

**SANTA CRUZ COUNTY FAIR, 14TH DAA  
BALANCE SHEET  
September 30, 2016**

<b>ASSETS</b>	<u>2016</u>	<u>2015</u>
<b>Current Assets</b>		
Cash	862,798	807,585
Junior Livestock Cash	(43,989)	(115,768)
Restricted Cash	-	-
Accounts Receivable	30,464	15,274
JLA Accounts Receivable	125,544	190,787
Deferred Charges	8,721	5,154
<b>Total Current Assets</b>	<u>983,537</u>	<u>903,032</u>
<b>Fixed Assets</b>		
Construction In Progress	268,539	156,273
Land	8,500	8,500
Buildings & Improvements	1,709,881	1,738,619
Equipments	-	5,150
<b>Total Fixed Assets</b>	<u>1,986,920</u>	<u>1,908,542</u>
<b>TOTAL ASSETS</b>	<u><b>2,970,457</b></u>	<u><b>2,811,573</b></u>
<b>LIABILITIES &amp; RETAINED EARNINGS</b>		
<b>Liabilities</b>		
Fees Collected	1,400	1,525
Accounts Payable	113,439	274,404
JLA Accounts Payable	65	-
Payroll Liabilities	28,416	27,641
Other Liabilities	-	420
Deferred Income	10,226	24,270
Damage Deposits	10,928	10,420
Leave Liability	7,041	3,514
Worker's Compensation	(1,097)	(6,550)
Bank Loan	180,000	150,000
JLA Consignment	3,631	30,306
<b>Total Liabilities</b>	<u>354,048</u>	<u>515,950</u>
<b>Retained Earnings</b>		
Net Reserve for Capital Assets	1,980,275	-
Net Reserve for Operation	260,467	2,011,435
Net Reserve for JLA	37,025	31,534
State Allocation	38,190	30,000
Training Allocation & Oth Fiscal Admin	2,419	-
Capital Project Funds	97,430	30,243
Other Funds used for Operations	23,006	50,412
Operation Net Income	167,748	128,821
JLA Net Income	9,848	13,178
<b>Total Retained Earnings</b>	<u>2,616,408</u>	<u>2,295,623</u>
<b>TOTAL LIABILITIES &amp; RETAINED EARNINGS</b>	<u><b>2,970,457</b></u>	<u><b>2,811,573</b></u>

**SANTA CRUZ COUNTY FAIR, 14TH DAA**  
**Cash and Cash Equivalent**  
**September 30, 2016**

**Cash**

Petty Cash	11100	300.00
Change Fund - Admissions	11200	55,000.00
Change Fund - Cash Register	11210	100.00
Cash - Operating Rabobank #6984	11300	757,830.83
Cash - Livestock Awards SBBT #6720	11350	8,658.07
Cash - Premium Rabobank #6988	11410	(3,536.84)
Cash - Payroll Rabobank #6992	11500	10,856.25
Cash - LAIF	11600	-
Cash-SCCB Savings #0158	11601	-
Cash-SCCB Savings #3007	11800	33,589.35
Cash-SCCB CD#272617	11810	-
Cash-FNB Savings #7544	11820	-

\$ 862,797.66

**Junior Livestock Auction**

JLA - Rabobank #7256	11700	(43,989.23)
----------------------	-------	-------------

(43,989.23)

**Total Cash Accounts**

**\$ 818,808.43**

**14TH DAA, SANTA CRUZ COUNTY FAIR**  
**STATEMENT OF OPERATIONS**  
**September 30, 2016**

Account Description	Acct No.	Actuals 2015	Prior YTD 9/30/15	Current YTD 9/30/16	Budget 2016	Balance of Budget	% Used 2016
<b>OPERATING REVENUES:</b>							
Admission Revenue	ADMIS	503,577	473,698	559,623	490,000	(69,623)	114%
Commercial Space Revenue	COMSP	44,073	44,073	44,600	45,000	400	99%
Concession Revenue	CONCE	255,706	228,066	313,794	258,000	(55,794)	122%
Exhibit Revenue	EXREV	9,693	8,663	4,151	10,000	5,849	42%
Horse Show Revenue	HSREV	32,499	9,280	10,655	30,000	19,345	36%
Miscellaneous Fair Revenue	MFREV	120,262	119,212	147,951	145,000	(2,951)	102%
Interim Revenue	INTRE	649,617	526,721	521,913	620,000	98,087	84%
Prior Year Revenue	PYREV	4,932	7,314	(678)	3,000	3,678	-23%
Other Operating Revenue	OTHRE	2,908	1,523	820	3,000	2,180	27%
		<b>1,623,266</b>	<b>1,418,551</b>	<b>1,602,828</b>	<b>1,604,000</b>	<b>1,172</b>	<b>100%</b>
<b>OPERATING EXPENDITURES:</b>							
Administration Expense	ADEXP	368,966	255,072	322,976	382,200	59,224	85%
Maintenance Expense	MNEXP	547,150	414,720	580,107	532,000	(48,107)	109%
Publicity Expense	PBEXP	101,906	102,979	38,759	110,000	71,241	35%
Attendance Expense	ATEXP	102,480	95,542	66,062	98,000	31,938	67%
Miscellaneous Fair Expense	MFEXP	41,094	34,982	27,758	41,000	13,242	68%
Premium Expense	PREXP	16,665	15,060	13,833	17,000	3,167	81%
Horse Show Expense	HSEXP	18,118	14,847	16,338	18,000	1,662	91%
Exhibit Expense	EXEXP	74,952	72,964	67,467	75,000	7,533	90%
Entertainment Expense	ETEXP	134,860	130,280	146,331	130,000	(16,331)	113%
Interim Expense	INTEX	57,546	37,549	30,430	58,000	27,570	52%
Equipment Expense - Operating	87500	10,188	10,047	-	-	-	0%
Prior Year Expense	PYEXP	25,577	24,003	41,093	5,000	(36,093)	822%
Cash Shortage / Overage - Gates	85100	46	(63)	51	-	(51)	0%
		<b>1,499,547</b>	<b>1,207,983</b>	<b>1,351,204</b>	<b>1,466,200</b>	<b>114,996</b>	<b>92%</b>
<b>Net Operating Profit/Loss Before Depn</b>		<b>123,720</b>	<b>210,568</b>	<b>251,625</b>	<b>137,800</b>	<b>(113,825)</b>	<b>183%</b>
Depreciation Expense	90000	111,837	81,747	83,878	111,000	27,122	76%
<b>Net Operating Profit/Loss After Depn</b>		<b>11,883</b>	<b>128,821</b>	<b>167,747</b>	<b>26,800</b>	<b>(140,947)</b>	<b>626%</b>
State Allocations - F&E	31200	<b>30,000</b>	<b>30,000</b>	<b>38,190</b>	<b>38,000</b>	<b>(190)</b>	<b>101%</b>
Training Allocation & Oth Fiscal Admin	31300	-	-	<b>2,419</b>	-	<b>(2,419)</b>	<b>0%</b>
Other Funds used for Operations	34000	<b>58,430</b>	<b>50,412</b>	<b>23,006</b>	-	<b>(23,006)</b>	<b>0%</b>
<b>Net Profit/Loss Before Depre w/ Allocation</b>		<b>212,149</b>	<b>290,980</b>	<b>315,240</b>	<b>175,800</b>	<b>(139,440)</b>	<b>179%</b>
<b>Net Profit/Loss After Depre w/ Allocation</b>		<b>100,313</b>	<b>209,233</b>	<b>231,362</b>	<b>64,800</b>	<b>(166,562)</b>	<b>357%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 2015</b>	<b>Current YTD 9/30/16</b>	<b>Budget 2016</b>	<b>Balance of Budget</b>	<b>% Used 2016</b>
<b>ADMISSIONS TO GROUNDS</b>							
Gate Admissions	40000-00-000-1000	473,871	443,998	534,667	465,000	(69,667)	115%
Discount Fair Admissions	DISAD	29,706	29,700	24,956	25,000	44	100%
<b>TOTAL ADMISSION TO GROUNDS</b>		<b>503,577</b>	<b>473,698</b>	<b>559,623</b>	<b>490,000</b>	<b>(69,623)</b>	<b>114%</b>
<b>INDUSTRIAL &amp; COMMERCIAL SPACE</b>							
Outside Commercial Space	41010-00-000-1000	39,053	39,053	42,575	40,000	(2,575)	106%
Inside Commercial Space	41020-00-000-1000	5,020	5,020	2,025	5,000	2,975	41%
<b>TOTAL INDUSTRIAL &amp; COMMERCIAL SPACE</b>		<b>44,073</b>	<b>44,073</b>	<b>44,600</b>	<b>45,000</b>	<b>400</b>	<b>99%</b>
<b>CONCESSION REVENUE</b>							
Carnival	40500-00-000-1000	89,977	89,977	100,047	90,000	(10,047)	111%
Carnival Pre-Sale	40510-00-000-1000	1,620	1,620	1,820	1,500	(320)	121%
Carnival Pre-Sale POP	40520-00-000-1000	0	0	0	0	0	0%
Food Concession	42100-00-000-1000	135,425	135,320	200,528	138,000	(62,528)	145%
Non-Food Concession	42200-00-000-1000	28,684	1,150	11,399	3,500	(7,899)	326%
Alcohol Concession	42300-00-000-1000	0	0	0	25,000	25,000	0%
<b>TOTAL CONCESSION REVENUE</b>		<b>255,706</b>	<b>228,066</b>	<b>313,794</b>	<b>258,000</b>	<b>(55,794)</b>	<b>122%</b>
<b>EXHIBIT REVENUE</b>							
Entry Fees	ENTRY	5,127	5,127	3,876	5,000	1,124	78%
Donated & Sponsored Awards	43100-80-000-1000	1,000	0	100	1,000	900	10%
Advertising Premium Book	43200-80-000-1000	0	0	0	0	0	0%
Other Misc Revenue	48700-80-000-1000	3,516	3,486	175	1,500	1,325	12%
Sponsorship - Trophies & Ribbons	48800-80-000-1000	50	50	0	2,500	2,500	0%
Sponsorship - Legos	48800-80-000-1415	0	0	0	0	0	0%
<b>TOTAL EXHIBIT REVENUE</b>		<b>9,693</b>	<b>8,663</b>	<b>4,151</b>	<b>10,000</b>	<b>5,849</b>	<b>42%</b>
<b>HORSE SHOW REVENUE (Fairtime)</b>							
Entry Fees	43000-40-000-1100	19,009	4,425	8,310	20,000	11,690	42%
Sponsorship	43010-40-000-1100	7,790	4,005	1,685	7,000	5,315	24%
Stall Fees	48800-40-000-1100	5,700	850	660	3,000	2,340	22%
<b>TOTAL HORSE SHOW REVENUE</b>		<b>32,499</b>	<b>9,280</b>	<b>10,655</b>	<b>30,000</b>	<b>19,345</b>	<b>36%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 9/30/15</b>	<b>Current YTD 9/30/16</b>	<b>Budget 2016</b>	<b>Balance of Budget</b>	<b>% Used 2016</b>
<b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b>							
Admission - Gala	40000-00-000-1050	0	0	0	0	0	0%
Stall Fee	43010-00-000-1000	1,000	1,000	0	0	0	0%
Parking Revenue	45000-00-000-1000	77,410	80,270	77,046	78,000	954	99%
Camp Parking	46500-00-000-1000	12,290	12,270	11,720	12,000	280	98%
Utility Fee Reimbursement	48500-00-000-1000	443	443	6,000	0	(6,000)	0%
Other Misc Revenue	48700-00-000-1000	129	29	9,067	21,000	11,934	43%
Sponsorship	48800-00-000-1000	25,965	22,465	40,000	31,000	(9,000)	129%
Fairtime Donation	48830-00-000-1000	90	0	208	0	(208)	0%
Sponsorship - Livestock Awards	48840-00-000-1000	2,935	2,735	3,910	3,000	(910)	130%
Entry Fees - JFB	43000-35-000-1000	0	0	0	0	0	0%
Other Misc Revenue - JFB	48700-35-000-1000	0	0	0	0	0	0%
Prior Year Revenue - JFB	49000-35-000-1000	0	0	0	0	0	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>120,262</b>	<b>119,212</b>	<b>147,951</b>	<b>145,000</b>	<b>(2,951)</b>	<b>102%</b>
<b>INTERIM REVENUE</b>							
Food Concession	42100-00-000-3000	6,110	6,089	1,500	1,500	0	100%
Concession - Heritage Foundation	42101-00-000-3000	15,914	15,914	27,048	18,000	(9,048)	150%
Entry Fees - Horse Show - Interim	43000-40-000-4000	450	715	(435)	0	435	0%
Parking Revenue	45000-00-000-3000	1,411	1,411	1,060	0	(1,060)	0%
Building Rental	46100-00-000-3000	0	0	1,575	0	(1,575)	0%
Building Rental - Rodger House	46100-00-ROD-3000	540	540	0	500	500	0%
Building Rental - Crosetti Bldg	46100-00-CRO-3000	134,424	107,496	104,264	135,000	30,736	77%
Building Rental - Harvest Bldg	46100-00-HAR-3000	68,338	48,752	57,758	66,000	8,242	88%
Building Rental - Arts Bldg	46100-00-ART-3000	20,281	17,636	9,371	20,000	10,629	47%
Building Rental - Grange	46100-00-GRA-3000	0	0	0	1,000	1,000	0%
Building Rental - Other	46100-00-OTH-3000	15,702	11,322	16,530	10,000	(6,530)	165%
Building Rental - Heritage Hall	46100-00-HER-3000	29,551	19,657	25,240	25,000	(240)	101%
Building Rental - Swine Barn	46100-00-SWI-3000	900	900	0	0	0	0%
Ground Rental - Amphitheater	46200-00-AMP-3000	9,557	8,238	13,193	5,000	(8,193)	264%
Ground Rental - Horse Arena	46200-40-HSA-4000	101,005	83,800	37,350	100,000	62,650	37%
Ground Rental - Farmers Market	46200-00-FAR-3001	88,284	70,496	55,262	80,000	24,738	69%
Ground Rental - Racetrack	46200-00-RAC-3000	63,500	53,000	55,000	65,000	10,000	85%
Ground Rental - Other	46200-00-OTH-3000	57,167	53,097	62,801	55,000	(7,801)	114%
Equipment Rental	46300-00-000-3000	(3,840)	0	(2,520)	0	2,520	0%
Camp Parking	46500-00-000-3000	33,085	21,520	53,035	30,000	(23,035)	177%
Utility Fee Reimbursement	48500-00-000-3000	7,218	6,118	3,726	8,000	4,274	47%
Other Misc Revenue	48700-00-000-3000	20	20	155	0	(155)	0%
<b>TOTAL INTERIM REVENUE</b>		<b>649,617</b>	<b>526,721</b>	<b>521,913</b>	<b>620,000</b>	<b>98,087</b>	<b>84%</b>
<b>PRIOR YEAR REVENUE</b>							
Prior Year Revenue	49000-00-000-0000	4,932	7,314	(678)	3,000	3,678	-23%
<b>TOTAL PRIOR YEAR REVENUE</b>		<b>4,932</b>	<b>7,314</b>	<b>(678)</b>	<b>3,000</b>	<b>3,678</b>	<b>-23%</b>
<b>OTHER OPERATING REVENUE</b>							
Other Operating Revenue	48700-00-000-0000	2,899	1,521	740	3,000	2,260	25%
Interest Earnings	48710-00-000-0000	9	2	80	0	(80)	0%
<b>TOTAL OTHER OPERATING REVENUE</b>		<b>2,908</b>	<b>1,523</b>	<b>820</b>	<b>3,000</b>	<b>2,180</b>	<b>27%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 9/30/15</b>	<b>Current YTD 9/30/16</b>	<b>Budget 2016</b>	<b>Balance of Budget</b>	<b>% Used 2016</b>
<b>ADMINISTRATION EXPENSE</b>							
Salaries & Wages - Perm	50000-11-000-0000	92,520	69,390	70,874	96,000	25,126	74%
Salaries & Wages - Temp	50100-11-000-0000	52,237	40,962	81,735	53,000	(28,735)	154%
Compensated Leave	50300-11-000-0000	845	845	3,527	500	(3,027)	705%
Employee Benefits	51000-11-000-0000	42,008	31,061	36,012	42,000	5,988	86%
Payroll Taxes	51100-11-000-0000	8,668	12,856	7,814	18,000	10,186	43%
Worker's Comp	51200-11-000-0000	12,882	6,621	9,154	24,700	15,546	37%
Unemployment Insurance	51300-11-000-0000	3,777	0	2,367	0	(2,367)	0%
Current year - Bad Debt Expense	53000-11-000-0000	4,692	632	0	1,000	1,000	0%
Bank / CC Charges	54000-11-000-0000	10,135	5,751	7,479	10,000	2,521	75%
Director Expense	56000-11-000-0000	0	0	0	1,500	1,500	0%
Dues & Subscription	57000-11-000-0000	2,497	2,075	2,036	2,500	465	81%
Insurance	60000-11-000-0000	32,060	25,536	36,584	34,000	(2,584)	108%
Other Misc Expense	65000-11-000-0000	13,662	6,099	7,093	12,000	4,907	59%
Licenses & Permits	65010-11-000-0000	5,168	5,168	4,115	5,000	885	82%
Postage	67000-11-000-0000	1,861	1,263	2,451	2,000	(451)	123%
Professional Services	69000-11-000-0000	53,370	33,848	31,002	46,000	14,998	67%
Audit Cost	69040-11-000-0000	14,100	0	11,250	15,000	3,750	75%
Office Supples & Expense	74000-11-000-0000	2,136	916	1,378	4,000	2,622	34%
Telephone	75000-11-000-0000	10,413	8,286	6,001	10,000	3,999	60%
Internet Expense	75010-11-000-0000	770	585	540	0	(540)	0%
Strategic Planning	76000-11-000-0000	0	0	0	0	0	0%
Travel / Training Expense	77000-11-000-0000	5,165	3,179	1,564	5,000	3,436	31%
<b>TOTAL ADMINISTRATION EXPENSE</b>		<b>368,966</b>	<b>255,072</b>	<b>322,976</b>	<b>382,200</b>	<b>59,224</b>	<b>85%</b>

**MAINTENANCE & GENERAL OPERATIONS**

Salaries & Wages - Perm	50000-12-000-0000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-12-000-0000	140,015	111,917	136,472	135,000	(1,472)	101%
Employee Benefits	51000-12-000-0000	14,649	10,526	13,050	15,000	1,950	87%
Payroll Taxes	51100-12-000-0000	6,193	4,732	5,332	7,500	2,168	71%
Worker's Comp	51200-12-000-0000	12,876	6,718	8,188	12,000	3,812	68%
Electricity, Gas, Propane, Sewer, Water	UTILI	139,475	99,951	97,413	135,000	37,587	72%
Maint of Building - Crosetti	64000-12-CRO-0000	17,931	18,865	1,841	15,000	13,159	12%
Maint of Building - Harvest	64000-12-HAR-0000	4,850	1,387	1,905	15,000	13,095	13%
Maint of Building - Arts	64000-12-ART-0000	1,809	1,134	122	6,000	5,878	2%
Maintenance of Grounds	64000-12-OTH-0000	83,481	51,431	187,791	80,000	(107,791)	235%
Maintenance of Building	64000-12-000-0000	3,344	2,766	5,658	4,000	(1,658)	141%
Maintenance of Restroom	64000-12-RES-0000	23,792	22,595	20,809	24,000	3,191	87%
Maintenance of Horse Arena	64000-12-HSA-0000	24,677	22,752	1,575	15,000	13,425	11%
Maint of Building - Rodger House	64000-12-ROD-0000	0	0	14	500	486	3%
Maint of Building - Amphitheater	64000-12-AMP-0000	0	0	0	0	0	0%
Maint of Building - Cow Barn	64000-12-COW-0000	385	385	0	0	0	0%
Maint of Building - Grange Hall	64000-12-GRA-0000	0	0	311	0	(311)	0%
Maint of Building - Heritage Hall	64000-12-HER-0000	533	440	0	1,000	1,000	0%
Maint of Building - Poultry Barn	64000-12-POU-0000	0	0	0	0	0	0%
Maintenance of Equipment	64010-12-000-0000	33,556	26,470	40,191	32,000	(8,191)	126%
Special Repairs & Maintenance	64020-12-000-0000	5,600	5,600	0	0	0	0%
Temp Electrical Work	64030-12-000-0000	0	0	0	0	0	0%
Other Misc Expense	65000-12-000-0000	10,932	9,447	33,274	10,000	(23,274)	333%
Professional Service Maintenance	69000-12-000-0000	5,408	3,813	3,205	7,000	3,795	46%
Rental - Maintenance Equipment	72000-12-000-0000	108	108	400	3,000	2,600	13%
Rental - Other Equipment	72010-12-000-0000	0	0	0	0	0	0%
Security Alarm Service - MN	73000-12-000-0000	3,534	2,627	2,789	0	(2,789)	0%
Maint of Building - Poultry Barn	73000-12-POU-0000	0	0	0	0	0	0%
Travel/Training Expense	77000-12-000-0000	0	(104)	0	0	0	0%
Trash Removal / Clean-Up	78000-12-000-0000	14,001	11,160	19,767	15,000	(4,767)	132%
<b>TOTAL MAINTENANCE EXPENSE</b>		<b>547,150</b>	<b>414,720</b>	<b>580,107</b>	<b>532,000</b>	<b>(48,107)</b>	<b>109%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 9/30/15</b>	<b>Current YTD 9/30/16</b>	<b>Budget 2016</b>	<b>Balance of Budget</b>	<b>% Used 2016</b>
<b>PUBLICITY EXPENSE</b>							
Advertising	52000-13-000-1000	89,883	90,956	31,021	94,000	62,979	33%
Professional Services	69000-13-000-1000	10,638	10,638	6,350	12,000	5,650	53%
Promotional Expense	71000-13-000-1000	1,385	1,385	1,061	4,000	2,939	27%
Public Relations	71010-13-000-1000	0	0	0	0	0	0%
Supplies & Expenses	74000-13-000-1000	0	0	326	0	(326)	0%
<b>TOTAL PUBLICITY EXPENSE</b>		<b>101,906</b>	<b>102,979</b>	<b>38,759</b>	<b>110,000</b>	<b>71,241</b>	<b>35%</b>
<b>ATTENDANCE OPERATIONS</b>							
Salaries & Wages - Temp	50100-70-000-1000	27,721	22,394	6,576	26,000	19,424	25%
Employee Benefits	51000-70-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-70-000-1000	402	325	96	500	404	19%
Worker's Comp	51200-70-000-1000	2,467	1,344	397	1,500	1,103	26%
Other Misc Expense	65000-70-000-1000	1,570	0	0	0	0	0%
Professional Services	69000-70-000-1000	22,823	22,823	23,241	23,000	(241)	101%
Fairtime Security	73000-70-000-1000	43,132	44,428	29,449	43,000	13,551	68%
Fairtime Sheriff	73010-70-000-1000	0	0	0	0	0	0%
Supplies & Expense	74000-70-000-1000	4,365	4,229	6,302	4,000	(2,302)	158%
<b>TOTAL ATTENDANCE OPERATIONS</b>		<b>102,480</b>	<b>95,542</b>	<b>66,062</b>	<b>98,000</b>	<b>31,938</b>	<b>67%</b>
<b>MISCELLANEOUS FAIR EXPENSE</b>							
Salaries & Wages - Temp - MN	50100-12-000-1000	12,460	13,158	13,736	12,000	(1,736)	114%
Employee Benefits - MN	51000-12-000-1000	0	0	0	0	0	0%
Payroll Taxes - MN	51100-12-000-1000	206	191	199	300	101	66%
Worker's Comp - MN	51200-12-000-1000	853	790	824	1,000	176	82%
Salaries & Wages - Temp - Parking	50100-40-000-1000	0	0	0	0	0	0%
Employee Benefits - Parking	51000-40-000-1000	0	0	0	0	0	0%
Payroll Taxes - Parking	51100-40-000-1000	0	0	0	0	0	0%
Worker's Comp - Parking	51200-40-000-1000	0	0	0	0	0	0%
Other Misc Expense	65000-40-000-1000	11,254	11,358	11,069	5,300	(5,769)	209%
Other Misc Expense-Gala	65000-40-000-1050	0	0	0	0	0	0%
Professional Services	69000-40-000-1000	0	0	0	6,000	6,000	0%
Supplies & Expense - Parking	74000-40-000-1000	519	519	1,011	500	(511)	202%
Exhibit Guide	74010-40-000-1000	4,438	4,438	0	5,000	5,000	0%
Trash Removal	78000-40-000-1000	10,501	3,666	19	10,000	9,982	0%
Supplies & Expense - JFB	74000-35-000-1000	900	900	900	900	0	100%
Prior Year Expense - JFB	80000-35-000-1000	(39)	(39)	0	0	0	0%
<b>TOTAL MISCELLANEOUS FAIR</b>		<b>41,094</b>	<b>34,982</b>	<b>27,758</b>	<b>41,000</b>	<b>13,242</b>	<b>68%</b>
<b>PREMIUM EXPENSE (Excluding Horse Show)</b>							
Cash Awards	66000-80-000-1000	12,317	10,712	11,609	12,000	392	97%
Trophies/Ribbons/Medals	66010-80-000-1000	4,349	4,349	2,224	5,000	2,776	44%
<b>TOTAL PREMIUM EXPENSE</b>		<b>16,665</b>	<b>15,060</b>	<b>13,833</b>	<b>17,000</b>	<b>3,167</b>	<b>81%</b>
<b>HORSE SHOW EXPENSE (Fairtime)</b>							
Other Misc Expense	65000-40-000-1100	0	0	0	1,500	1,500	0%
Cash Awards	66000-40-000-1100	0	0	813	0	(813)	0%
Trophies, Medals, Ribbons	66010-40-000-1100	4,036	606	6,166	2,500	(3,666)	247%
Professional Services - Judges	69000-40-000-1100	3,953	3,953	4,150	4,000	(150)	104%
Professional Services	69010-40-000-1100	3,100	3,100	1,604	3,000	1,396	53%
Supplies & Expense	74000-40-000-1100	1,529	1,688	2,106	2,000	(106)	105%
Cattle Fees	74010-40-000-1100	5,500	5,500	1,500	5,000	3,500	30%
<b>TOTAL HORSE SHOW EXPENSE</b>		<b>18,118</b>	<b>14,847</b>	<b>16,338</b>	<b>18,000</b>	<b>1,662</b>	<b>91%</b>

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 9/30/15</b>	<b>Current YTD 9/30/16</b>	<b>Budget 2016</b>	<b>Balance of Budget</b>	<b>% Used 2016</b>
<b>EXHIBIT EXPENSE</b>							
Salaries & Wages - Perm	50000-80-000-1000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-80-000-1000	0	0	0	0	0	0%
Compensated Leave	50300-80-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-80-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-80-000-1000	0	0	0	0	0	0%
Worker's Comp	51200-80-000-1000	0	0	0	0	0	0%
Decorations	55000-80-000-1000	536	536	725	1,000	275	72%
Other Misc Expense	65000-80-000-1000	7,639	7,639	234	5,000	4,766	5%
Professional Svcs - Judges	69010-80-000-1000	8,724	8,694	8,150	9,000	850	91%
Professional Svcs - Dept Contracts	69020-80-000-1000	16,263	16,263	16,288	17,000	713	96%
Rental - Tent & Booth	72020-80-000-1000	18,576	19,115	26,290	19,000	(7,290)	138%
Supplies & Expense	EXSUP	19,291	16,994	13,717	20,000	6,283	69%
Carcass Contest	74010-80-000-1000	3,923	3,723	2,064	4,000	1,936	52%
<b>TOTAL EXHIBIT EXPENSE</b>		<b>74,952</b>	<b>72,964</b>	<b>67,467</b>	<b>75,000</b>	<b>7,533</b>	<b>90%</b>
<b>ENTERTAINMENT EXPENSE</b>							
Salaries & Wages - Temp	50100-75-000-1000	0	0	0	0	0	0%
Compensated Leave	50300-75-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-75-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-75-000-1000	0	0	0	0	0	0%
Worker's Comp	51200-75-000-1000	0	0	0	0	0	0%
Grounds Entertainment	58000-75-000-1000	80,748	76,168	79,275	80,000	725	99%
Amphitheater Entertainment	58010-75-000-1000	9,700	9,700	19,499	10,000	(9,499)	195%
Sounds, Light, Radios	58020-75-000-1000	19,052	19,052	20,465	13,000	(7,465)	157%
Professional Service	69000-75-000-1000	11,000	11,000	11,000	11,000	0	100%
Supplies & Expense	74000-75-000-1000	14,361	14,361	16,092	16,000	(92)	101%
<b>TOTAL ENTERTAINMENT EXPENSE</b>		<b>134,860</b>	<b>130,280</b>	<b>146,331</b>	<b>130,000</b>	<b>(16,331)</b>	<b>113%</b>
<b>INTERIM EXPENSE</b>							
Interim Security	73000-40-000-3000	43,765	27,549	28,354	45,000	16,646	63%
Interim Sheriff	73010-40-000-3000	11,980	7,925	2,060	11,000	8,940	19%
Supplies & Expense - Horse Show - Interim	74000-40-000-4000	45	45	0	0	0	0%
Supplies & Expense - Farmer's Market	74000-00-000-3001	1,756	2,031	16	2,000	1,984	1%
<b>TOTAL INTERIM EXPENSE</b>		<b>57,546</b>	<b>37,549</b>	<b>30,430</b>	<b>58,000</b>	<b>27,570</b>	<b>52%</b>
<b>EQUIPMENT EXPENSE (LIST)</b>							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense	87500-00-000-0000	10,188	10,047	0	0	0	0%
<b>TOTAL EQUIPMENT EXPENSE</b>		<b>10,188</b>	<b>10,047</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>
<b>PRIOR YEAR OPERATING EXPENSE</b>							
Prior Year Expense Adjustment	80000-00-000-0000	25,577	24,003	41,093	5,000	(36,093)	822%
Prior Year Bad Debt	80020-00-000-0000	0	0	0	0	0	0%
<b>TOTAL PRIOR YEAR OPERATING EXPENSE</b>		<b>25,577</b>	<b>24,003</b>	<b>41,093</b>	<b>5,000</b>	<b>(36,093)</b>	<b>822%</b>
<b>CASH SHORTAGES &amp; OVERAGES</b>							
CASH Shortages & Overages	85100-00-000-0000	46	(63)	50	0	(50)	0%
<b>TOTAL CASH SHORTAGES &amp; OVERAGES</b>		<b>46</b>	<b>(63)</b>	<b>50</b>	<b>0</b>	<b>(50)</b>	<b>0%</b>
<b>DEPRECIATION EXPENSE</b>							
Depreciation Expense	90000-00-000-0000	111,837	81,747	83,878	111,000	27,122	76%
Prior Year Depreciation Expense Adjustment	80010-00-000-0000	0	0	0	0	0	0%
<b>TOTAL DEPRECIATION EXPENSE</b>		<b>111,837</b>	<b>81,747</b>	<b>83,878</b>	<b>111,000</b>	<b>27,122</b>	<b>76%</b>



Santa Cruz County Fair, 14th DAA

Statement of Operations - Projects

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 9/30/15</b>	<b>Current YTD 9/30/16</b>
<b>REVENUES:</b>				
Outside Funding for Capital Assests	31700	128,994	30,243	97,430
Other F&E Project Funds	31800	0	0	0
Capital Project Revenue - CCA Projects	31900	0	0	0
<b>TOTAL REVENUES</b>		<b>128,994</b>	<b>30,243</b>	<b>97,430</b>
<b>TOTAL RESOURCES AVAILABLE</b>		<b>128,994</b>	<b>30,243</b>	<b>97,430</b>
<b>EXPENSES:</b>				
Construction in Progress	19000	178,016	58,365	268,539
Land	19100	0	0	0
Buildings and Improvements	19200	85,229	0	0
Equipment	19300	0	5,150	0
<b>TOTAL EXPENDITURES</b>		<b>263,246</b>	<b>63,515</b>	<b>268,539</b>
<b>RESOURCES, DECEMBER 31:</b>	<b>29200</b>	<b>(134,251)</b>	<b>(33,272)</b>	<b>(171,109)</b>
<b>NET EFFECT</b>		<b>(134,251)</b>	<b>(33,272)</b>	<b>(171,109)</b>

**Santa Cruz County Fair, 14th DAA**

Account Description	Actual Jan-16	Actual Feb-16	Actual Mar-16	Actual Apr-16	Actual May-16	Actual Jun-16	Actual Jul-16	Actual Aug-16	Actual Sep-16	Actual Oct-16	Actual Nov-16	Actual Dec-16	TOTAL 2016
---------------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	------------

Account Description	Actual Jan-16	Actual Feb-16	Actual Mar-16	Actual Apr-16	Actual May-16	Actual Jun-16	Actual Jul-16	Actual Aug-16	Actual Sep-16	Actual Oct-16	Actual Nov-16	Actual Dec-16	TOTAL 2016
---------------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	---------------	------------

<b>BEGINNING RESERVE</b>	260,467	249,484	214,815	158,762	83,752	124,455	99,014	71,431	25,072	491,829	387,243	370,833	260,467
State Allocations - F&E	0	0	0	0	38,190	2,419	0	(2,419)	0	0	0	0	38,190
Training Allocation & Oth Fiscal Admin	0	0	0	0	0	0	0	2,419	0	0	0	0	2,419
Other Funds used for Operations	0	215	67	1,984	(1,063)	2,697	6,062	9,467	3,577	23	0	0	23,029

<b>OPERATING REVENUES:</b>	0	0	0	0	0	0	280	11,056	548,287	2,790	(20)	0	562,393
Admission Revenue	0	0	3,500	4,225	3,575	5,725	3,975	12,000	11,600	0	0	0	44,600
Commercial Space Revenue	2,315	0	0	3,900	4,550	500	12,400	9,400	280,729	20	0	0	313,814
Concession Revenue	0	0	0	0	1	0	122	3,554	474	22	0	0	4,173
Exhibit Revenue	0	310	0	0	0	0	70	2,605	7,670	20,269	1,075	0	31,999
Horse Show Revenue	5,000	0	750	3,600	1,860	7,670	2,380	20,182	106,509	541	0	0	148,492
Miscellaneous Fair Revenue	44,073	44,625	39,792	41,360	77,254	62,972	85,988	77,770	48,081	81,058	4,880	0	607,851
Interim Revenue	0	0	0	0	(418)	640	(900)	0	0	0	0	0	(678)
Prior Year Revenue	350	99	162	36	30	0	93	50	0	1,481	50	0	2,350
Other Operating Revenue													
<b>TOTAL OPERATING REVENUES</b>	<b>51,737</b>	<b>45,034</b>	<b>44,204</b>	<b>53,121</b>	<b>86,852</b>	<b>77,507</b>	<b>104,408</b>	<b>136,617</b>	<b>1,003,350</b>	<b>106,181</b>	<b>5,985</b>	<b>0</b>	<b>1,714,995</b>

<b>TOTAL AVAILABLE FUNDS</b>	<b>312,204</b>	<b>294,733</b>	<b>259,086</b>	<b>213,867</b>	<b>207,730</b>	<b>207,078</b>	<b>209,483</b>	<b>217,515</b>	<b>1,032,000</b>	<b>598,032</b>	<b>393,228</b>	<b>370,833</b>	<b>2,039,099</b>
------------------------------	----------------	----------------	----------------	----------------	----------------	----------------	----------------	----------------	------------------	----------------	----------------	----------------	------------------

<b>OPERATING EXPENDITURES:</b>	36,022	23,874	25,528	31,373	24,900	28,700	33,457	40,828	78,294	35,580	3,476	861	362,893
Administration Expense	16,451	39,600	50,363	64,869	43,288	59,984	75,062	113,464	117,027	73,504	5,512	87	659,210
Maintenance Expense	774	199	0	0	969	0	935	5,833	30,048	82,561	1,200	0	122,520
Publicity Expense	396	1,379	1,661	(3,437)	0	45	3,166	3,305	59,546	0	0	0	66,062
Attendance Expense	355	790	44	(614)	0	0	1,269	1,136	24,778	13,670	0	0	41,428
Miscellaneous Fair Expense	0	0	0	0	0	0	0	0	13,833	0	0	0	13,833
Premium Expense	27	0	509	0	0	0	10,235	12,940	43,756	(10,201)	(7)	0	57,260
Exhibit Expense	0	0	0	0	0	0	600	1,168	14,570	(44)	0	0	16,295
Horse Show	(625)	4,756	1,833	3,684	2,223	8,934	3,109	3,870	2,645	6,182	2,889	313	39,814
Entertainment Expense	0	0	0	0	0	0	0	0	0	216	0	0	216
Interim Expense	0	0	0	0	0	0	900	579	22	0	0	0	41,093
Equipment Expense - Operating	0	0	11,015	24,921	2,576	1,081	0	0	0	0	0	0	41,093
Prior Year Expense	0	0	0	0	0	0	(0)	0	1	0	6	0	57
Cash Shortage / Overage - Gates	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	111,837
Depreciation Expense													
<b>TOTAL EXPENDITURES</b>	<b>62,720</b>	<b>79,917</b>	<b>100,324</b>	<b>130,115</b>	<b>83,275</b>	<b>108,064</b>	<b>138,052</b>	<b>192,443</b>	<b>540,171</b>	<b>210,789</b>	<b>22,395</b>	<b>10,581</b>	<b>1,678,847</b>

<b>ENDING RESERVE</b>	<b>249,484</b>	<b>214,815</b>	<b>158,762</b>	<b>83,752</b>	<b>124,455</b>	<b>99,014</b>	<b>71,431</b>	<b>25,072</b>	<b>491,829</b>	<b>387,243</b>	<b>370,833</b>	<b>360,251</b>	<b>360,251</b>
-----------------------	----------------	----------------	----------------	---------------	----------------	---------------	---------------	---------------	----------------	----------------	----------------	----------------	----------------

**Santa Cruz County Fair, 14th DAA**

**Statement of Operations - Junior Livestock Auction**

<b>Account Description</b>	<b>Acct. No.</b>	<b>Actuals 2015</b>	<b>Prior YTD 9/30/15</b>	<b>Current YTD 9/30/16</b>
<b>RESOURCES, JANUARY 1:</b>	<b>25100-30-000-2000</b>	31,534	31,534	37,025
<b>AUCTION REVENUES:</b>				
Commission	41500-30-000-2000	24,256	24,603	19,156
Sponsorship	48800-30-000-2000	0	0	500
Prior Year Revenue	49000-30-000-2000	1,331	1,231	0
Other Misc Revenue	48700-30-000-2000	9,131	8,993	146
Interest Revenue	48710-30-000-2000	8	4	5
<b>TOTAL REVENUES</b>		<b>34,725</b>	<b>34,831</b>	<b>19,807</b>
<b>TOTAL RESOURCES AVAILABLE</b>		66,260	66,365	56,833
<b>AUCTION EXPENDITURES:</b>				
Bank/CC Charges	54000-30-000-2000	3,045	321	294
Other Misc Expense	65000-30-000-2000	7,141	10,784	0
Payment to Sellers	65010-30-000-2000	0	0	0
Professional Services	69000-30-000-2000	1,939	0	1,563
Publicity	71000-30-000-2000	0	0	125
Supplies & Expense	74000-30-000-2000	13,608	9,896	7,976
Prior Year Expense	80000-30-000-2000	651	651	0
<b>TOTAL EXPENDITURES</b>		<b>26,384</b>	<b>21,653</b>	<b>9,958</b>
<b>RESOURCES, DECEMBER 31:</b>	<b>25100</b>	<b>39,875</b>	<b>44,713</b>	<b>46,875</b>
<b>NET EFFECT</b>		<b>8,341</b>	<b>13,178</b>	<b>9,849</b>