

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
September 30, 2013

	2013	2012
ASSETS		
Current Assets		
Cash	503,458	361,893
Junior Livestock Cash	(71,468)	(43,872)
Restricted Cash	-	-
Accounts Receivable	64,009	6,236
JLA Accounts Receivable	104,897	80,202
Deferred Charges	5,025	3,988
Total Current Assets	605,922	408,447
Fixed Assets		
Construction In Progress	-	8,740
Land	8,500	8,500
Buildings & Improvements	1,957,171	2,051,848
Equipments	1,504	2,705
Total Fixed Assets	1,967,175	2,071,793
TOTAL ASSETS	2,573,097	2,480,241
LIABILITIES & RETAINED EARNINGS		
Liabilities		
Fees Collected	(4,687)	(63)
Accounts Payable	245,098	94,682
JLA Accounts Payable	7,018	-
Payroll taxes	(447)	1,202
Payroll Liability	13,762	-
Payroll Withholdings	5,630	1,750
Deferred Income	48,601	38,183
Damage Deposits	8,220	5,020
Leave Liability	4,379	17,463
Worker's Compensation	12,423	(7,783)
Long Term Debt	50,000	-
JLA Consignment	(18)	-
Trust Liability - Ocean Speedway	-	-
Total Liabilities	389,980	150,454
Retained Earnings		
Net Reserve for Capital Assets	2,115,306	2,115,306
Net Reserve for Operation	37,752	12,837
Net Reserve for JLA	22,989	21,445
State Allocation	30,000	-
Capital Project Funds	8,336	63,718
Operation Net Income	(35,595)	101,687
JLA Net Income	4,330	14,795
Total Retained Earnings	2,183,117	2,329,787
TOTAL LIABILITIES & RETAINED EARNINGS	2,573,097	2,480,241

SANTA CRUZ COUNTY FAIR, 14TH DAA
Cash and Cash Equivalent
September 30, 2013

Cash

Petty Cash	11100	300.00
Change Fund - Admissions	11200	-
Change Fund - Cash Register	11210	300.00
Cash - Operating Rabobank# 0079186984	11300	485,851.62
Cash - Livestock Awards SBBT #45036720	11350	2,293.17
Cash - Premium Rabobank# 0079186988	11410	6,071.61
Cash - Payroll Rabobank# 0079186992	11500	5,006.94
Cash - LAIF	11600	1,458.31
Cash-SCCB Savings #26000158	11601	-
Cash-SCCB Savings #23003007	11800	2,176.60
Cash-SCCB CD#272617	11810	-
Cash-FNB Savings #101977544	11820	-

\$ 503,458.25

Junior Livestock Auction

Rabobank - Livestock	11700	(71,468.11)	(71,468.11)
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Total Cash Accounts

\$ 431,990.14

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS RECEIVABLE
September 30, 2013

ACCOUNTS RECEIVABLE

Invoice Date	Customer Name	Invoice #	Amount
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
12/31/2011	Franchise Tax Board-T. Anguiano	je 12-9	91.13
9/30/2012	NSF Check on 9/17/12, David Lira/Judy He	JE 9-2	200.00
12/31/2012	2012 AR-Community Bridges	JE 12-3	2,672.09
7/17/2013	Almaden Farms	00123	14,965.00
7/22/2013	Almaden Farms Too	00127	14,350.00
5/31/2013	AR - EDD for 2013 SDI A. Navarro	JE 5-2	163.05
6/5/2013	Navarro, Aurelio de Loera		309.03
2/7/2013	Daniels, Gina E.		0.52
3/20/2013	Daniels, Gina E.		0.52
5/2/2013	Daniels, Gina E.		1.04
6/5/2013	Daniels, Gina E.		0.52
6/20/2013	Daniels, Gina E.		1.30
7/5/2013	Daniels, Gina E.		0.52
7/19/2013	Daniels, Gina E.		0.52
8/20/2013	District 8 Tri County Riders	00139	4,325.00
8/20/2013	Fox 'N Horn	00138	2,670.00
7/17/2013	Heritage Foundation	00124	85.96
7/17/2013	Heritage Foundation	00126	43.06
8/8/2013	Heritage Foundation	00132	217.90
8/15/2013	Heritage Foundation	00135	200.00
8/16/2013	Heritage Foundation	00137	302.22
8/21/2013	Heritage Foundation	00140	43.24
4/18/2013	Kuvkendall, Dale		5.66
5/2/2013	Kuvkendall, Dale		6.33
5/17/2013	Kuvkendall, Dale		1.37
6/5/2013	Kuvkendall, Dale		3.41
6/20/2013	Kuvkendall, Dale		5.36
7/5/2013	Kuvkendall, Dale		8.58
7/19/2013	Kuvkendall, Dale		5.66
8/15/2013	Kuvkendall, Dale		1.37
4/30/2013	NSF Check on 4/5/13, El Mercado Popular	JE 4-4	1,547.50
4/30/2013	NSF Check on 4/5/13, El Mercado Popular	JE 4-4	1,950.00
7/17/2013	Ocean Speedway	00125	1,967.71
8/16/2013	Ocean Speedway	00136	1,198.54
8/14/2013	Pro Wrestling Revolution	00134	1,638.00
7/31/2013	Return Item on 7/15/13	JE 7-8	300.00
7/17/2013	Rick McKay	00129	185.77
7/26/2013	Scottish Renaissance Festival	00128	4,060.25
5/13/2013	Sun Coast Pinto Show	00110	1,720.00
5/23/2013	Watsonville Saddlites	00112	300.00
6/3/2013	Watsonville Saddlites	00114	500.00
8/14/2013	Watsonville Saddlites	00133	1,000.00
9/23/2013	Vince Lopes	00141	200.00
9/26/2013	Ag History	00143	1,321.00
9/26/2013	Heritage Foundation	00142	2,208.00
9/30/2013	Return Item on 9/18/13, Dustin Noffsinge	JE 9-2	3,027.14

9/30/2013 Return Item on 9/24/13, Angela Scarcella

JE 9-2

205.00

General Receivable	84,009.27
Accounts Receivable Clearing Acct	0.00
Allowance for Doubtful Accounts	<u>(20,000.00)</u>

Net General Receivables

64,009.27

JLA ACCOUNTS RECEIVABLE

Buyer Name

Due from Buyer 2008 - Jimmy Saldate	1,850.00
Due from Buyer 2013	103,047.07

TOTAL JLA Receivables

104,897.07

Total Accounts Receivable

\$ 168,906.34

14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
September 30, 2013

Account Description	Acct No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13	Budget 2013	Balance of Budget	% Used 2013
OPERATING REVENUES:							
Admission Revenue	ADMIS	376,481	355,928	386,453	380,000	(6,453)	102%
Commercial Space Revenue	COMSP	39,765	40,930	58,243	47,000	(11,243)	124%
Concession Revenue	CONCE	233,499	226,817	204,170	235,000	30,830	87%
Exhibit Revenue	EXREV	14,490	14,470	17,727	15,000	(2,727)	118%
Horse Show Revenue	HSREV	23,660	68,025	8,520	29,000	20,480	29%
Miscellaneous Fair Revenue	MFREV	139,442	131,267	102,886	158,000	55,114	65%
Interim Revenue	INTRE	330,417	226,622	467,515	432,500	(35,015)	108%
Prior Year Revenue	PYREV	12,201	1,407	13,590	4,000	(9,590)	340%
Other Operating Revenue	OTHRE	4,441	2,847	884	3,000	2,116	29%
		1,174,396	1,068,311	1,259,987	1,303,500	43,513	97%
OPERATING EXPENDITURES:							
Administration Expense	ADEXP	148,174	86,589	152,992	192,050	39,058	80%
Maintenance Expense	MNEXP	418,409	319,562	525,449	487,000	(38,449)	108%
Publicity Expense	PBEXP	106,500	64,091	64,707	116,500	51,793	56%
Attendance Expense	ATEXP	100,969	99,839	90,769	120,100	29,331	76%
Miscellaneous Fair Expense	MFEXP	22,104	20,656	51,936	22,000	(29,936)	236%
Premium Expense	PREXP	18,764	16,606	6,650	18,500	11,850	36%
Horse Show Expense	HSEXP	8,717	37,414	13,261	16,500	3,239	80%
Exhibit Expense	EXEXP	138,272	118,019	100,266	152,100	51,834	66%
Entertainment Expense	ETEXP	111,969	110,469	130,706	119,000	(11,706)	110%
Interim Expense	INTEX	18,006	6,095	41,621	-	(41,621)	0%
Equipment Expense - Operating	87500	-	-	408	5,000	4,592	8%
Prior Year Expense	PYEXP	15,865	4,054	33,772	5,000	(28,772)	675%
Cash Shortage / Overage - Gates	85100	(66)	(66)	28	-	(28)	0%
		1,107,684	883,327	1,212,565	1,253,750	41,185	97%
Net Operating Profit/Loss Before Depn		66,713	184,985	47,422	49,750	2,328	95%
Depreciation Expense	90000	111,298	83,298	83,017	122,000	38,983	68%
Net Operating Profit/Loss After Depn		(44,585)	101,687	(35,595)	(72,250)	(36,655)	49%
State Allocations - F&E	31200	-	30,000	30,000	-	(30,000)	0%
Other (Flex Capital used for Operating)	34000	62,483	8,336	8,336	-	(8,336)	0%
Net Profit/Loss Before Depre w/ Allocation		129,195	223,320	85,757	49,750	(36,007)	172%
Net Profit/Loss After Depre w/ Allocation		17,897	140,022	2,740	(72,250)	(74,990)	-4%

Santa Cruz County Fair, 14th DAA

Detail of Revenues

Account Description	Acct. No.	Actuals 2012	Prior YTD 2012	Current YTD 2,013.00	Budget 2,013.00	Balance of Budget	% Used 2013
ADMISSIONS TO GROUNDS							
Gate Admissions	40000-00-000-1000	328,390	328,390	366,673	360,000	(6,673)	102%
Discount Fair Admissions	DISAD	48,091	27,538	19,780	20,000	220	99%
TOTAL ADMISSION TO GROUNDS		376,481	355,928	386,453	380,000	(6,453)	102%
INDUSTRIAL & COMMERCIAL SPACE							
Outside Commercial Space	41010-00-000-1000	38,415	38,480	56,593	42,000	(14,593)	135%
Inside Commercial Space	41020-00-000-1000	1,350	2,450	1,650	5,000	3,350	33%
TOTAL INDUSTRIAL & COMMERCIAL SPACE		39,765	40,930	58,243	47,000	(11,243)	124%
CONCESSION REVENUE							
Carnival	40500-00-000-1000	66,702	66,702	71,031	66,000	(5,031)	108%
Carnival Pre-Sale	40510-00-000-1000	5,816	5,816	1,566	5,000	3,434	31%
Carnival Pre-Sale POP	40520-00-000-1000	0	0	0	0	0	0%
Food Concession	42100-00-000-1000	122,940	118,047	128,249	125,000	(3,249)	103%
Non-Food Concession	42200-00-000-1000	6,732	5,540	2,800	9,000	6,200	31%
Alcohol Concession	42300-00-000-1000	31,309	30,712	524	30,000	29,476	2%
TOTAL CONCESSION REVENUE		233,499	226,817	204,170	235,000	30,830	87%
EXHIBIT REVENUE							
Entry Fees	ENTRY	14,250	14,230	6,845	5,000	(1,845)	137%
Donated & Sponsored Awards	43100-80-000-1000	150	150	2,293	5,000	2,707	46%
Advertising Premium Book	43200-80-000-1000	0	0	0	0	0	0%
Other Misc Revenue	48700-80-000-1000	0	0	7,589	0	(7,589)	0%
Sponsorship - Trophies & Ribbons	48800-80-000-1000	90	90	0	5,000	5,000	0%
TOTAL EXHIBIT REVENUE		14,490	14,470	16,727	15,000	(1,727)	112%
HORSE SHOW REVENUE (Fairtime)							
Entry Fees	43000-40-000-1100	12,583	59,723	6,905	15,000	8,095	46%
Sponsorship	43010-40-000-1100	1,900	2,450	725	2,000	1,275	36%
Stall Fees	48800-40-000-1100	9,177	5,852	890	12,000	11,110	7%
TOTAL HORSE SHOW REVENUE		23,660	68,025	8,520	29,000	20,480	29%

Santa Cruz County Fair, 14th DAA

Detail of Revenues

Account Description	Acct. No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13	Budget 2013	Balance of Budget	% Used 2013
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Admission - Gala	40000-00-000-1050	0	0	3,157	0	(3,157)	0%
Entry Fees - JFB	43000-35-000-1000	0	0	0	0	0	0%
Stall Fee	43010-00-000-1000	475	475	2,100	0	(2,100)	0%
Parking Revenue	45000-00-000-1000	66,920	69,993	76,112	70,000	(6,112)	109%
Camp Parking	46500-00-000-1000	10,935	10,985	6,545	3,000	(3,545)	218%
Utility Fee Reimbursement	48500-00-000-1000	20	20	0	1,000	1,000	0%
Other Misc Revenue	48700-00-000-1000	10,865	7,792	(93)	9,000	9,093	-1%
Other Misc Revenue - JFB	48700-35-000-1000	0	0	0	0	0	0%
Sponsorship	48800-00-000-1000	51,824	45,570	12,834	75,000	62,166	17%
Fairtime Donation	48830-00-000-1000	0	0	479	0	(479)	0%
Sponsorship - Livestock Awards	48840-00-000-1000	(1,596)	(3,568)	1,753	0	(1,753)	0%
TOTAL MISCELLANEOUS FAIR		139,442	131,267	102,886	158,000	55,114	65%
INTERIM REVENUE							
Food Concession	42100-00-000-3000	824	775	983	2,000	1,017	49%
Concession - Heritage Foundation	42101-00-000-3000	1,020	1,020	13,037	0	(13,037)	0%
Entry Fees - Horse Show - Interim	43000-40-000-4000	0	0	235	0	(235)	0%
Parking Revenue	45000-00-000-3000	1,550	100	41,943	2,000	(39,943)	2097%
Building Rental	46100-00-000-3000	0	0	0	130,000	130,000	0%
Building Rental - Rodger House	46100-00-ROD-3000	263	227	1,112	0	(1,112)	0%
Building Rental - Crosetti Bldg	46100-00-CRO-3000	52,734	28,686	59,664	0	(59,664)	0%
Building Rental - Harvest Bldg	46100-00-HAR-3000	57,710	45,660	40,420	0	(40,420)	0%
Building Rental - Arts Bldg	46100-00-ART-3000	11,820	9,500	12,300	0	(12,300)	0%
Building Rental - Grange	46100-00-GRA-3000	1,250	1,250	1,110	0	(1,110)	0%
Building Rental - Other	46100-00-OTH-3000	1,000	0	3,700	0	(3,700)	0%
Building Rental - Heritage Hall	46100-00-HER-3000	310	0	13,541	0	(13,541)	0%
Ground Rental - Amphitheater	46200-00-AMP-3000	200	200	1,110	0	(1,110)	0%
Ground Rental - Horse Arena	46200-40-HSA-4000	69,021	19,210	136,035	85,000	(51,035)	160%
Ground Rental - Farmers Market	46200-00-FAR-3001	0	0	14,611	70,000	55,389	21%
Ground Rental - Racetrack	46200-00-RAC-3000	60,800	60,800	60,000	60,000	0	100%
Ground Rental - Other	46200-00-OTH-3000	63,752	51,593	59,876	70,000	10,124	86%
Equipment Rental	46300-00-000-3000	2,941	2,941	0	3,500	3,500	0%
Camp Parking	46500-00-000-3000	3,465	2,940	6,480	7,000	520	93%
Utility Fee Reimbursement	48500-00-000-3000	0	0	0	1,000	1,000	0%
Other Misc Revenue	48700-00-000-3000	1,757	1,720	1,358	2,000	642	68%
TOTAL INTERIM REVENUE		330,417	226,622	467,515	432,500	(35,015)	108%
PRIOR YEAR REVENUE							
Prior Year Revenue	49000-00-000-0000	12,201	1,407	13,590	4,000	(9,590)	340%
TOTAL PRIOR YEAR REVENUE		12,201	1,407	13,590	4,000	(9,590)	340%
OTHER OPERATING REVENUE							
Other Operating Revenue	48700-00-000-0000	4,275	2,683	882	3,000	2,118	29%
Interest Earnings	48710-00-000-0000	166	164	2	0	(2)	0%
TOTAL OTHER OPERATING REVENUE		4,441	2,847	884	3,000	2,116	29%

Santa Cruz County Fair, 14th DAA

Detail of Expenditures

Account Description	Acct. No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13	Budget 2013	Balance of Budget	% Used 2013
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm	50000-11-000-0000	0	0	0	0	0	0%
Salaries & Wages - Temp	50100-11-000-0000	19,766	15,704	33,375	25,000	(8,375)	134%
Compensated Leave	50300-11-000-0000	(3,735)	104	(2,589)	0	2,589	0%
Employee Benefits	51000-11-000-0000	628	623	1,025	1,200	175	85%
Payroll Taxes	51100-11-000-0000	354	277	1,818	600	(1,218)	303%
Worker's Comp	51200-11-000-0000	3,460	980	3,441	1,750	(1,691)	197%
Unemployment Insurance	51300-11-000-0000	16,561	15,696	0	17,000	17,000	0%
Current year - Bad Debt Expense	53000-11-000-0000	0	0	0	1,000	1,000	0%
Bank / CC Charges	54000-11-000-0000	0	0	2,736	0	(2,736)	0%
Director Expense	56000-11-000-0000	0	0	0	500	500	0%
Dues & Subscription	57000-11-000-0000	2,683	2,288	4,407	3,000	(1,407)	147%
Insurance	60000-11-000-0000	34,173	16,385	24,035	37,500	13,465	64%
Other Misc Expense	65000-11-000-0000	11,825	9,055	17,047	10,000	(7,047)	170%
Licenses & Permits	65010-11-000-0000	1,815	979	289	2,000	1,711	14%
Postage	67000-11-000-0000	4,246	3,443	1,827	0	(1,827)	0%
Professional Services	69000-11-000-0000	26,915	10,268	54,900	60,000	5,100	92%
Audit Cost	69040-11-000-0000	13,400	0	0	10,000	10,000	0%
Office Supplies & Expense	74000-11-000-0000	9,533	5,291	3,778	9,000	5,222	42%
Telephone	75000-11-000-0000	6,552	5,497	5,617	12,000	6,383	47%
Strategic Planning	76000-11-000-0000	0	0	0	0	0	0%
Travel / Training Expense	77000-11-000-0000	0	0	1,285	1,500	215	86%
TOTAL ADMINISTRATION EXPENSE		148,174	86,589	152,992	192,050	39,058	80%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm	50000-12-000-0000	47,524	37,069	38,796	48,500	9,704	80%
Salaries & Wages - Temp	50100-12-000-0000	94,755	77,578	126,108	120,000	(6,108)	105%
Employee Benefits	51000-12-000-0000	25,836	19,992	19,929	27,500	7,571	72%
Payroll Taxes	51100-12-000-0000	5,618	4,637	4,709	7,500	2,791	63%
Worker's Comp	51200-12-000-0000	25,746	7,480	9,561	12,000	2,439	80%
Electricity, Gas, Propane, Sewer, Water	UTILI	103,457	84,251	99,599	80,000	(19,599)	124%
Maint of Building - Crosetti	64000-12-CRO-0000	275	0	179	0	(179)	0%
Maint of Building - Harvest	64000-12-HAR-0000	1,473	88	3,614	0	(3,614)	0%
Maint of Building - Arts	64000-12-ART-0000	0	0	0	0	0	0%
Maintenance of Grounds	64000-12-OTH-0000	54,528	40,245	108,480	0	(108,480)	0%
Maintenance of Building	64000-12-000-0000	1,557	3,150	8,644	90,000	81,356	10%
Maintenance of Restroom	64000-12-RES-0000	573	451	24,454	0	(24,454)	0%
Maintenance of Horse Arena	64000-12-HSA-0000	9,239	8,714	28,513	0	(28,513)	0%
Maint of Building - Rodger House	64000-12-ROD-0000	0	0	332	0	(332)	0%
Maint of Building - Amphitheater	64000-12-AMP-0000	0	0	0	0	0	0%
Maint of Building - Cow Barn	64000-12-COW-0000	0	0	0	0	0	0%
Maint of Building - Grange Hall	64000-12-GRA-0000	0	0	0	0	0	0%
Maint of Building - Heritage Hall	64000-12-HER-0000	0	0	1,162	0	(1,162)	0%
Maintenance of Equipment	64010-12-000-0000	18,207	12,420	12,672	25,000	12,328	51%
Special Repairs & Maintenance	64020-12-000-0000	2,725	2,725	0	2,000	2,000	0%
Temp Electrical Work	64030-12-000-0000	0	0	0	20,000	20,000	0%
Other Misc Expense	65000-12-000-0000	1,276	776	13,993	5,000	(8,993)	280%
Professional Service Maintenance	69000-12-000-0000	0	0	3,050	0	(3,050)	0%
Rental - Maintenance Equipment	72000-12-000-0000	0	0	6,835	2,000	(4,835)	342%
Security Alarm Service - MN	73000-12-000-0000	0	(3,238)	759	20,000	19,241	4%
Maint of Building - Poultry Barn	73000-12-POU-0000	0	0	0	0	0	0%
Trash Removal / Clean-Up	78000-12-000-0000	25,619	23,223	13,276	27,500	14,224	48%
TOTAL MAINTENANCE EXPENSE		418,409	319,562	524,665	487,000	(37,665)	108%

Santa Cruz County Fair, 14th DAA

Detail of Expenditures

Account Description	Acct. No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13	Budget 2013	Balance of Budget	% Used 2013
PUBLICITY EXPENSE							
Advertising	52000-13-000-1000	66,727	61,786	59,763	90,000	30,237	66%
Professional Services	69000-13-000-1000	37,452	1,196	3,113	15,000	11,888	21%
Promotional Expense	71000-13-000-1000	2,322	1,109	1,816	7,500	5,684	24%
Public Relations	71010-13-000-1000	0	0	0	4,000	4,000	0%
Supplies & Expenses	74000-13-000-1000	0	0	15	0	(15)	0%
TOTAL PUBLICITY EXPENSE		106,500	64,091	64,707	116,500	51,793	56%
ATTENDANCE OPERATIONS							
Salaries & Wages - Temp	50100-70-000-1000	5,984	5,984	5,925	6,500	575	91%
Employee Benefits	51000-70-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-70-000-1000	95	95	86	200	114	43%
Worker's Comp	51200-70-000-1000	1,105	393	356	400	45	89%
Other Misc Expense	65000-70-000-1000	535	535	0	500	500	0%
Professional Services	69000-70-000-1000	28,342	28,342	23,890	100,000	76,110	24%
Fairtime Security	73000-70-000-1000	39,936	39,518	53,857	0	(53,857)	0%
Fairtime Sheriff	73010-70-000-1000	13,931	13,931	0	0	0	0%
Supplies & Expense	74000-70-000-1000	11,041	11,041	6,656	12,500	5,844	53%
TOTAL ATTENDANCE OPERATIONS		100,969	99,839	90,769	120,100	29,331	76%
MISCELLANEOUS FAIR EXPENSE							
Salaries & Wages - Temp - MN	50100-12-000-1000	0	0	19,606	0	(19,606)	0%
Employee Benefits - MN	51000-12-000-1000	0	0	0	0	0	0%
Payroll Taxes - MN	51100-12-000-1000	0	0	284	0	(284)	0%
Worker's Comp - MN	51200-12-000-1000	0	0	1,176	0	(1,176)	0%
Salaries & Wages - Temp - Parking	50100-40-000-1000	10,059	10,059	8,688	11,000	2,313	79%
Employee Benefits - Parking	51000-40-000-1000	0	0	0	0	0	0%
Payroll Taxes - Parking	51100-40-000-1000	0	0	126	0	(126)	0%
Worker's Comp - Parking	51200-40-000-1000	0	0	521	0	(521)	0%
Other Misc Expense	65000-40-000-1000	5,151	3,703	10,339	4,000	(6,339)	258%
Other Misc Expense-Gala	65000-40-000-1050	0	0	1,362	0	(1,362)	0%
Supplies & Expense - Parking	74000-40-000-1000	0	0	1,953	0	(1,953)	0%
Supplies & Expense - JFB	74000-35-000-1000	0	0	900	0	(900)	0%
Exhibit Guide	74010-40-000-1000	6,894	6,894	5,843	7,000	1,157	83%
Trash Removal	78000-40-000-1000	0	0	1,139	0	(1,139)	0%
TOTAL MISCELLANEOUS FAIR		22,104	20,656	51,936	22,000	(29,936)	236%
PREMIUM EXPENSE (Excluding Horse Show)							
Cash Awards	66000-80-000-1000	18,730	16,571	3,413	17,000	13,587	20%
Trophies/Ribbons/Medals	66010-80-000-1000	34	34	3,237	1,500	(1,737)	216%
TOTAL PREMIUM EXPENSE		18,764	16,606	6,650	18,500	11,850	36%
HORSE SHOW EXPENSE (Fairtime)							
Other Misc Expense	65000-40-000-1100	0	0	0	2,000	2,000	0%
Trophies, Medals, Ribbons	66010-40-000-1100	841	811	0	3,000	3,000	0%
Professional Services - Judges	69000-40-000-1100	2,311	2,311	5,025	6,000	975	84%
Supplies & Expense	74000-40-000-1100	3,428	26,382	3,000	2,000	(1,000)	150%
Cattle Fees	74010-40-000-1100	2,137	7,910	5,237	3,500	(1,737)	150%
TOTAL HORSE SHOW EXPENSE		8,717	37,414	13,261	16,500	3,239	80%

Santa Cruz County Fair, 14th DAA

Detail of Expenditures

Account Description	Acct. No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13	Budget 2013	Balance of Budget	% Used 2013
EXHIBIT EXPENSE							
Salaries & Wages - Perm	50000-80-000-1000	38,608	29,997	15,508	41,000	25,492	38%
Salaries & Wages - Temp	50100-80-000-1000	0	0	0	0	0	0%
Compensated Leave	50300-80-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-80-000-1000	22,528	18,011	13,529	23,000	9,471	59%
Payroll Taxes	51100-80-000-1000	2,513	1,938	1,537	2,600	1,063	59%
Worker's Comp	51200-80-000-1000	6,515	1,778	1,387	2,500	1,113	55%
Decorations	55000-80-000-1000	0	0	0	5,000	5,000	0%
Other Misc Expense	65000-80-000-1000	0	0	0	1,000	1,000	0%
Professional Svcs - Judges	69010-80-000-1000	12,737	12,807	7,725	13,000	5,275	59%
Professional Svcs - Dept Contracts	69020-80-000-1000	21,938	22,388	15,350	22,000	6,650	70%
Rental - Tent & Booth	72020-80-000-1000	18,022	17,272	19,580	22,000	2,420	89%
Supplies & Expense	EXSUP	16,952	13,829	25,280	20,000	(5,280)	126%
Carcass Contest	74010-80-000-1000	(1,540)	0	369	0	(369)	0%
TOTAL EXHIBIT EXPENSE		138,272	118,019	100,266	152,100	51,834	66%
ENTERTAINMENT EXPENSE							
Salaries & Wages - Temp	50100-75-000-1000	0	0	6,558	0	(6,558)	0%
Compensated Leave	50300-75-000-1000	0	0	0	0	0	0%
Employee Benefits	51000-75-000-1000	0	0	0	0	0	0%
Payroll Taxes	51100-75-000-1000	0	0	95	0	(95)	0%
Worker's Comp	51200-75-000-1000	0	0	393	0	(393)	0%
Grounds Entertainment	58000-75-000-1000	48,103	48,103	57,260	55,000	(2,260)	104%
Amphitheater Entertainment	58010-75-000-1000	25,230	23,730	28,647	25,000	(3,647)	115%
Sounds, Light, Radios	58020-75-000-1000	23,608	18,910	13,000	19,000	6,000	68%
Professional Service	69000-75-000-1000	11,000	11,000	11,000	11,000	0	100%
Supplies & Expense	74000-75-000-1000	4,028	8,726	13,753	0	(13,753)	0%
TOTAL ENTERTAINMENT EXPENSE		111,969	110,469	130,706	110,000	(20,706)	119%
INTERIM EXPENSE							
Interim Security	73000-40-000-3000	11,456	(455)	33,917	0	(33,917)	0%
Interim Sheriff	73010-40-000-3000	6,550	6,550	5,738	0	(5,738)	0%
Supplies & Expense - Horse Show - Interim	74000-40-000-4000	0	0	0	0	0	0%
Supplies & Expense - Farmer's Market	74000-00-000-3001	0	0	1,967	0	(1,967)	0%
TOTAL INTERIM EXPENSE		18,006	6,095	41,621	0	(41,621)	0%
EQUIPMENT EXPENSE (LIST)							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense	87500-00-000-0000	0	0	408	5,000	4,592	8%
TOTAL EQUIPMENT EXPENSE		0	0	408	5,000	4,592	8%
PRIOR YEAR OPERATING EXPENSE							
Prior Year Expense Adjustment	80000-00-000-0000	14,862	4,054	33,772	5,000	(28,772)	675%
Prior Year Depreciation Expense Adjustment	80010-00-000-0000	0	0	0	0	0	0%
Prior Year Bad Debt	80020-00-000-0000	1,004	0	0	0	0	0%
TOTAL PRIOR YEAR OPERATING EXPENSE		15,865	4,054	33,772	5,000	(28,772)	675%
CASH SHORTAGES & OVERAGES							
CASH Shortages & Overages	85100-00-000-0000	(66)	(66)	28	0	(28)	0%
TOTAL CASH SHORTAGES & OVERAGES		(66)	(66)	28	0	(28)	0%
DEPRECIATION EXPENSE							
Depreciation Expense	90000-00-000-0000	111,298	83,298	83,017	122,000	38,983	68%
TOTAL DEPRECIATION EXPENSE		111,298	83,298	83,017	122,000	38,983	68%

Santa Cruz County Fair, 14th DAA

Statement of Operations - Projects

Account Description	Acct. No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13
REVENUES:				
Outside Funding for Capital Assets	31700	7,017	564	0
Other F&E Project Funds	31800	0	0	0
Capital Project Revenue - CCA Projects	31900	0	0	0
TOTAL REVENUES		7,017	564	0
TOTAL RESOURCES AVAILABLE				
		7,017	564	0
EXPENSES:				
Land	19100	0	0	0
Buildings and Improvements	19200	7,017	0	8,121
Equipment	19300	0	0	1
TOTAL EXPENDITURES		7,017	0	8,122
RESOURCES, DECEMBER 31:	29200	0	564	(8,122)
NET EFFECT		0	564	(8,122)

Santa Cruz County Fair, 14th DAA

Account Description	Actual Jan-13	Actual Feb-13	Actual Mar-13	Actual Apr-13	Actual May-13	Actual Jun-13	Actual Jul-13	Actual Aug-13	Actual Sep-13	Actual Oct-13	Actual Nov-13	Actual Dec-13	TOTAL
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BEGINNING RESERVE	2,153,058	2,102,905	2,075,597	2,044,143	2,017,951	1,961,900	1,919,597	1,942,701	1,855,514	2,155,798	2,169,575	2,160,351	2,153,058
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STATE ALLOCATION:	0	0	0	0	30,000	0	0	0	0	0	0	0	30,000
OTHER:	0	0	0	0	0	0	6,214	0	2,121	300	0	0	8,635

OPERATING REVENUES:

Admission Revenue	0	0	0	0	0	0	0	0	386,453	22,315	0	0	408,768
Commercial Space Revenue	0	0	0	0	0	1,250	(1,250)	0	58,243	3,052	0	0	61,295
Concession Revenue	0	0	0	0	0	0	0	0	204,170	23,121	0	0	227,290
Exhibit Revenue	0	0	0	0	0	(1,000)	25	975	17,727	0	0	0	17,727
Horse Show Revenue	0	0	0	0	200	0	0	(200)	8,520	2,755	0	0	11,275
Miscellaneous Fair Revenue	0	100	0	18	0	0	2,570	(2,286)	102,484	22,183	0	0	125,069
Interim Revenue	10,321	24,665	36,317	58,478	37,744	70,778	131,378	63,610	34,223	25,105	0	0	492,619
Prior Year Revenue	3,143	7,147	1,400	1,400	100	0	400	0	0	0	0	0	13,590
Other Operating Revenue	48	0	26	77	80	42	46	39	526	486	0	0	1,370

TOTAL OPERATING REVENUES

13,512	31,911	37,743	59,974	38,124	71,070	133,169	62,138	812,346	99,017	0	0	0	1,359,003
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TOTAL AVAILABLE FUNDS

2,166,570	2,134,817	2,113,340	2,104,116	2,086,075	2,032,969	2,052,766	2,011,053	2,669,981	2,255,114	2,169,575	2,160,351	2,160,351	3,550,896
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OPERATING EXPENDITURES:

Administration Expense	21,361	6,290	10,391	10,321	13,048	14,283	17,049	21,919	38,331	3,164	0	0	156,156
Maintenance Expense	23,000	34,918	39,547	55,882	56,179	61,935	76,657	72,196	105,133	12,971	0	0	538,420
Publicity Expense	30	1,030	30	861	230	1,580	643	6,037	54,266	45,155	0	0	109,862
Attendance Expense	0	0	0	0	0	0	0	6,656	84,113	0	0	0	90,769
Miscellaneous Fair Expense	0	0	0	0	0	900	0	5,843	45,194	4,929	0	0	56,865
Premium Expense	3,237	0	0	0	0	0	0	0	3,413	8,191	0	0	14,841
Exhibit Expense	5,764	5,512	5,523	4,954	8,679	15,764	943	24,972	28,154	(8)	0	0	100,257
Horse Show	0	0	0	0	1,000	600	0	0	11,661	0	0	0	13,261
Entertainment Expense	0	0	0	0	1,464	0	0	0	129,243	0	0	0	130,706
Interim Expense	1,048	1,836	960	4,924	4,820	9,351	4,817	8,691	5,175	1,914	0	0	43,535
Equipment Expense - Operating	0	0	0	0	0	0	408	0	0	0	0	0	408
Prior Year Expense	0	410	3,522	0	29,531	(265)	309	0	265	0	0	0	33,772
Cash Shortage / Overage - Gates	0	0	0	0	0	0	17	0	11	0	0	0	28
Depreciation Expense	9,224	9,224	9,224	9,224	9,224	9,224	9,224	9,224	9,224	9,224	9,224	9,224	110,689

TOTAL EXPENDITURES

63,664	59,220	69,197	86,166	124,175	113,372	110,066	155,539	514,183	85,539	9,224	9,224	9,224	1,399,569
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ENDING RESERVE

2,102,905	2,075,597	2,044,143	2,017,951	1,961,900	1,919,597	1,942,701	1,855,514	2,155,798	2,169,575	2,160,351	2,160,351	2,151,127	2,151,127
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Santa Cruz County Fair, 14th DAA

Statement of Operations - Junior Livestock Auction

Account Description	Acct. No.	Actuals 2012	Prior YTD 9/30/12	Current YTD 9/30/13
RESOURCES, JANUARY 1:	25100-30-000-2000	21,445	21,445	22,989
AUCTION REVENUES:				
Commission	41500-30-000-2000	17,595	17,595	16,787
Sponsorship	48800-30-000-2000	1,000	2,600	0
Prior Year Revenue	49000-30-000-2000	1,066	0	0
Other Misc Revenue	48700-30-000-2000	5,840	5,607	5,800
Interest Revenue	48710-30-000-2000	0	0	5
TOTAL REVENUES		25,501	25,802	22,592
TOTAL RESOURCES AVAILABLE		46,946	47,247	45,581
AUCTION EXPENDITURES:				
Bank/CC Charges	54000-30-000-2000	0	0	45
Other Misc Expense	65000-30-000-2000	0	0	3,842
Payment to Sellers	65010-30-000-2000	0	0	0
Professional Services	69000-30-000-2000	750	750	750
Publicity	71000-30-000-2000	0	0	0
Supplies & Expense	74000-30-000-2000	20,283	9,833	13,555
Prior Year Expense	80000-30-000-2000	2,924	424	70
TOTAL EXPENDITURES		23,957	11,007	18,262
RESOURCES, DECEMBER 31:	25100	22,989	36,239	27,319
NET EFFECT		1,544	14,795	4,330