

**SANTA CRUZ COUNTY FAIR, 14TH DAA  
BALANCE SHEET  
August 31, 2012**

	<b>2012</b>	<b>2011</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
CASH	130,648	389,676
Junior Livestock Cash	17,582	16,098
Restricted Cash	-	-
Accounts Receivable	6,503	578
JLA Accounts Receivable	1,850	1,823
Deferred Charges	(1,466)	(755)
<b>Total Current Assets</b>	<b>155,117</b>	<b>407,419</b>
<b>Fixed Assets</b>		
Construction in Progress	8,740	16,177
Land	8,500	8,500
Bldgs & Impr	2,061,003	2,111,733
Equipments	2,805	9,109
<b>Total Fixed Assets</b>	<b>2,081,049</b>	<b>2,145,520</b>
<b>TOTAL ASSETS</b>	<b>2,236,166</b>	<b>2,552,939</b>
<b>LIABILITIES &amp; RETAINED EARNINGS</b>		
<b>Liabilities</b>		
Fees Collected	(55)	-
Accounts Payable	35,465	47,879
JLA Accounts Payable	-	-
Payroll taxes	(37)	5,245
Workers Com/General Liability	-	-
Payroll Withholdings	(638)	(184)
Deferred Income	141,366	126,368
Guarantee Deposits	4,520	(263)
Leave Liability	17,867	27,600
Workers' Compenstaion	(5,429)	2,404
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
<b>Total Liabilities</b>	<b>193,058</b>	<b>209,050</b>
<b>Retained Earnings</b>		
Junior Livestock Reserve	18,055	19,860
Net Reserve for Operation	(90,817)	107,371
Net Reserve for Capital Assets	2,115,870	2,216,659
<b>Total Retained Earnings</b>	<b>2,043,108</b>	<b>2,343,889</b>
<b>TOTAL LIABILITIES &amp; RETAINED EARNINGS</b>	<b>2,236,166</b>	<b>2,552,939</b>

**Current Ratio** **0.78**

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**LIABILITIES & RETAINED EARNINGS**

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**Current Ratio** 0.78

**SANTA CRUZ COUNTY FAIR, 14TH DAA**  
**Cash and Cash Equivalent**  
**August 31, 2012**

**Cash**

Petty Cash	11100	300.00
Change Fund - Admissions	11200	-
Change Fund - Cash Register	11210	200.00
Change Fund - Flea Market Parking	11220	-
Cash - Operating Rabobank# 0079186984	11300	127,868.67
Cash - Livestock Awards SBBT #45036720	11350	5,589.95
Cash - Premium Rabobank# 0079186988	11410	275.99
Cash - Payroll Rabobank# 0079186992	11500	(7,593.24)
Cash - LAIF	11600	1,453.95
Cash-SCCB Savings #26000158	11601	-
Cash-SCCB Savings #23003007	11800	2,553.00
Cash-SCCB CD#272617	11810	-
Cash-FNB Savings #101977544	11820	-

\$ 130,648.32

**Junior Livestock Auction**

Rabobank - Livestock	11700	17,582.44	17,582.44
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**Restricted**

Cash SCCB - Ocean Spee	11720	-
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\$ -

**Total Cash Accounts**

\$ 148,230.76

**SANTA CRUZ COUNTY FAIR, 14TH DAA**

**ACCOUNTS PAYABLE**

**August 31, 2012**

**Operating Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
8/30/2012	A.L. Lease	23803	163.67
8/1/2012	Ace Hardware	029117	44.35
8/1/2012	Ace Hardware	029500	10.27
8/11/2012	Ace Hardware	098118	42.33
8/15/2012	Ace Hardware	029654	43.30
8/16/2012	Ace Hardware	098288	4.32
8/22/2012	ADMIT ONE PRODUCTS	123460	2,238.66
8/24/2012	ADMIT ONE PRODUCTS	122450	2,533.05
8/27/2012	ADMIT ONE PRODUCTS	122406	362.47
8/31/2012	AT&T	3652371	368.92
8/30/2012	CAPITOLA PUMP COMPANY, INC.	32941	1,509.38
8/31/2012	Central Coast Compost, Llc	102669	175.00
8/22/2012	Central Electric	35675	310.65
8/31/2012	California Fair Services Authority	6573	255.91
8/31/2012	California Fair Services Authority	6617	725.00
8/31/2012	California Fair Services Authority	6623	12.00
8/31/2012	California Fair Services Authority	6677	125.00
8/31/2012	California Fair Services Authority	6810	884.38
8/31/2012	California Fair Services Authority	6818	4.95
8/30/2012	Davis Auto Parts	403147	21.11
8/31/2012	Delta Glass	62687	311.85
12/31/2011	Department Of Justice	889711	3,102.50
8/27/2012	East Lake Village Hardware	55097	13.29
8/24/2012	Electrical Distributors Company	S3030419.002	39.24
8/27/2012	Electrical Distributors Company	S3035007.002	148.27
8/27/2012	Electrical Distributors Company	S3036690.001	95.29
8/28/2012	Electrical Distributors Company	S3036702.001	10.12
8/29/2012	Electrical Distributors Company	S3036702.002	30.36
8/29/2012	Electrical Distributors Company	S3037726.001	21.42
8/30/2012	Electrical Distributors Company	S3036702.003	11.45
8/31/2012	Electrical Distributors Company	S3038989.002	23.96
8/31/2012	Granite Rock	718281	890.69
8/23/2012	GREEN VALLEY FARM SUPPLY, INC	1-298151	146.09
8/31/2012	Greenwaste Recovery, Inc.	1056263	390.20
8/31/2012	Greenwaste Recovery, Inc.	1062637	612.43
8/30/2012	Mid Valley Supply Inc	1138684	315.57
8/31/2012	Mid Valley Supply Inc	1139083	816.38
8/4/2012	Pacific Productions Inc	1403	1,066.00
8/1/2012	PERS	EFTJuly2012	2,819.82
8/1/2012	PERS	EFTJuly2012	2,892.62
8/31/2012	PERS	EFT Aug 2012	2,542.30
8/30/2012	ROYAL OAKS FEED & TACK	256393	200.05
8/31/2012	Santa Cruz County Bank	23003007	650.00
8/29/2012	Santa Cruz County Sheriffs Office/Corone	1213-1	1,600.00
8/31/2012	Santa Cruz County Sheriffs Office/Corone	1213-02	1,250.00
8/8/2012	Showstopper Designs	613	1,463.88
8/31/2012	Sign Services	9536	729.00
8/31/2012	Taylors Office City Inc	268299-0	86.49

Invoice Date	Vendor	Invoice #	Amount
8/23/2012	Torres Tires	548712	35.00
8/28/2012	Tri-County Fire Protection, Inc.	88877	366.84
10/31/2011	TW SERVICES, INC.	4383	769.00
12/1/2011	VANDERSTEEN ENGINEERING	11/19/11	2,105.00
Total General Accounts Payable			<u>(35,464.83)</u>

**JLA Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			<u>0.00</u>
<b>Total Accounts Payable</b>			<b>(35,464.83)</b>

**SANTA CRUZ COUNTY FAIR, 14TH DAA  
ACCOUNTS RECEIVABLE**

August 31, 2012

**ACCOUNTS RECEIVABLE**

Invoice Date	Customer Name	Invoice #	Amount
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
7/31/2010	Nine Bell-Hat & Cap		200.00
8/13/2010	NSF Check, Heidi Linden		31.50
8/23/2010	NSF Check, Stacy Wilson		30.00
8/26/2010	NSF Check, Aivia Press		275.00
9/16/2010	NSF Check, Pamela Moreno		59.00
9/29/2010	Return Check on 9/29		81.00
3/31/2011	NSF Check on 3/31		275.00
8/31/2011	Return Item on 8/24	je 9-4	18.00
8/31/2011	Return Item on 8/8	je 9-4	9.00
10/31/2011	Return Item on 10/27	je 10-4	25.00
10/31/2011	Return Item on 10/28	je 10-4	455.00
12/31/2011	Franchise Tax Board-T. Anguiano	je 12-9	91.13
4/4/2012	ACO PACIFIC, INC.	20110166	4,941.00
7/31/2012	NSF Check on 7/30/12, Carrie Marie Brown	JE 7-2	15.50
General Receivable			26,502.63
Accounts Receivable Clearing Acct			-
Allowance for Doubtful Accounts			(20,000.00)
			6,502.63
UI Receivables			-
Interest Receivables			-
CCA Receivables			-
<b>Net General Receivables</b>			<b>6,502.63</b>
 <b>JLA ACCOUNTS RECEIVABLE</b>			
Due from Buyers 2008 ~Jimmy Saldade			1,850.00
JLA Receivables			1,850.00
<b>Total Accounts Receivable</b>			<b>\$ 8,352.63</b>

**14TH DAA, SANTA CRUZ COUNTY FAIR**  
**STATEMENT OF OPERATIONS**  
**August-12**

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>OPERATING REVENUES:</b>							
Admissions	41000	373,297	7,318	-	382,000	382,000	0%
Commercial Space	41500	40,480	-	550	39,000	38,450	1%
Concessions	42000	211,952	2,128	-	207,500	207,500	0%
Exhibits	43000	15,325	9,814	3,779	15,000	11,222	25%
Horse Show	44000	14,005	1,105	42,265	15,000	(27,265)	282%
Miscellaneous Fair	47000	85,993	3,633	33,907	91,500	57,593	37%
Interim Revenue	48000	466,821	359,085	209,504	462,500	252,996	45%
Prior Year Revenue Adjustment	49000	14,719	(960)	1,407	-	(1,407)	0%
Other Operating Revenue	49500	3,196	1,692	2,798	5,000	2,202	56%
		<b>1,225,789</b>	<b>383,815</b>	<b>294,209</b>	<b>1,217,500</b>	<b>923,291</b>	<b>24%</b>
<b>OPERATING EXPENDITURES:</b>							
Administrative Expenses	50000	441,532	277,565	67,749	184,390	116,641	37%
Maintenance Expenses	52000	660,423	378,296	217,224	450,000	232,776	48%
Publicity	54000	123,185	26,433	14,077	96,700	82,623	15%
Attendance	56000	92,495	8,883	14,588	128,500	113,912	11%
Miscellaneous Fair Expenses	57000	27,240	14,882	8,294	22,000	13,706	38%
Premiums	58000	20,995	(25)	-	24,000	24,000	0%
Exhibits	63000	167,239	81,507	58,640	113,500	54,860	52%
Horse Show	64000	25,473	7,553	1,267	12,500	11,233	10%
Fair Entertainment	66000	136,237	-	1,066	112,000	110,934	1%
Equipment Expense - Operating	72300	-	-	-	5,000	5,000	0%
Prior Year	80000	5,402	557	4,054	(12,000)	(16,054)	-34%
Cash Shortage/Over	85000	266	96	14	-	(14)	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	18,420	10,327	-	-	-	0%
		<b>1,718,907</b>	<b>806,074</b>	<b>386,974</b>	<b>1,136,590</b>	<b>749,616</b>	<b>34%</b>
<b>Net Operating Profit/Loss Before Depn</b>		<b>(493,118)</b>	<b>(422,259)</b>	<b>(92,765)</b>	<b>80,910</b>	<b>173,675</b>	<b>-115%</b>
Depreciation Expense	90000	127,260	81,144	74,043	122,000	47,957	61%
<b>Net Operating Profit/Loss After Depn</b>		<b>(620,378)</b>	<b>(503,403)</b>	<b>(166,808)</b>	<b>(41,090)</b>	<b>125,718</b>	<b>406%</b>
State Allocations - F&E		143,200	-	-	-	-	0%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		166,858	63,154	63,154	-	(63,154)	0%
<b>Net Profit/Loss Before Depre w/ Allocation</b>		<b>(183,060)</b>	<b>(359,105)</b>	<b>(29,611)</b>	<b>80,910</b>	<b>110,521</b>	<b>-37%</b>
<b>Net Profit/Loss After Depre w/ Allocation</b>		<b>(310,320)</b>	<b>(440,249)</b>	<b>(103,654)</b>	<b>(41,090)</b>	<b>62,564</b>	<b>252%</b>

## Detail of Revenues

## 14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>ADMISSIONS TO GROUNDS</b>							
Gate Admissions	41010	343,907	-	-	342,000	342,000	0%
Discount Fair Admission	41020	29,390	7,318	-	40,000	40,000	0%
<b>TOTAL ADMISSION TO GROUNDS</b>	<b>41000</b>	<b>373,297</b>	<b>7,318</b>	<b>-</b>	<b>382,000</b>	<b>382,000</b>	<b>0%</b>
<b>INDUSTRIAL &amp; COMMERCIAL SPACE</b>							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	38,830	-	550	37,500	36,950	1%
Inside Commercial Space	41520	1,650	-	-	1,500	1,500	0%
<b>TOTAL INDUSTRIAL &amp; COMMERCIAL SPACE</b>	<b>41500</b>	<b>40,480</b>	<b>-</b>	<b>550</b>	<b>39,000</b>	<b>38,450</b>	<b>1%</b>
<b>CONCESSION REVENUE</b>							
Carnival	42100	62,365	-	-	63,000	63,000	0%
Carnival - Pre-Sale	42110	6,786	378	-	5,000	5,000	0%
Carvinal - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	124,010	1,700	-	120,000	120,000	0%
Non-Food Concessions	42300	2,472	50	-	2,000	2,000	0%
Percentage - Fair Alcohol	42310	16,319	-	-	17,500	17,500	0%
<b>TOTAL CONCESSION REVENUE</b>	<b>42000</b>	<b>211,952</b>	<b>2,128</b>	<b>-</b>	<b>207,500</b>	<b>207,500</b>	<b>0%</b>
<b>EXHIBIT REVENUE</b>							
Entry Fees	43100	15,325	9,814	3,779	15,000	11,222	25%
Donated & Sponsored Awards	43200	-	-	-	-	-	0%
Cash Sponsorship	43210	-	-	-	-	-	0%
Trophy / Ribbon Sponsorship	43220	-	-	-	-	-	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
<b>TOTAL EXHIBIT REVENUE</b>	<b>43000</b>	<b>15,325</b>	<b>9,814</b>	<b>3,779</b>	<b>15,000</b>	<b>11,222</b>	<b>25%</b>
<b>HORSE SHOW</b>							
Entry Fees Horse Show	44200	11,930	505	42,265	13,000	(29,265)	325%
Horse Show Sponsor	44300	-	-	-	-	-	0%
Cash Sponsorship	44310	-	-	-	-	-	0%
Horse Stall Fees	44400	2,075	600	-	2,000	2,000	0%
Other - Horse Show Sponsor	44600	-	-	-	-	-	0%
<b>TOTAL HORSE SHOW REVENUE</b>	<b>44000</b>	<b>14,005</b>	<b>1,105</b>	<b>42,265</b>	<b>15,000</b>	<b>(27,265)</b>	<b>282%</b>

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b>							
Parking Lot	47100	69,169	32	-	70,000	70,000	0%
Utility Fee Reimbursement	47300	60	-	-	500	500	0%
Stall Fees - Fairtime	47500	-	-	-	-	-	0%
Camp Parking	47700	2,345	1,170	1,450	-	(1,450)	0%
Fair Camping	47710	6,290	2,405	-	7,500	7,500	0%
Other - ICE	47800	2,093	22	-	1,500	1,500	0%
Souvenirs	47810	-	-	-	-	-	0%
Service Fees	47820	(4)	-	-	-	-	0%
Revenue Protection Monies	47830	-	-	-	-	-	0%
Suspense for Cash Register	47890	-	-	-	-	-	0%
Sponsorships	47900	-	-	-	12,000	12,000	0%
Fair Sponsorships	47910	6,041	5	15,050	-	(15,050)	0%
Junior Fairboard Revenues	47920	-	-	-	-	-	0%
Grants	47930	-	-	-	-	-	0%
Fairtime Donation	47940	-	-	15	-	(15)	0%
Fair Sponsorship - Friends of the Fair	47950	-	-	17,027	-	(17,027)	0%
Livestock Awards Donations	47960	-	-	365	-	(365)	0%
<b>TOTAL MISCELLANEOUS FAIR</b>	<b>47000</b>	<b>85,993</b>	<b>3,633</b>	<b>33,907</b>	<b>91,500</b>	<b>57,593</b>	<b>37%</b>
<b>INTERIM REVENUE</b>							
Building Rentals	48100	-	-	-	115,000	115,000	0%
Rental - Rodgers House	48101	903	453	227	-	(227)	0%
Rental - Crosetti Building	48110	56,898	38,275	28,486	-	(28,486)	0%
Rental - Harvest Building	48120	50,698	40,318	41,060	-	(41,060)	0%
Rental - Arts Building	48130	10,446	4,696	9,300	-	(9,300)	0%
Rental - Grange	48140	1,350	600	1,000	-	(1,000)	0%
Rental - Other Buildings, Railr	48150	-	-	-	-	-	0%
Rental - Amphitheater	48200	700	500	200	315,000	314,800	0%
Rental - Horse Shows	48210	86,955	43,725	16,960	-	(16,960)	0%
Rental - Trailer Rally	48220	1,325	1,325	750	-	(750)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	60,000	60,000	60,800	-	(60,800)	0%
Rental - Other Grounds	48260	106,441	76,757	44,192	-	(44,192)	0%
Rental - Equipment	48300	512	1,600	2,921	1,500	(1,421)	195%
Concession Revenue - Interim	48400	400	400	767	2,000	1,233	38%
S CCF Heritage Foundation	48410	-	-	1,020	-	(1,020)	0%
Jennie May's / Horse Show	48420	-	-	-	-	-	0%
Ocean Honda Speedway Concession	48430	-	-	-	-	-	0%
Utility Fee Reimbursement	48500	-	75	-	-	-	0%
Interim Parking Revenue	48600	90,044	90,044	100	25,000	24,900	0%
Other Interim Revenue	48700	-	-	-	4,000	4,000	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	150	150	1,070	-	(1,070)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	-	168	200	-	(200)	0%
Sound System Rental	48750	-	-	450	-	(450)	0%
<b>TOTAL INTERIM REVENUE</b>	<b>48000</b>	<b>466,821</b>	<b>359,085</b>	<b>209,504</b>	<b>462,500</b>	<b>252,996</b>	<b>45%</b>
<b>TOTAL PRIOR YEAR REVENUE ADJ</b>	<b>49000</b>	<b>14,719</b>	<b>(960)</b>	<b>1,407</b>	<b>-</b>	<b>(1,407)</b>	<b>0%</b>
<b>OTHER OPERATING REVENUE</b>							
Interest Earnings	49510	1,120	562	164	1,000	836	16%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	1,110	1,000	(110)	111%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>ADMINISTRATION EXPENSE</b>							
Salaries & Wages - Perm Emp Adm	50100	89,562	67,468	-	-	-	0%
Salaries & Wages - Temp Emp Adm	50200	65,832	64,027	11,756	26,000	14,244	45%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	18,713	14,352	623	-	(623)	0%
Employee Payroll Taxes - Admin	50320	9,879	6,924	213	1,820	1,607	12%
Workman's Comp. Insurance	50330	12,020	7,152	743	250	(493)	297%
Compensated Leave Expense	50340	(6,509)	(5,229)	509	2,020	1,511	25%
Professional Services (Contractual)	50400	135,135	49,619	8,736	40,000	31,264	22%
Professional Svcs - Wtr/Copier	50410	5,930	3,920	1,739	-	(1,739)	0%
Director Expense	50500	2,492	2,143	-	-	-	0%
Travel / Training Expense	50600	465	465	-	2,000	2,000	0%
Mgmt Travel / Training Expense	50610	3,401	2,962	-	-	-	0%
Employee Travel / Training Expense	50620	69	69	-	-	-	0%
Other Travel / Training Expense	50630	629	629	-	-	-	0%
Office Supplies & Expense	50700	28,265	19,902	4,594	22,000	17,406	21%
Bank Service Charge	50710	20	-	-	-	-	0%
Telephone & Postage	50800	-	-	-	17,000	17,000	0%
Telephone	50810	12,588	6,356	4,188	-	(4,188)	0%
Postage	50820	5,498	4,529	2,913	-	(2,913)	0%
Dues & Subscriptions	50900	4,217	4,042	2,288	5,000	2,713	46%
Insurance	51000	33,096	16,407	9,714	35,000	25,286	28%
Other Misc Admin Expense	51100	13,174	9,507	7,037	8,500	1,463	83%
Licenses & Permits	51101	-	-	842	-	(842)	0%
Unemployment Insurance	51200	7,055	2,322	11,874	1,300	(10,574)	913%
Audit Cost	51300	-	-	-	15,000	15,000	0%
Current year - Bad Debt Expense	51400	-	-	-	8,500	8,500	0%
<b>TOTAL ADMINISTRATION EXPENSE</b>	<b>50000</b>	<b>441,532</b>	<b>277,565</b>	<b>67,749</b>	<b>184,390</b>	<b>116,641</b>	<b>37%</b>
<b>MAINTENANCE &amp; GENERAL OPERATIONS</b>							
Salaries & Wages - Perm Emp Main	52100	41,969	25,664	31,133	42,000	10,867	74%
Salaries & Wages - Temp Emp Main	52200	184,150	111,906	43,897	90,000	46,103	49%
Employee Benefits Maint	52210	21,813	14,561	17,756	11,380	(6,376)	156%
Payroll Taxes Maint	52220	6,616	4,455	3,621	9,200	5,579	39%
Workman's Comp Insurance	52230	16,902	9,649	4,616	420	(4,196)	1099%
Professional Svcs - Interim Security	52300	21,419	-	(3,238)	20,000	23,238	-16%
Professional Svcs - Well Service	52310	5,424	1,060	6,756	-	(6,756)	0%
Rental - Maintenance Equipment	52500	-	-	-	5,000	5,000	0%
Rental - Other Equipment	52510	1,859	-	-	-	-	0%
Temp Electrical Work	52700	-	-	-	20,000	20,000	0%
Light, Heat, Water and Power	52800	-	-	-	92,000	92,000	0%
Sewer Fees	52810	14,071	10,546	7,329	-	(7,329)	0%
Electricity	52820	64,980	35,808	31,415	-	(31,415)	0%
Gas	52830	3,087	3,257	3,280	-	(3,280)	0%
Maintenance of Equipment	52900	23,868	21,321	10,821	25,000	14,179	43%
Fuel	52910	12,621	8,964	7,571	-	(7,571)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	50,000	50,000	0%
Crosetti Building	53010	2,143	1,163	-	-	-	0%
Harvest Building	53020	527	196	88	-	(88)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	-	-	-	-	-	0%
General Grounds	53060	69,004	63,510	28,974	-	(28,974)	0%
Miscellaneous Buildings	53070	33,122	46,368	2,505	-	(2,505)	0%
Restrooms	53080	541	541	82	-	(82)	0%
Horse Show Area	53090	3,484	2,996	8,364	-	(8,364)	0%
Trash Removal / Cleanup, Nonfair	53100	24,512	11,002	8,752	28,000	19,248	31%
Other Maintenance Expense	53200	9,309	3,023	776	22,000	21,224	4%
Special Repairs & Maintenance	53300	98,793	2,095	2,725	35,000	32,275	8%
Rodgers House	53310	120	120	-	-	-	0%

## 14TH DAA, SANTA CRUZ COUNTY FAIR

## Detail of Expenditures

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>PUBLICITY EXPENSE</b>							
Professional Services - Media	54200	11,681	1,648	446	15,000	14,554	3%
Supplies & Expense	54300	248	248	-	500	500	0%
Advertising	54400	101,301	15,141	12,521	78,000	65,479	16%
Promotional Expense	54500	4,188	3,628	1,109	2,000	891	55%
Public Relation Expense	54600	605	605	-	1,200	1,200	0%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	5,162	5,162	-	-	-	0%
<b>TOTAL PUBLICITY EXPENSE</b>	<b>54000</b>	<b>123,185</b>	<b>26,433</b>	<b>14,077</b>	<b>96,700</b>	<b>82,623</b>	<b>15%</b>
<b>ATTENDANCE OPERATIONS</b>							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	4,871	-	-	17,000	17,000	0%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	71	-	-	200	200	0%
Workman's Comp Insurance	56130	339	-	-	1,000	1,000	0%
Professional Services	56200	67,962	4,933	2,752	95,000	92,248	3%
Admission Helper / Contractual	56210	-	-	-	-	-	0%
Fairtime Security	56220	-	-	-	-	-	0%
Fairtime Security - Livestock	56225	-	-	-	-	-	0%
Interim Security	56230	-	-	(434)	-	434	0%
Fairtime Sheriff	56240	-	-	-	-	-	0%
Interim Sheriff	56250	-	-	6,550	-	(6,550)	0%
Supplies & Expense	56300	18,724	3,950	5,720	15,000	9,280	38%
Other	56400	530	-	-	300	300	0%
<b>TOTAL ATTENDANCE OPERATIONS</b>	<b>56000</b>	<b>92,495</b>	<b>8,883</b>	<b>14,588</b>	<b>128,500</b>	<b>113,912</b>	<b>11%</b>
<b>MISCELLANEOUS FAIR EXPENSE</b>							
Miscellaneous Fair	57000	1,921	1,109	-	-	-	0%
Parking Lot	57100	-	-	-	-	-	0%
Salaries & Wages - Perm, Parking Lot	57101	9,198	-	1,400	-	(1,400)	0%
Salaries & Wages - Temp, Parking Lot	57102	-	-	-	10,000	10,000	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	534	87	-	5,000	5,000	0%
Exhibit Guide	57400	7,138	7,138	6,894	6,000	(894)	115%
Parking Lot Expense Fairtime	57700	919	-	-	-	-	0%
Other	57800	2,316	2,316	-	1,000	1,000	0%
Trash Removal	57810	-	-	-	-	-	0%
Fair Phones	57820	-	-	-	-	-	0%
Other, Miscellaneous	57830	982	-	-	-	-	0%
Commerical / Concession Exhibits	57900	4,232	4,232	-	-	-	0%
<b>TOTAL MISCELLANEOUS FAIR</b>	<b>57000</b>	<b>27,240</b>	<b>14,882</b>	<b>8,294</b>	<b>22,000</b>	<b>13,706</b>	<b>38%</b>

## Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>PREMIUM EXPENSE (Excluding Horse Show)</b>							
Cash Awards	58100	19,769	-	-	22,000	22,000	0%
Trophies / Ribbons / Medals	58200	1,226	(25)	-	2,000	2,000	0%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	-	-	-	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	0%
<b>TOTAL PREMIUM EXPENSE</b>	<b>58000</b>	<b>20,995</b>	<b>(25)</b>	<b>-</b>	<b>24,000</b>	<b>24,000</b>	<b>0%</b>
<b>EXHIBIT EXPENSE</b>							
Salaries & Wages - Permanent	63100	46,479	32,008	25,016	37,000	11,984	68%
Salaries & Wages - Temporary	63101	10,028	-	-	-	-	0%
Employee Benefits	63110	21,327	14,004	16,210	18,150	1,940	89%
Payroll Taxes	63120	4,795	2,120	1,605	-	(1,605)	0%
Workman's Comp. Insurance	63130	3,233	1,851	1,488	350	(1,138)	425%
Judges	63200	9,351	-	-	10,000	10,000	0%
Professional Svcs - Dept Contracts	63300	34,678	7,179	-	22,000	22,000	0%
Supplies & Expense	63400	15,142	7,007	14,229	9,000	(5,229)	158%
Rabbit Dept / JFB Expense	63410	65	65	-	-	-	0%
Livestock Dept Expense	63420	(82)	(100)	93	-	(93)	0%
Livestock Photography	63425	-	-	-	-	-	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	-	-	-	0%
Youth / Technology Expenses	63450	-	-	-	-	-	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	-	-	-	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	248	-	-	-	-	0%
Poultry Expense	63500	497	-	-	-	-	0%
Ag Education / Amateur Wine Expense	63510	-	-	-	15,000	15,000	0%
Yesterday's Farm	63520	-	-	-	-	-	0%
Carcass Contests	63530	2,933	-	-	-	-	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	-	0%
Decorations for Exhibits	63600	-	-	-	-	-	0%
Tent & Booth Rental Exhibits	63650	18,545	17,375	-	2,000	2,000	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
<b>TOTAL EXHIBIT EXPENSE</b>	<b>63000</b>	<b>167,239</b>	<b>81,507</b>	<b>58,640</b>	<b>113,500</b>	<b>54,860</b>	<b>52%</b>
<b>HORSE SHOW EXPENSE (Excluding Premiums)</b>							
Judges	64200	3,647	-	-	3,000	3,000	0%
Professional Svcs - Horse Show Coordinat	64300	938	-	-	4,000	4,000	0%
Supplies & Expense	64400	16,792	6,525	431	4,000	3,569	11%
Cattle Fees	64500	1,897	-	-	-	-	0%
Fair, Horse Show Awards	64600	2,200	1,027	(5)	1,500	1,505	0%
Trophies, Medals, Ribbons	64720	-	-	841	-	(841)	0%
<b>TOTAL HORSE SHOW EXPENSE</b>	<b>64000</b>	<b>25,473</b>	<b>7,553</b>	<b>1,267</b>	<b>12,500</b>	<b>11,233</b>	<b>10%</b>

## Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>FAIR ENTERTAINMENT EXPENSE</b>							
Salaries & Wages	66100	-	-	-	-	-	0%
Employee Benefits	66110	-	-	-	-	-	0%
Payroll Taxes	66120	-	-	-	-	-	0%
Workman's Comp. Insurance	66130	-	-	-	-	-	0%
Professional Services	66200	11,000	-	-	15,000	15,000	0%
Entertainment Helpers / Fair	66210	-	-	-	-	-	0%
Supplies & Expense	66300	8,436	-	-	2,000	2,000	0%
Ground Entertainment	66500	59,531	-	-	50,000	50,000	0%
Amphitheater Entertainment	66600	34,805	-	1,066	30,000	28,934	4%
Other - Sound/Lights, Radios	66700	22,465	-	-	15,000	15,000	0%
<b>TOTAL FAIRTIME ATTRACTIONS</b>	<b>66000</b>	<b>136,237</b>	<b>-</b>	<b>1,066</b>	<b>112,000</b>	<b>110,934</b>	<b>1%</b>
<b>EQUIPMENT EXPENSE (LIST)</b>							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense - Operating		-	-	-	5,000	5,000	0%
<b>TOTAL EQUIPMENT EXPENSE</b>	<b>72300</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,000</b>	<b>5,000</b>	<b>0%</b>
<b>PRIOR YEAR OPERATING EXPENSE ADJUSTMENT</b>							
Prior Year Expense Adjustment	80010	5,402	557	4,054	(12,000)	(16,054)	-34%
Bad Debt Expense	80020	-	-	-	-	-	0%
Prior Year Depreciation Expense	80020	-	-	-	-	-	0%
General Expense Adjustment	81010	-	-	-	-	-	0%
<b>PRIOR YEAR OPERATING EXPENSE</b>	<b>80000</b>	<b>5,402</b>	<b>557</b>	<b>4,054</b>	<b>(12,000)</b>	<b>(16,054)</b>	<b>-34%</b>
<b>CASH SHORTAGES &amp; OVERAGES</b>							
Cash Shortage / Overage - Gates	85100	266	96	14	-	(14)	0%
Cash Shortage / Overage - Souvenirs	85200	-	-	-	-	-	0%
<b>CASH (OVER)/UNDER</b>	<b>85000</b>	<b>266</b>	<b>96</b>	<b>14</b>	<b>-</b>	<b>(14)</b>	<b>0%</b>
<b>DEPRECIATION EXPENSE</b>							
Depreciation Expense	90000	127,260	81,144	74,043	122,000	47,957	61%
<b>TOTAL DEPRECIATION EXPENSE</b>	<b>90000</b>	<b>127,260</b>	<b>81,144</b>	<b>74,043</b>	<b>122,000</b>	<b>47,957</b>	<b>61%</b>
<b>CAPITAL EXPENDITURE (LIST)</b>							
Capital Expenditure - Land	91100	-	-	-	-	-	0%
Capital Expenditure - Buildings	91200	-	-	-	-	-	0%
Capital Expenditure - Equipment	91300	-	-	-	-	-	0%
Prior year Expense Adjustment	91400	-	-	-	-	-	0%
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>91000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
<b>OTHER OPERATING EXPENSES</b>							
Expenditure - Master Plan	93500	18,420	10,327	-	-	-	0%
Other	94500	-	-	-	-	-	0%
<b>TOTAL OTHER OPERATING EXPENSES</b>	<b>94500</b>	<b>18,420</b>	<b>10,327</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>

**Statement of Operations - Junior Livestock Auction**

**14TH DAA, SANTA CRUZ COUNTY FAIR**

	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>RESOURCES, JANUARY 1:</b>	<b>25100</b>	<b>21,445</b>	<b>19,860</b>	<b>18,055</b>			
<b>AUCTION REVENUES:</b>							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,790	-	-	-	-	0%
JLA - Sponsorship	47620	-	-	1,000	-	(1,000)	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	80	-	-	-	-	0%
JLA - Other	47660	5,500	8	7	-	(7)	0%
<b>TOTAL REVENUES</b>	<b>47600</b>	<b>20,370</b>	<b>8</b>	<b>1,007</b>	<b>-</b>	<b>(1,007)</b>	<b>0%</b>
<b>TOTAL RESOURCES AVAILABLE</b>		<b>41,815</b>	<b>19,868</b>	<b>19,062</b>			
<b>AUCTION EXPENDITURES:</b>							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	-	-	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	727	-	-	-	-	0%
JLA - Labor Costs	57630	2,038	-	-	-	-	0%
JLA - Supplies & Expenses	57640	36,139	20,126	3,973	-	(3,973)	0%
JLA - Publicity	57650	-	-	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	-	-	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	(25)	(25)	424	-	(424)	0%
<b>TOTAL EXPENDITURES</b>	<b>57600</b>	<b>38,879</b>	<b>20,101</b>	<b>4,397</b>	<b>-</b>	<b>(4,397)</b>	<b>0%</b>
<b>RESOURCES, DECEMBER 31:</b>	<b>25100</b>	<b>2,936</b>	<b>(233)</b>	<b>14,664</b>			
<b>NET EFFECT</b>		<b>(18,509)</b>	<b>(20,094)</b>	<b>(3,390)</b>			

Statement of Operations - Projects				
14TH DAA, SANTA CRUZ COUNTY FAIR				
	Acct. No.	Actuals 2011	Prior YTD 8/31/11	Current YTD 8/31/12
<b>REVENUES:</b>				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	5,839	-	564
Other F&E Project Funds	31800	-	8,177	-
Capital Project Revenue - CCA Projects	31900	5,000	-	-
<b>TOTAL REVENUES</b>		<b>10,839</b>	<b>8,177</b>	<b>564</b>
<b>TOTAL RESOURCES AVAILABLE</b>				
		<b>10,839</b>	<b>8,177</b>	<b>564</b>
<b>EXPENSES:</b>				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	10,839	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
<b>TOTAL EXPENDITURES</b>		<b>10,839</b>	-	-
<b>RESOURCES, DECEMBER 31:</b>				
	<b>29200</b>	-	<b>8,177</b>	<b>564</b>
<b>NET EFFECT</b>				
		-	<b>8,177</b>	<b>564</b>

14TH DAA, SANTA CRUZ COUNTY FAIR

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
<b>BEGINNING RESERVE</b>	2,128,143	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,134,615	2,101,020	2,091,764	2,128,143
<b>STATE ALLOCATION:</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>OTHER:</b>	-	-	-	-	2,813	52,000	-	8,341	-	-	-	-	63,154
<b>OPERATING REVENUES:</b>													
Admissions	-	-	-	-	-	-	-	-	345,390	-	-	-	345,390
Commercial Space	-	-	-	-	-	-	-	550	9,365	-	-	-	9,915
Concessions	-	-	-	-	-	-	-	-	186,556	-	-	-	186,556
Exhibits	-	-	-	-	-	-	-	3,779	2,745	-	-	-	6,523
Horse Show	20	-	-	-	-	-	-	42,245	13,099	-	-	-	55,364
Miscellaneous Fair	205	50	900	15,000	(55)	(650)	8,500	9,957	52,852	-	-	-	86,759
Prize Revenue	16,798	17,221	37,508	31,129	20,764	30,859	30,371	24,853	8,605	-	-	-	218,109
Prior Year Revenue Adjustment	(950)	(200)	800	-	5	-	-	1,752	-	-	-	-	1,407
Other Operating Revenue	80	-	-	540	678	66	287	1,147	25	-	-	-	2,823
<b>TOTAL OPERATING REVENUES</b>	16,153	17,071	39,208	46,669	21,392	30,275	39,157	84,282	618,637	-	-	-	912,845
<b>TOTAL AVAILABLE FUNDS</b>	2,144,296	2,127,051	2,118,318	2,131,326	2,114,525	2,137,700	2,117,761	2,121,439	2,643,126	2,134,615	2,101,020	2,091,764	3,104,142
<b>OPERATING EXPENDITURES:</b>													
Administrative Expenses	5,535	6,675	5,468	3,149	17,698	4,443	13,680	11,099	19,571	5,702	-	-	93,022
Maintenance Expenses	14,356	25,355	10,513	22,521	19,367	39,393	37,457	48,262	100,534	15,390	-	-	333,148
Publicity	-	98	96	350	-	-	7,761	5,771	49,989	-	-	-	64,066
Attendance	(879)	2,268	(3,401)	90	4,080	546	5,106	6,779	93,756	-	-	-	108,344
Miscellaneous Fair Expenses	-	-	-	-	6,894	-	-	1,400	12,406	1,188	-	-	21,888
Premiums	-	-	-	-	-	-	-	-	16,612	-	-	-	16,612
Horse Show	5,739	5,401	5,401	5,296	5,390	5,483	15,417	10,512	60,795	2,061	-	-	121,496
Fair Entertainment	(5)	-	6	-	-	-	226	1,041	36,171	-	-	-	37,439
Equipment Expense - Operating	-	-	-	-	-	-	-	1,066	109,403	-	-	-	110,469
Prior Year	315	(1,111)	6,328	345	(3,285)	(25)	22	1,765	-	-	-	-	4,054
Cash Shortage/Over	-	(1)	(5)	-	-	-	20	(1)	18	-	-	-	33
Depreciation Expense	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	111,064
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL EXPENDITURES</b>	34,317	47,940	33,662	41,006	59,100	59,097	88,945	96,950	508,511	33,596	9,255	9,255	1,021,633
<b>ENDING RESERVE</b>	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,134,615	2,101,020	2,091,764	2,082,509	2,082,509