325</b>	<b>55,000</b>	<b>16,675</b>	<b>70%</b>
<b>CONCESSION REVENUE</b>							
Carnival	40500-00-000-1000	104,382	104,382	96,677	0	(96,677)	0%
Carnival Pre-Sale	40510-00-000-1000	1,000	1,000	650	0	(650)	0%
Carnival Pre-Sale POP	40520-00-000-1000	0	0	0	0	0	0%
Food Concession	42100-00-000-1000	174,125	174,200	174,423	300,000	125,577	58%
Non-Food Concession	42200-00-000-1000	12,703	12,703	8,163	0	(8,163)	0%
Alcohol Concession	42300-00-000-1000	0	0	0	0	0	0%
<b>TOTAL CONCESSION REVENUE</b>		<b>292,209</b>	<b>292,284</b>	<b>279,914</b>	<b>300,000</b>	<b>20,086</b>	<b>93%</b>
<b>EXHIBIT REVENUE</b>							
Entry Fees	ENTRY	3,730	3,530	4,209	5,000	791	84%
Donated & Sponsored Awards	43100-80-000-1000	5,165	5,165	100	0	(100)	0%
Advertising Premium Book	43200-80-000-1000	0	0	0	0	0	0%
Other Misc Revenue	48700-80-000-1000	0	6,890	0	0	0	0%
Sponsorship - Trophies & Ribbons	48800-80-000-1000	0	0	0	0	0	0%
Sponsorship - Legos	48800-80-000-1415	0	0	0	0	0	0%
<b>TOTAL EXHIBIT REVENUE</b>		<b>8,895</b>	<b>15,585</b>	<b>4,309</b>	<b>5,000</b>	<b>691</b>	<b>86%</b>
<b>HORSE SHOW REVENUE (Fairtime)</b>							
Entry Fees	43000-40-000-1100	1,535	1,315	1,450	5,000	3,550	29%
Sponsorship	43010-40-000-1100	1,850	1,850	6,650	0	(6,650)	0%
Stall Fees	48800-40-000-1100	0	0	0	0	0	0%
<b>TOTAL HORSE SHOW REVENUE</b>		<b>3,385</b>	<b>3,165</b>	<b>8,100</b>	<b>5,000</b>	<b>(3,100)</b>	<b>162%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 9/30/18</b>	<b>Current YTD 9/30/19</b>	<b>Budget 2019</b>	<b>Balance of Budget</b>	<b>% Used 2019</b>
<b>ENTERTAINMENT REVENUE</b>							
Gate Admission	40000-75-000-1100	0	0	0	0	0	0%
Destruction Derby		0	0	0	0	0	0%
Performance Admission		0	0	0	0	0	0%
<b>TOTAL ENTERTAINMENT REVENUE</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
<b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b>							
Admission - Gala	40000-00-000-1050	0	0	0	0	0	0%
Stall Fee	43010-00-000-1000	25,075	25,075	19,525	0	(19,525)	0%
Parking Revenue	45000-00-000-1000	138,752	138,755	148,720	0	(148,720)	0%
Camp Parking	46500-00-000-1000	16,130	16,260	19,970	0	(19,970)	0%
Utility Fee Reimbursement	48500-00-000-1000	1,785	0	115	0	(115)	0%
Other Misc Revenue	48700-00-000-1000	17,255	17,255	21,829	230,000	208,171	9%
Sponsorship	48800-00-000-1000	32,150	30,150	67,400	0	(67,400)	0%
Fairtime Donation	48830-00-000-1000	604	604	374	0	(374)	0%
Sponsorship - Livestock Awards	48840-00-000-1000	0	0	0	0	0	0%
Entry Fees - JFB	43000-35-000-1000	0	0	0	0	0	0%
Other Misc Revenue - JFB	48700-35-000-1000	0	0	0	0	0	0%
Prior Year Revenue - JFB	49000-35-000-1000	0	0	0	0	0	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>231,751</b>	<b>228,099</b>	<b>277,933</b>	<b>230,000</b>	<b>(47,933)</b>	<b>121%</b>
<b>INTERIM REVENUE</b>							
Food Concession	42100-00-000-3000	10,757	2,300	0	0	0	0%
Concession - Heritage Foundation	42101-00-000-3000	1,069	1,069	3,331	0	(3,331)	0%
Entry Fees - Horse Show - Interim	43000-40-000-4000	300	90	165	0	(165)	0%
Parking Revenue	45000-00-000-3000	7,016	7,016	3,232	0	(3,232)	0%
Building Rental	46100-00-000-3000	0	0	0	0	0	0%
Building Rental - Rodger House	46100-00-ROD-3000	0	0	590	0	(590)	0%
Building Rental - Crosetti Bldg	46100-00-CRO-3000	205,305	161,808	109,288	0	(109,288)	0%
Building Rental - Harvest Bldg	46100-00-HAR-3000	59,552	42,942	70,795	0	(70,795)	0%
Building Rental - Arts Bldg	46100-00-ART-3000	18,957	12,692	44,667	0	(44,667)	0%
Building Rental - Cow Barn	46100-00-COW-3000	774	774	0	0	0	0%
Building Rental - Grange	46100-00-GRA-3000	0	0	0	0	0	0%
Building Rental - Other	46100-00-OTH-3000	25,120	19,710	17,350	0	(17,350)	0%
Building Rental - Heritage Hall	46100-00-HER-3000	36,268	28,288	40,212	0	(40,212)	0%
Building Rental - Swine Barn	46100-00-SWI-3000	0	0	0	0	0	0%
Ground Rental - Amphitheater	46200-00-AMP-3000	24,349	16,785	30,254	0	(30,254)	0%
Ground Rental - Horse Arena	46200-40-HSA-4000	46,823	26,693	39,700	0	(39,700)	0%
Ground Rental - Farmers Market	46200-00-FAR-3001	91,645	64,071	62,668	0	(62,668)	0%
Ground Rental - Racetrack	46200-00-RAC-3000	72,000	60,000	62,500	0	(62,500)	0%
Ground Rental - Other	46200-00-OTH-3000	69,194	47,412	62,737	0	(62,737)	0%
Equipment Rental	46300-00-000-3000	160	0	7,207	0	(7,207)	0%
Camp Parking	46500-00-000-3000	216,648	174,878	174,872	0	(174,872)	0%
Utility Fee Reimbursement	48500-00-000-3000	14,025	11,450	12,670	0	(12,670)	0%
Other Misc Revenue	48700-00-000-3000	0	1,148	0	875,000	875,000	0%
<b>TOTAL INTERIM REVENUE</b>		<b>899,960</b>	<b>679,125</b>	<b>742,237</b>	<b>875,000</b>	<b>132,763</b>	<b>85%</b>
<b>PRIOR YEAR REVENUE</b>							
Prior Year Revenue	49000-00-000-0000	(24,046)	(21,324)	(300)	0	300	0%
<b>TOTAL PRIOR YEAR REVENUE</b>		<b>(24,046)</b>	<b>(21,324)</b>	<b>(300)</b>	<b>0</b>	<b>300</b>	<b>0%</b>
<b>OTHER OPERATING REVENUE</b>							
Other Operating Revenue	48700-00-000-0000	2,828	633	1,373	0	(1,373)	0%
Interest Earnings	48710-00-000-0000	0	0	0	0	(0)	0%
<b>TOTAL OTHER OPERATING REVENUE</b>		<b>2,829</b>	<b>633</b>	<b>1,373</b>	<b>0</b>	<b>(1,373)</b>	<b>0%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 9/30/18</b>	<b>Current YTD 9/30/19</b>	<b>Budget 2019</b>	<b>Balance of Budget</b>	<b>% Used 2019</b>
<b>ADMINISTRATION EXPENSE</b>							
Salaries & Wages - Perm	50000-11-000-0000	105,690	78,750	82,010	550,000	467,990	15%
Salaries & Wages - Temp	50100-11-000-0000	138,459	105,263	140,448	0	(140,448)	0%
Compensated Leave	50300-11-000-0000	6,007	4,764	5,387	0	(5,387)	0%
Employee Benefits	51000-11-000-0000	8,555	39,465	7,032	0	(7,032)	0%
PERS Employer Contribution	51010-11-000-0000	0	0	49,659	0	(49,659)	0%
Payroll Taxes	51100-11-000-0000	13,208	9,754	14,814	0	(14,814)	0%
Worker's Comp	51200-11-000-0000	18,669	11,041	13,347	0	(13,347)	0%
Unemployment Insurance	51300-11-000-0000	4,817	3,047	2,925	0	(2,925)	0%
Current year - Bad Debt Expense	53000-11-000-0000	14,550	15,044	0	0	0	0%
Bank / CC Charges	54000-11-000-0000	15,648	10,054	15,259	0	(15,259)	0%
Director Expense	56000-11-000-0000	0	0	0	0	0	0%
Dues & Subscription	57000-11-000-0000	2,399	505	2,478	0	(2,478)	0%
Insurance	60000-11-000-0000	50,156	38,445	44,405	0	(44,405)	0%
Other Misc Expense	65000-11-000-0000	19,443	11,984	12,786	0	(12,786)	0%
Licenses & Permits	65010-11-000-0000	2,882	2,334	3,772	0	(3,772)	0%
Postage	67000-11-000-0000	1,267	953	1,200	0	(1,200)	0%
Professional Services	69000-11-000-0000	64,458	42,836	30,850	0	(30,850)	0%
Audit Cost	69040-11-000-0000	7,080	5,530	6,500	0	(6,500)	0%
Office Supplies & Expense	74000-11-000-0000	4,812	2,585	2,625	0	(2,625)	0%
Telephone	75000-11-000-0000	10,079	7,474	8,247	0	(8,247)	0%
Internet Expense	75010-11-000-0000	782	585	894	0	(894)	0%
Strategic Planning	76000-11-000-0000	0	0	0	0	0	0%
Travel / Training Expense	77000-11-000-0000	7,058	6,379	10,158	0	(10,158)	0%
<b>TOTAL ADMINISTRATION EXPENSE</b>		<b>496,020</b>	<b>396,790</b>	<b>454,796</b>	<b>550,000</b>	<b>95,204</b>	<b>83%</b>
<b>MAINTENANCE &amp; GENERAL OPERATIONS</b>							
Salaries & Wages - Perm	50000-12-000-0000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-12-000-0000	261,508	201,332	215,846	850,000	634,154	25%
Employee Benefits	51000-12-000-0000	0	26,550	0	0	0	0%
PERS Employer Contribution	51010-12-000-0000	0	0	44,818	0	(44,818)	0%
Payroll Taxes	51100-12-000-0000	11,556	8,771	12,587	0	(12,587)	0%
Worker's Comp	51200-12-000-0000	19,997	12,080	12,951	0	(12,951)	0%
Electricity, Gas, Propane, Sewer, Water	UTILI	205,876	156,342	164,304	0	(164,304)	0%
Maint of Building - Crosetti	64000-12-CRO-0000	2,857	916	731	0	(731)	0%
Maint of Building - Harvest	64000-12-HAR-0000	7,076	7,076	1,750	0	(1,750)	0%
Maint of Building - Arts	64000-12-ART-0000	909	909	8,750	0	(8,750)	0%
Maintenance of Grounds	64000-12-OTH-0000	165,249	84,765	85,866	0	(85,866)	0%
Maintenance of Building	64000-12-000-0000	21,769	11,592	19,074	0	(19,074)	0%
Maintenance of Restroom	64000-12-RES-0000	23,488	21,371	21,303	0	(21,303)	0%
Maintenance of Horse Arena	64000-12-HSA-0000	6,766	4,375	3,049	0	(3,049)	0%
Maint of Building - Rodger House	64000-12-ROD-0000	0	0	0	0	0	0%
Maint of Building - Amphitheater	64000-12-AMP-0000	321	321	0	0	0	0%
Maint of Building - Cow Barn	64000-12-COW-0000	0	0	0	0	0	0%
Maint of Building - Grange Hall	64000-12-GRA-0000	0	0	0	0	0	0%
Maint of Building - Heritage Hall	64000-12-HER-0000	0	0	0	0	0	0%
Maint of Building - Poultry Barn	64000-12-POU-0000	0	0	0	0	0	0%
Maintenance of Equipment	64010-12-000-0000	57,364	49,821	35,036	0	(35,036)	0%
Special Repairs & Maintenance	64020-12-000-0000	0	0	0	0	0	0%
Maint of Building - Water System Operation	64030-12-000-0000	32,321	23,498	23,013	0	(23,013)	0%
Maint of Building - Storm Water	64040-12-000-0000	8,401	5,459	1,869	0	(1,869)	0%
Other Misc Expense	65000-12-000-0000	38,625	24,163	22,045	0	(22,045)	0%
Professional Service Maintenance	69000-12-000-0000	11,000	11,000	12,750	0	(12,750)	0%
Rental - Maintenance Equipment	72000-12-000-0000	3,193	2,074	9,483	0	(9,483)	0%
Rental - Other Equipment	72010-12-000-0000	0	0	0	0	0	0%
Security Alarm Service - MN	73000-12-000-0000	2,736	1,987	2,247	0	(2,247)	0%
Maint of Building - Poultry Barn	73000-12-POU-0000	0	0	0	0	0	0%
Travel/Training Expense	77000-12-000-0000	0	0	0	0	0	0%
Trash Removal / Clean-Up	78000-12-000-0000	26,824	23,695	20,015	0	(20,015)	0%
<b>TOTAL MAINTENANCE EXPENSE</b>		<b>907,834</b>	<b>678,096</b>	<b>717,486</b>	<b>850,000</b>	<b>132,514</b>	<b>84%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 9/30/18</b>	<b>Current YTD 9/30/19</b>	<b>Budget 2019</b>	<b>Balance of Budget</b>	<b>% Used 2019</b>
<b>PUBLICITY EXPENSE</b>							
Advertising	52000-13-000-1000	126,135	55,343	40,664	125,000	84,336	33%
Professional Services	69000-13-000-1000	0	0	1,550	0	(1,550)	0%
Promotional Expense	71000-13-000-1000	108	108	871	0	(871)	0%
Public Relations	71010-13-000-1000	0	0	0	0	0	0%
Supplies & Expenses	74000-13-000-1000	0	0	0	0	0	0%
<b>TOTAL PUBLICITY EXPENSE</b>		<b>126,243</b>	<b>55,451</b>	<b>43,086</b>	<b>125,000</b>	<b>81,914</b>	<b>34%</b>
<b>ATTENDANCE OPERATIONS</b>							
Salaries & Wages - Temp	50100-70-000-1000	12,993	12,993	32,071	110,000	77,929	29%
Employee Benefits	51000-70-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-70-000-1000	188	188	465	0	(465)	0%
Worker's Comp	51200-70-000-1000	994	780	1,924	0	(1,924)	0%
Other Misc Expense	65000-70-000-1000	0	0	0	0	0	0%
Professional Services	69000-70-000-1000	28,865	28,865	27,208	0	(27,208)	0%
Fairtime Security	73000-70-000-1000	53,718	56,196	20,228	0	(20,228)	0%
Fairtime Sheriff	73010-70-000-1000	(77)	0	0	0	0	0%
Supplies & Expense	74000-70-000-1000	7,784	7,784	6,667	0	(6,667)	0%
<b>TOTAL ATTENDANCE OPERATIONS</b>		<b>104,465</b>	<b>106,806</b>	<b>88,562</b>	<b>110,000</b>	<b>21,438</b>	<b>81%</b>
<b>MISCELLANEOUS FAIR EXPENSE</b>							
Salaries & Wages - Temp - MN	50100-12-000-1000	7,050	8,795	5,815	0	(5,815)	0%
Employee Benefits - MN	51000-12-000-1000	0	0	0	0	0	0%
Payroll Taxes - MN	51100-12-000-1000	129	128	84	0	(84)	0%
Worker's Comp - MN	51200-12-000-1000	680	528	349	0	(349)	0%
Salaries & Wages - Temp - Parking	50100-40-000-1000	0	0	0	0	0	0%
Employee Benefits - Parking	51000-40-000-1000	0	0	0	0	0	0%
Payroll Taxes - Parking	51100-40-000-1000	0	0	0	0	0	0%
Worker's Comp - Parking	51200-40-000-1000	0	0	0	0	0	0%
Other Misc Expense	65000-40-000-1000	29,161	21,475	26,323	0	(26,323)	0%
Other Misc Expense-Gala	65000-40-000-1050	0	0	0	0	0	0%
Professional Services	69000-40-000-1000	0	0	0	45,000	45,000	0%
Supplies & Expense - Parking	74000-40-000-1000	2,667	2,695	7,022	0	(7,022)	0%
Exhibit Guide	74010-40-000-1000	5,698	5,698	5,593	0	(5,593)	0%
Trash Removal	78000-40-000-1000	8,310	0	1,226	0	(1,226)	0%
Supplies & Expense - JFB	74000-35-000-1000	900	900	900	0	(900)	0%
Prior Year Expense - JFB	80000-35-000-1000	0	0	0	0	0	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>54,594</b>	<b>40,218</b>	<b>47,312</b>	<b>45,000</b>	<b>(2,312)</b>	<b>105%</b>
<b>PREMIUM EXPENSE (Excluding Horse Show)</b>							
Cash Awards	66000-80-000-1000	14,733	11,360	13,040	17,500	4,460	75%
Trophies/Ribbons/Medals	66010-80-000-1000	1,326	1,326	9,326	0	(9,326)	0%
<b>TOTAL PREMIUM EXPENSE</b>		<b>16,059</b>	<b>12,686</b>	<b>22,366</b>	<b>17,500</b>	<b>(4,866)</b>	<b>128%</b>
<b>HORSE SHOW EXPENSE (Fairtime)</b>							
Other Misc Expense	65000-40-000-1100	1,029	1,029	1,079	7,500	6,421	14%
Cash Awards	66000-40-000-1100	0	0	0	0	0	0%
Trophies, Medals, Ribbons	66010-40-000-1100	7,203	7,203	0	0	0	0%
Professional Services - Judges	69000-40-000-1100	0	0	1,296	0	(1,296)	0%
Professional Services	69010-40-000-1100	680	680	476	0	(476)	0%
Supplies & Expense	74000-40-000-1100	1,522	1,522	1,010	0	(1,010)	0%
Cattle Fees	74010-40-000-1100	0	0	0	0	0	0%
<b>TOTAL HORSE SHOW EXPENSE</b>		<b>10,434</b>	<b>10,434</b>	<b>3,861</b>	<b>7,500</b>	<b>3,639</b>	<b>51%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 9/30/18</b>	<b>Current YTD 9/30/19</b>	<b>Budget 2019</b>	<b>Balance of Budget</b>	<b>% Used 2019</b>
<b>EXHIBIT EXPENSE</b>							
Salaries & Wages - Perm	50000-80-000-1000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-80-000-1000	1,886	1,886	1,350	0	(1,350)	0%
Compensated Leave	50300-80-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-80-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-80-000-1000	27	27	20	0	(20)	0%
Worker's Comp	51200-80-000-1000	144	113	81	0	(81)	0%
Decorations	55000-80-000-1000	0	0	601	0	(601)	0%
Other Misc Expense	65000-80-000-1000	1,072	1,072	4,314	0	(4,314)	0%
Professional Svcs - Judges	69010-80-000-1000	9,760	9,560	9,024	0	(9,024)	0%
Professional Svcs - Dept Contracts	69020-80-000-1000	17,338	18,238	14,900	85,000	70,100	18%
Rental - Tent & Booth	72020-80-000-1000	24,798	30,484	36,408	0	(36,408)	0%
Supplies & Expense	EXSUP	20,956	20,881	20,740	0	(20,740)	0%
Carcass Contest	74010-80-000-1000	2,403	2,003	2,051	0	(2,051)	0%
<b>TOTAL EXHIBIT EXPENSE</b>		<b>78,385</b>	<b>84,265</b>	<b>89,489</b>	<b>85,000</b>	<b>(4,489)</b>	<b>105%</b>
<b>ENTERTAINMENT EXPENSE</b>							
Salaries & Wages - Temp	50100-75-000-1000	0	0	0	0	0	0%
Compensated Leave	50300-75-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-75-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-75-000-1000	0	0	0	0	0	0%
Worker's Comp	51200-75-000-1000	0	0	0	0	0	0%
Grounds Entertainment	58000-75-000-1000	100,960	100,960	121,150	180,000	58,850	67%
Amphitheater Entertainment	58010-75-000-1000	2,400	2,400	6,500	0	(6,500)	0%
Sounds, Light, Radios	58020-75-000-1000	16,550	16,550	17,150	0	(17,150)	0%
Professional Service	69000-75-000-1000	11,000	11,000	12,000	0	(12,000)	0%
Supplies & Expense	74000-75-000-1000	14,073	14,073	15,491	0	(15,491)	0%
<b>TOTAL ENTERTAINMENT EXPENSE</b>		<b>144,983</b>	<b>144,983</b>	<b>172,291</b>	<b>180,000</b>	<b>7,709</b>	<b>96%</b>
<b>INTERIM EXPENSE</b>							
Misc Interim Expense	65000-40-000-3000	95	0	0	0	0	0%
Interim Security	73000-40-000-3000	34,511	25,154	30,384	50,000	19,616	61%
Interim Sheriff	73010-40-000-3000	2,974	2,974	6,384	0	(6,384)	0%
Supplies & Expense - Horse Show - Interim	74000-40-000-4000	0	0	0	0	0	0%
Supplies & Expense - Farmer's Market	74000-00-000-3001	380	249	2,073	0	(2,073)	0%
<b>TOTAL INTERIM EXPENSE</b>		<b>37,959</b>	<b>28,376</b>	<b>38,842</b>	<b>50,000</b>	<b>11,158</b>	<b>78%</b>
<b>EQUIPMENT EXPENSE (LIST)</b>							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense	87500-00-000-0000	22,094	6,741	1,863	25,000	23,137	7%
<b>TOTAL EQUIPMENT EXPENSE</b>		<b>22,094</b>	<b>6,741</b>	<b>1,863</b>	<b>25,000</b>	<b>23,137</b>	<b>7%</b>
<b>PRIOR YEAR OPERATING EXPENSE</b>							
Prior Year Expense Adjustment	80000-00-000-0000	20,240	13,374	2,682	0	(2,682)	0%
Prior Year Bad Debt	80020-00-000-0000	0	0	0	0	0	0%
<b>TOTAL PRIOR YEAR OPERATING EXPENSE</b>		<b>20,240</b>	<b>13,374</b>	<b>2,682</b>	<b>0</b>	<b>(2,682)</b>	<b>0%</b>
<b>CASH SHORTAGES &amp; OVERAGES</b>							
CASH Shortages & Overages	85100-00-000-0000	(484)	(465)	25	0	(25)	0%
<b>TOTAL CASH SHORTAGES &amp; OVERAGES</b>		<b>(484)</b>	<b>(465)</b>	<b>25</b>	<b>0</b>	<b>(25)</b>	<b>0%</b>
<b>PENSION EXPENSE</b>							
Pension Expense	96000-00-000-0000	206,029	0	0	0	0	0%
<b>TOTAL PENSION EXPENSE</b>		<b>206,029</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
<b>DEPRECIATION EXPENSE</b>							
Depreciation Expense	90000-00-000-0000	139,654	94,300	102,589	0	(102,589)	0%
Prior Year Depreciation Expense Adjustment	80010-00-000-0000	0	0	0	0	0	0%
<b>TOTAL DEPRECIATION EXPENSE</b>		<b>139,654</b>	<b>94,300</b>	<b>102,589</b>	<b>0</b>	<b>(102,589)</b>	<b>0%</b>

**Santa Cruz County Fair, 14th DAA**

**Santa Cruz County Fair  
Capital Improvement Projects**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 9/30/18</b>	<b>Current YTD 9/30/19</b>
<b>REVENUES:</b>				
Outsiding Funding for Capital Assets	31700-00-000-0000	414,380	15,856	0
Outside Funding - Livestock Barn Light Impr	31700-00-000-9010	0	0	0
<b>TOTAL REVENUES</b>		<b>414,380</b>	<b>15,856</b>	<b>0</b>
<b>EXPENSES:</b>				
Construction In Progress	19000-00-000-0000	0	60,358	0
CIP - Livestock Barn Light Improvements	19000-00-000-9010	0	0	0
CIP - Rv Park Expansion	19000-00-000-9011	29,092	0	29,092
CIP - Heritage Hall Expansion	19000-00-000-9012	6,730	0	6,730
CIP - Fair Master Planning	19000-00-000-9013	0	0	6,155
Land	19100-00-000-0000	0	0	0
Buildings and Improvements	19200-00-000-0000	417,630	0	0
Equipment	19300-00-000-0000	0	0	0
<b>TOTAL EXPENDITURES</b>		<b>453,451</b>	<b>60,358</b>	<b>41,977</b>
<b>NET DIFFERENCES</b>		<b>(39,072)</b>	<b>(44,502)</b>	<b>(41,977)</b>

**Santa Cruz County Fair, 14th DAA**

<b>Account Description</b>	<b>Actual Jan-19</b>	<b>Actual Feb-19</b>	<b>Actual Mar-19</b>	<b>Actual Apr-19</b>	<b>Actual May-19</b>	<b>Actual Jun-19</b>	<b>Actual Jul-19</b>	<b>Actual Aug-19</b>	<b>Actual Sep-19</b>	<b>Actual Oct-19</b>	<b>Actual Nov-19</b>	<b>Actual Dec-19</b>	<b>TOTAL 2,019</b>
<b>BEGINNING RESERVE</b>	<b>239,919</b>	<b>160,849</b>	<b>109,536</b>	<b>29,694</b>	<b>73,029</b>	<b>47,794</b>	<b>48,481</b>	<b>46,412</b>	<b>110,027</b>	<b>522,706</b>	<b>547,309</b>	<b>568,968</b>	<b>239,919</b>
State Allocations - F&E	0	0	0	38,190	0	0	0	0	0	0	0	0	38,190
Training Allocation & Oth Fiscal Admin	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Funds used for Operations	0	0	0	1,591	3,373	630	1,607	3,447	637	0	0	0	11,285
<b>OPERATING REVENUES:</b>													
Admission Revenue	0	0	0	0	0	475	1,715	18,533	543,358	2,748	0	0	566,829
Commercial Space Revenue	0	0	0	4,800	2,125	925	4,400	1,250	24,825	625	0	0	38,950
Concession Revenue	0	0	0	0	1,675	4,000	19,000	26,175	229,064	0	0	0	279,914
Exhibit Revenue	0	0	0	0	0	168	290	3,581	270	0	0	0	4,309
Horse Show Revenue	0	0	0	0	0	0	0	280	7,820	387	0	0	8,487
Miscellaneous Fair Revenue	0	0	0	1,865	2,900	2,140	32,905	34,021	204,102	2,300	0	0	280,233
Interim Revenue	45,210	48,538	41,808	72,216	95,611	137,872	110,667	122,652	67,663	70,754	23,240	8,670	844,901
Prior Year Revenue	0	0	0	0	0	0	0	(300)	0	0	0	0	(300)
Other Operating Revenue	104	0	0	42	25	0	0	152	1,050	25	0	0	1,398
<b>TOTAL OPERATING REVENUES</b>	<b>45,314</b>	<b>48,538</b>	<b>41,808</b>	<b>78,923</b>	<b>102,336</b>	<b>145,580</b>	<b>168,977</b>	<b>206,345</b>	<b>1,078,152</b>	<b>76,839</b>	<b>23,240</b>	<b>8,670</b>	<b>2,024,721</b>
<b>TOTAL AVAILABLE FUNDS</b>	<b>285,233</b>	<b>209,387</b>	<b>151,344</b>	<b>148,398</b>	<b>178,738</b>	<b>194,004</b>	<b>219,065</b>	<b>256,203</b>	<b>1,188,816</b>	<b>599,544</b>	<b>570,549</b>	<b>577,638</b>	<b>2,314,115</b>
<b>OPERATING EXPENDITURES:</b>													
Administration Expense	48,140	39,163	41,166	39,196	49,985	46,823	48,272	55,427	86,623	23,681	1,286	1,281	481,044
Maintenance Expense	63,249	58,009	70,863	32,628	64,504	74,468	107,117	77,283	169,366	19,803	295	295	737,880
Publicity Expense	0	0	0	1,550	0	871	0	813	39,852	0	0	0	43,086
Attendance Expense	0	0	0	0	0	0	4,682	2,323	81,557	0	0	0	88,562
Miscellaneous Fair Expense	0	0	100	(100)	3,742	6,493	266	634	36,177	8,618	0	0	55,930
Premium Expense	8,078	0	0	0	0	0	0	1,248	13,040	1,169	0	0	23,535
Exhibit Expense	0	518	0	0	2,741	10,549	5,914	1,653	68,114	(1,037)	0	0	88,452
Horse Show	0	0	0	0	0	0	0	0	3,861	0	0	0	3,861
Entertainment Expense	0	0	0	0	0	0	0	5,000	167,291	0	0	0	172,291
Interim Expense	4,712	1,958	8,584	1,890	9,767	6,113	4,237	1,581	0	0	0	0	38,842
Equipment Expense - Operating	204	204	214	205	205	205	205	214	205	0	0	0	1,863
Prior Year Expense	0	0	723	0	0	0	1,960	0	0	0	0	0	2,682
Cash Shortage / Overage - Gates	0	0	0	0	0	0	0	0	25	0	0	0	25
<b>TOTAL EXPENDITURES</b>	<b>124,384</b>	<b>99,852</b>	<b>121,650</b>	<b>75,369</b>	<b>130,944</b>	<b>145,523</b>	<b>172,653</b>	<b>146,176</b>	<b>666,111</b>	<b>52,235</b>	<b>1,581</b>	<b>1,576</b>	<b>1,738,053</b>
<b>ENDING RESERVE</b>	<b>160,849</b>	<b>109,536</b>	<b>29,694</b>	<b>73,029</b>	<b>47,794</b>	<b>48,481</b>	<b>46,412</b>	<b>110,027</b>	<b>522,706</b>	<b>547,309</b>	<b>568,968</b>	<b>576,062</b>	<b>576,062</b>

**Santa Cruz County Fair, 14th DAA**

**Statement of Operations - Junior Livestock Auction**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2018</b>	<b>Prior YTD 9/30/18</b>	<b>Current YTD 9/30/19</b>
<b>RESOURCES, JANUARY 1:</b>	<b>25100-30-000-2000</b>	14,986	14,986	23,295
<b>AUCTION REVENUES:</b>				
Commission	41500-30-000-2000	30,567	30,567	32,148
Sponsorship	48800-30-000-2000	1,310	310	0
Prior Year Revenue	49000-30-000-2000	1,558	92	(347)
Other Misc Revenue	48700-30-000-2000	4,974	3,768	2,986
Interest Revenue	48710-30-000-2000	61	2	4
<b>TOTAL REVENUES</b>		<b>38,469</b>	<b>34,739</b>	<b>34,792</b>
<b>TOTAL RESOURCES AVAILABLE</b>		<b>53,455</b>	<b>49,726</b>	<b>58,087</b>
<b>AUCTION EXPENDITURES:</b>				
Bad Debt Expense	53000-30-000-2000	6,213	6,294	0
Bank/CC Charges	54000-30-000-2000	4,066	334	442
Other Misc Expense	65000-30-000-2000	(113)	811	0
Payment to Sellers	65010-30-000-2000	0	0	0
Professional Services	69000-30-000-2000	1,463	1,463	1,925
Publicity	71000-30-000-2000	0	0	0
Supplies & Expense	74000-30-000-2000	18,531	10,239	5,435
Prior Year Expense	80000-30-000-2000	0	0	43
<b>TOTAL EXPENDITURES</b>		<b>30,161</b>	<b>19,141</b>	<b>7,846</b>
<b>RESOURCES, DECEMBER 31:</b>	<b>25100</b>	<b>23,294</b>	<b>30,585</b>	<b>50,241</b>
<b>NET EFFECT</b>		<b>8,308</b>	<b>15,599</b>	<b>26,946</b>