

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
December 31, 2011

ASSETS	<u>2011</u>	<u>2010</u>
Current Assets		
CASH	243,071	540,157
Junior Livestock Cash	18,313	38,131
Restricted Cash	-	-
Accounts Receivable	1,058	21,598
JLA Accounts Receivable	5,457	1,850
Deferred Charges	346	4,901
Total Current Assets	<u>268,245</u>	<u>606,637</u>
Fixed Assets		
Construction In Progress	16,177	8,000
Land	8,500	8,500
Bldgs & Impr	2,143,555	2,078,693
Equipments	4,983	20,114
Total Fixed Assets	<u>2,173,215</u>	<u>2,115,307</u>
TOTAL ASSETS	<u><u>2,441,460</u></u>	<u><u>2,721,944</u></u>

LIABILITIES & RETAINED EARNINGS

Liabilities		
Fees Collected	-	-
Accounts Payable	131,684	49,213
JLA Accounts Payable	-	28
Payroll taxes	1,679	(541)
Workers Com/General Liability	292	-
Payroll Withholdings	(402)	(422)
Deferred Income	51,950	163,400
Guarantee Deposits	3,320	3,650
Leave Liability	28,972	39,037
Workers' Compenstaion	(695)	-
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
Total Liabilities	<u>216,800</u>	<u>254,365</u>
Retained Earnings		
Junior Livestock Reserve	24,353	39,954
Net Reserve for Operation	(17,492)	2,311,471
Net Reserve for Capital Assets	2,217,800	116,153
Total Retained Earnings	<u>2,224,661</u>	<u>2,467,578</u>
TOTAL LIABILITIES & RETAINED EARNINGS	<u><u>2,441,460</u></u>	<u><u>2,721,944</u></u>

Current Ratio 1.21

SANTA CRUZ COUNTY FAIR, 14TH DAA
Cash and Cash Equivalent
December 31, 2011

Cash

Petty Cash	11100	300.00	
Change Fund - Admissions	11200	-	
Change Fund - Cash Register	11210	-	
Change Fund - Flea Market Parking	11220	-	
Cash - Operating Rabobank# 0079186984	11300	29,545.95	
Cash - Premium Rabobank# 0079186988	11410	3,403.34	
Cash - Payroll Rabobank# 0079186992	11500	(628.07)	
Cash - LAIF	11600	53,244.83	
Cash-SCCB Savings #26000158	11601	5,469.87	
Cash-SCCB Savings #23003007	11800	482.00	
Cash-SCCB CD#272617	11810	75,453.41	
Cash-FNB Savings #101977544	11820	75,799.54	

\$ 243,070.87

Junior Livestock Auction

Rabobank - Livestock	11700	18,312.87	
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18,312.87

Restricted

Cash SCCB - Ocean Spee	11720	-	
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Total Cash Accounts

\$ 261,383.74

SANTA CRUZ COUNTY FAIR, 14TH DAA

ACCOUNTS PAYABLE

December 31, 2011

Operating Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
11/19/2011	A.L. Lease	14118	12.38
10/31/2011	ADMIT ONE PRODUCTS	101541	2,301.77
12/1/2011	ADMIT ONE PRODUCTS	101542	767.57
12/1/2011	ADMIT ONE PRODUCTS	101539	2,841.18
11/12/2011	Ag History Project	Rec#1878/2011-64	300.00
11/22/2011	Ag History Project	157	111.30
12/27/2011	Ag History Project	158	21.84
11/16/2011	ALEJANDRA MARTINEZ	Rec#1679/2011-96	300.00
11/7/2011	ANTONIO FERNANDEZ	R2011-104	300.00
11/9/2011	ARROWHEAD	01K0030750855	15.28
12/8/2011	ARROWHEAD	01L0030750855	39.46
12/20/2011	AT&T	2904320	12.75
12/20/2011	AT&T	credit 2905071	(142.90)
12/20/2011	AT&T	credit 2905072	(143.13)
12/25/2011	AT&T	credit 2912690	(299.61)
10/31/2011	Big Creek Lumber Company	2554263/2554200	2,167.96
11/15/2011	Big Creek Lumber Company	2556712	399.57
10/31/2011	BOWMAN & WILLIAMS	6825	1,241.25
12/8/2011	BOWMAN & WILLIAMS	6863	1,841.25
12/21/2011	California Chamber Of Commerce	10562760	61.55
5/31/2011	California Construction Authority	000137	312.50
10/31/2011	California Fair Financing Authority	000456	4,697.72
10/31/2011	California Fair Services Authority	1650	255.91
10/31/2011	California Fair Services Authority	1651	1,608.86
10/31/2011	California Fair Services Authority	1811	936.62
10/31/2011	California Fair Services Authority	1870	125.00
10/31/2011	California Fair Services Authority	1913	1,387.50
10/31/2011	California Fair Services Authority	1923	36.00
11/1/2011	California Fair Services Authority	1264	27.68
11/1/2011	California Fair Services Authority	1661	27.68
11/1/2011	California Fair Services Authority	1942	2,629.69
11/1/2011	California Fair Services Authority	1989	4,061.73
11/16/2011	CIRCUS AMERICA	REC#2049/2011-116	300.00
12/9/2011	COAST GAS	5612-746439	64.50
11/22/2011	County Of Santa Cruz Sheriff-Do Not Use	185	225.00
11/20/2011	Culligan Water Conditioning	1046002	1.00
11/20/2011	Culligan Water Conditioning	1046076	1.33
12/1/2011	Culligan Water Conditioning	1045324	64.54
12/1/2011	Culligan Water Conditioning	1045377	88.62
12/20/2011	Culligan Water Conditioning	1046808	35.00
12/20/2011	Culligan Water Conditioning	1046932	91.52
10/19/2011	D.R. WATTS ACCOUNTANCY/RIDGEWAY	2011-21	2,542.00
11/7/2011	D.R. WATTS ACCOUNTANCY/RIDGEWAY	2011-28	420.00
10/10/2011	Department Of Justice	875031	20,315.00
11/7/2011	Department Of Justice	880263	13,387.50
12/12/2011	DIANA MAYS	REC#1775	300.00
10/31/2011	ECO GREEN GOPHER CONTROL	103	400.00
12/1/2011	ECO GREEN GOPHER CONTROL	103	400.00
11/11/2011	Ed Bogner Mechanical, Inc.	50140	114.25

Invoice Date	Vendor	Invoice #	Amount
12/9/2011	Ed Bogner Mechanical, Inc.	50278	96.00
11/18/2011	FEDERAL EXPRESS	7-699-82553	22.33
10/1/2011	First Alarm Security & Patrol	432558	3,550.00
10/31/2011	First Alarm Security & Patrol	432451	287.00
12/1/2011	First Alarm Security & Patrol	431495	287.00
12/1/2011	First Alarm Security & Patrol	432450	389.50
12/1/2011	First Alarm Security & Patrol	433478	82.00
12/1/2011	First Alarm Security & Patrol	433479	895.00
12/1/2011	First Alarm Security & Patrol	433480	961.00
12/1/2011	First Alarm Security & Patrol	433699	1,002.00
12/1/2011	First Alarm Security & Patrol	433700	939.00
12/1/2011	First Alarm Security & Patrol	433701	533.00
12/1/2011	First Alarm Security & Patrol	433702	695.63
12/1/2011	First Alarm Security & Patrol	433703	51.25
12/1/2011	First Alarm Security & Patrol	433704	749.20
12/1/2011	First Alarm Security & Patrol	484707	217.98
12/1/2011	First Alarm Security & Patrol	485855	528.00
12/15/2011	First Alarm Security & Patrol	492724	301.83
10/14/2011	Freedom Media Services	11140	325.00
11/1/2011	Gadget-Tree, Inc.	4655	370.00
12/31/2011	Gadget-Tree, Inc.	4658	370.00
12/1/2011	GERARDO ORTIZ	Rec#1396	300.00
10/31/2011	Granite Rock	667881/667918	248.00
12/1/2011	Greenwaste Recovery, Inc.	905044	1,353.76
12/22/2011	ICG Consulting	1700	358.75
12/12/2011	International Association Of Fairs & Exp	12/12/11	175.00
12/15/2011	IUOE	Dec 2011	42.00
11/7/2011	JACQUELINE VASQUEZ	R2011-100	300.00
10/14/2011	M&M PARTY RENTAL INC.	01-028736-01	1,460.00
10/31/2011	M&M PARTY RENTAL INC.	01-028736-05	1,460.00
10/24/2011	Moreno Petroleum	167263	1,199.22
12/16/2011	Pacific Gas And Electric	1164258093-7	2,846.36
12/16/2011	Pacific Gas And Electric	1455924741-7	123.30
12/16/2011	Pacific Gas And Electric	1497591405-3	62.75
10/24/2011	Pajaro Valley Chamber Of Commerce	10/24/11	210.00
11/30/2011	PAJARO VALLEY COMMUNITY HEALTH TRUST	Rec#1409/2011-55	300.00
12/22/2011	Pajaro Valley Water Management	000441-000	816.50
12/22/2011	Pajaro Valley Water Management	000442-000	430.94
12/31/2011	PERS	EFTOct 2011	3,389.23
12/31/2011	PERS	EFTNov2011	3,559.60
11/13/2011	Pitney Bowes Global Financial Service	9653131-NV11	296.23
12/13/2011	Pitney Bowes Global Financial Service	9653131-NV11	328.23
10/20/2011	PRAXAIR DISTRIBUTION INC.	41018333	75.45
11/4/2011	PRAXAIR DISTRIBUTION INC.	41206272	160.64
11/20/2011	PRAXAIR DISTRIBUTION INC.	41284385	77.96
12/6/2011	PRAXAIR DISTRIBUTION INC.	41467861	71.88
12/20/2011	PRAXAIR DISTRIBUTION INC.	41546158	75.45
10/31/2011	PREFERRED PLUMBING, INC.	6357	1,984.99
10/31/2011	PREFERRED PLUMBING, INC.	6359	822.10
10/31/2011	PREFERRED PLUMBING, INC.	6360	303.24
11/11/2011	PREFERRED PLUMBING, INC.	6395	360.00
11/11/2011	PREFERRED PLUMBING, INC.	6396	331.01
10/20/2011	Regfster-Pajaronlan	3110	101.50
11/19/2011	Register-Pajaronlan	3110	101.50

Invoice Date	Vendor	Invoice #	Amount
12/14/2011	RENE AGUILAR	R2011-118	300.00
11/1/2011	Salispuedes Sanitary District	Nov2011	916.17
11/8/2011	SANTA CLARA VALLEY PIGEON CLUB	R2011-115	300.00
10/10/2011	Stagnaro Strategic Marketing	1752	18,087.33
10/31/2011	Stagnaro Strategic Marketing	1754	32.22
11/20/2011	Stagnaro Strategic Marketing	1761	1,207.30
12/7/2011	STRELOW CONSULTING	121103	1,305.00
11/8/2011	Totlcom	204924	2,568.00
10/26/2011	Tri County Trophy & Engraving	10-6931	49.57
10/31/2011	TW SERVICES, INC.	4383	769.00
12/1/2011	VANDERSTEEN ENGINEERING	11/19/11	2,105.00
12/13/2011	Verizon Wireless	1039115697	137.42
12/1/2011	WATSONVILLE BLUEPRINT	31554	21.86
10/13/2011	Young's Tire Service, Inc.	236923	210.00
10/18/2011	Young's Tire Service, Inc.	236985	119.09
11/14/2011	Zoom Imaging Solutions	1011451	102.58
12/15/2011	Zoom Imaging Solutions	1022256	68.29

Total General Accounts Payable (131,683.76)

JLA Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
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Total JLA A/P 0.00

Total Accounts Payable (131,683.76)

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS RECEIVABLE
 December 31, 2011

ACCOUNTS RECEIVABLE

Invoice Date	Customer Name	Invoice #	Amount
7/31/2010	Nine Bell-Hat & Cap		200.00
8/26/2010	NSF Check, Aivia Press		275.00
8/13/2010	NSF Check, Heidi Linden		31.50
9/16/2010	NSF Check, Pamela Moreno		59.00
8/23/2010	NSF Check, Stacy Wilson		30.00
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
12/31/2008	Pajaro Valley Water Mgmt Agency		2,008.62
9/29/2010	Return Check on 9/29		81.00
3/31/2011	NSF Check on 3/31		275.00
8/31/2011	Return Item on 8/24		18.00
8/31/2011	Return Item on 8/8		9.00
10/27/2011	Return Item on 10/27		25.00
10/28/2011	Return Item on 10/28		455.00

General Receivable

23,467.12

Accounts Receivable Clearing Acct

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Allowance for Doubtful Accounts

(20,000.00)

3,467.12

UI Receivables

(2,408.94)

Interest Receivables

-

CCA Receivables

-

(2,408.94)

Net General Receivables

1,058.18

JLA ACCOUNTS RECEIVABLE

Due from Buyers 2008 ~Jimmy Saldate

1,850.00

2010 JLA AR

(27.50)

JLA Receivables

5,457.33

Total Accounts Receivable

\$ 6,515.51

Santa Cruz County Fair, 14th DAA

AP Check Register

December 31, 2011

CHECK NO.	DATE	VENDOR	AMOUNT
4748	12/31/2011	BOB & PHYLLS DAVIS	(15.00) (Voided)
4757	12/31/2011	BROOKE ROSSO	(50.00) (Voided)
4788	12/31/2011	MICHAEL BETHKE	(52.92) (Voided)
4897	12/31/2011	National Trophy Llc	(852.15) (Voided)
4985	12/31/2011	Joan Favero	(350.00) (Voided)
4986	12/31/2011	Lynne Grossi	(350.00) (Voided)
4987	12/31/2011	Kathryn Hill	(200.00) (Voided)
4988	12/31/2011	John Kegebein	(175.00) (Voided)
4989	12/31/2011	GARY STUBBLEFIELD	(175.00) (Voided)
5015	12/31/2011	Cheryl Anderson	(70.00) (Voided)
5026	12/31/2011	NATHAN COPP	(318.19) (Voided)
5033	12/31/2011	Sergio Garcia	(70.00) (Voided)
5048	12/31/2011	Eric Kutch	(200.00) (Voided)
5066	12/31/2011	BARBARA SCOTT	(70.00) (Voided)
5069	12/31/2011	MITCH SCHULTE	(469.06) (Voided)
5073	12/31/2011	KIM STACKHOUSE	(345.53) (Voided)
5122	12/31/2011	Monterey Bay Professional Landscape Serv	(2,084.00) (Voided)
5143	12/31/2011	DONS CANDLE RANCH	(350.00) (Voided)
5193	12/31/2011	AJ FENCE CO.	(471.43) (Voided)
5231	12/31/2011	SANTA CLARA VALLEY PIGEON CLUB	(300.00) (Voided)
5270	12/31/2011	ADMIT ONE PRODUCTS	(2,920.19) (Voided)
6302	12/1/2011	Calpers Membership	1,282.79 (Voided)
6302	12/1/2011	Calpers Membership	(1,282.79) (Voided)
6303	12/1/2011	CalPers-HCF	1,392.17
6304	12/1/2011	Delta Dental	450.10
6305	12/1/2011	Cabrillo Host Lions	21,142.35
6306	12/8/2011	Taylor's Office City Inc	48.42
6307	12/8/2011	Pacific Gas And Electric	3,951.05
6308	12/8/2011	Verizon Wireless	485.84
6309	12/8/2011	IUOE	84.00
6310	12/8/2011	Ace Hardware	480.88
6311	12/8/2011	AT&T	1,102.18
6312	12/8/2011	PREFERRED PLUMBING, INC.	1,260.00
6313	12/8/2011	Moreno Petroleum	1,000.00
6314	12/13/2011	First Alarm Security & Patrol	287.00
6315	12/13/2011	Blue Shield Of California	1,282.79
6316	12/13/2011	ROYAL OAKS FEED & TACK	242.84
6317	12/13/2011	Santa Cruz County Environmental Health	761.00
6318	12/13/2011	SUSAN CLARK	213.12
6319	12/13/2011	Cabrillo Host Lions	2,476.00

TOTAL PAYMENTS:

26,771.27

Santa Cruz County Fair, 14th DAA
Debitcard Purchases
December 31, 2011

CHECK NO.	DATE	VENDOR	AMOUNT
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TOTAL PAYMENTS:

0.00

Santa Cruz County Fair, 14th DAA
JLA AP Check Register
December 31, 2011

CHECK NO.	DATE	VENDOR	AMOUNT
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Total Payments:

0.00

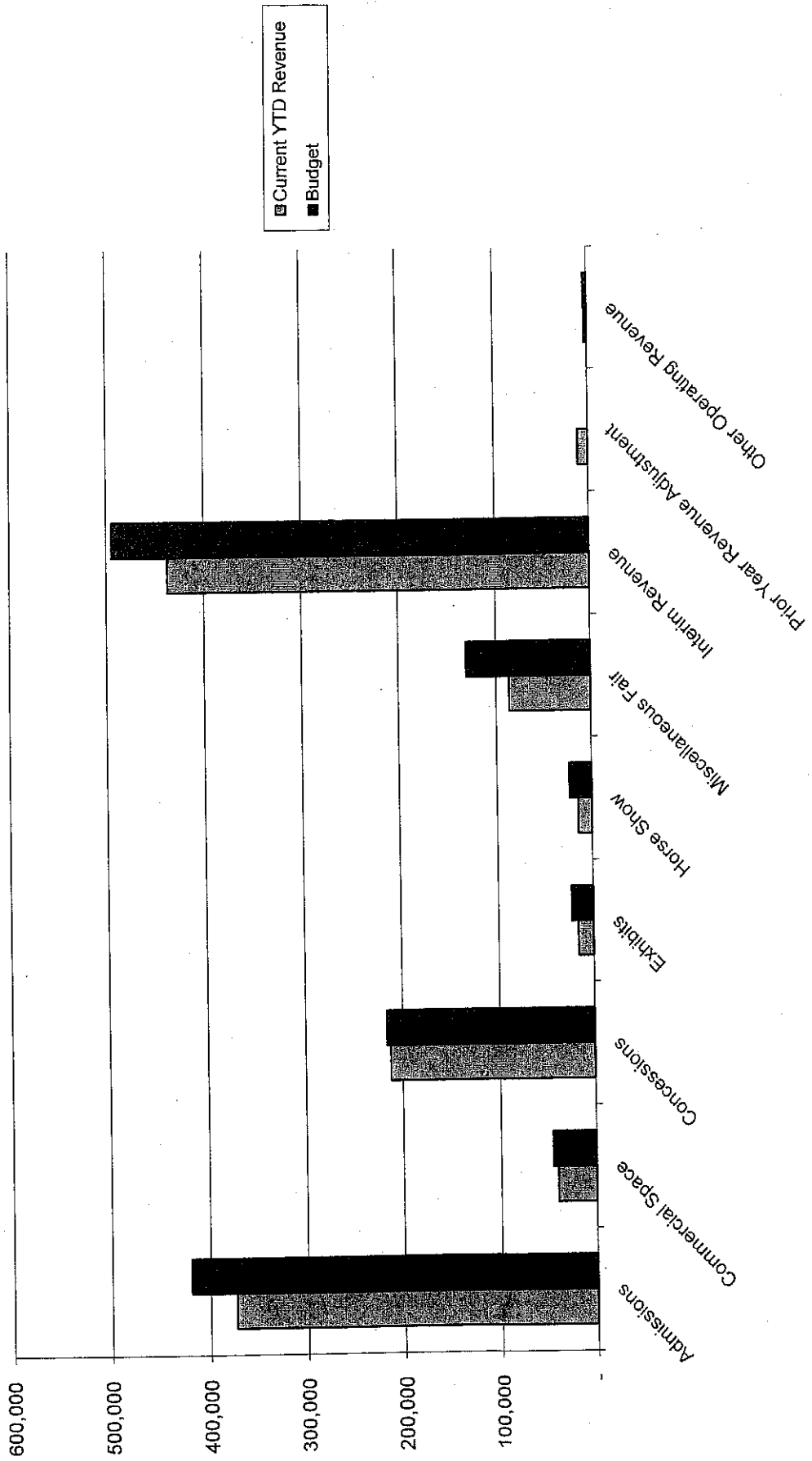
Santa Cruz County Fair, 14th DAA

Payroll Check Register

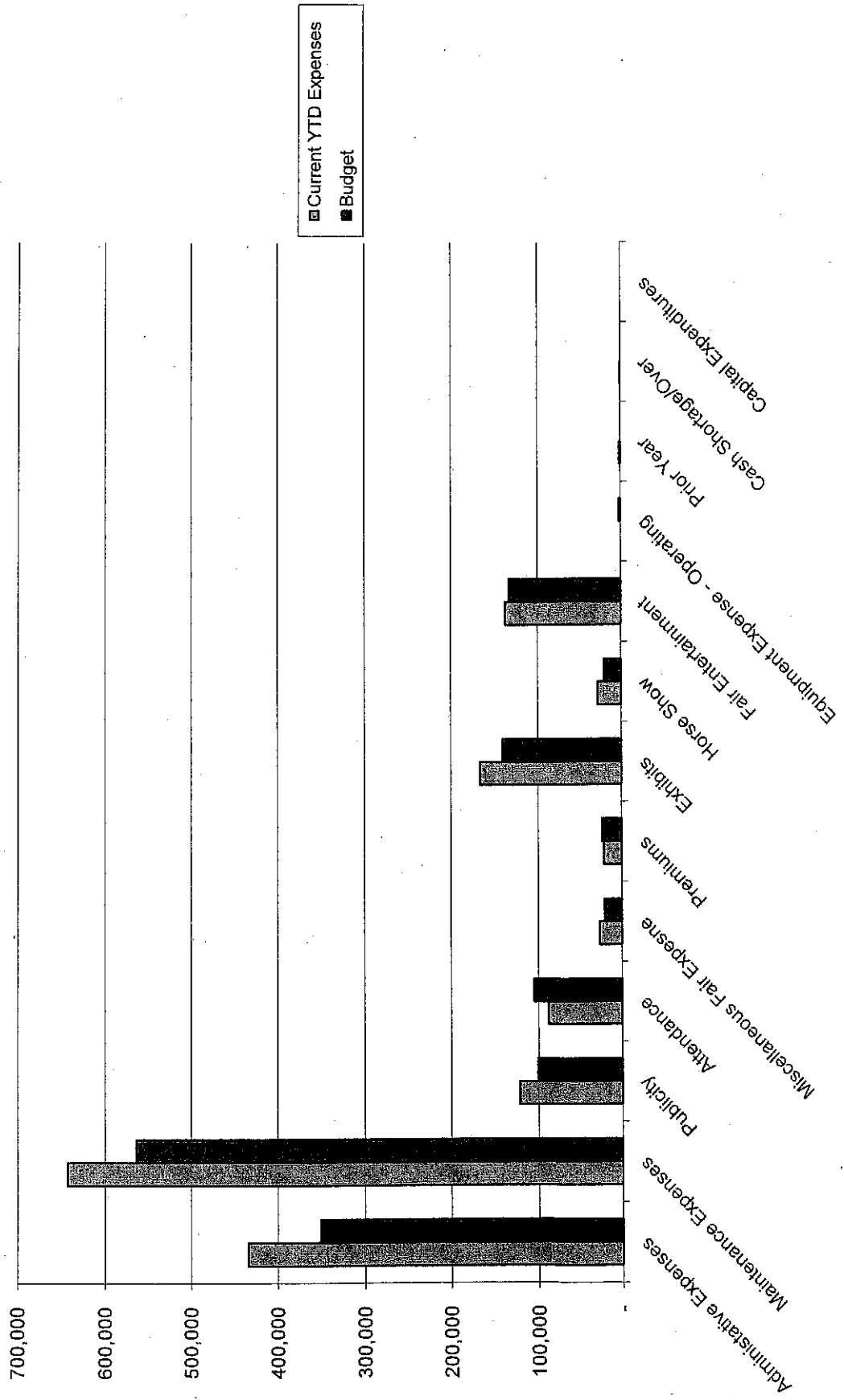
December 31, 2011

CHECK NO.	CHECK DATE	PPE DATE	EMPLOYEE NAME	AMOUNT
2739	12/8/2011	12/8/2011	BETHKE, MICHAEL	9,304.96
0	12/15/2011	12/15/2011	Grunewald, Emily	1,568.00
2740	12/15/2011	12/15/2011	DeLoera Navarro, Aurelio	1,752.50
2741	12/15/2011	12/15/2011	ERNST, ANN	680.00
2742	12/15/2011	12/15/2011	YANEZ, JOSE R.	480.00
2743	12/15/2011	12/15/2011	McCLENAHAN, Ross	250.00
0	12/30/2011	12/31/2011	Grunewald, Emily	1,568.00
2744	12/30/2011	12/31/2011	DeLoera Navarro, Aurelio	1,752.50
2745	12/30/2011	12/31/2011	YANEZ, JOSE R.	120.00
TOTAL PAYMENTS:				17,475.96

Current YTD Revenue vs Budget



Current YTD Expenses vs Budget



Trial Balance
Santa Cruz County Fair, 14th DAA
December 31, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
11100-A Petty Cash	300.00			-	300.00
11300-A Cash - Operating Rabobank# 0079186984	(46,219.40)	109,992.99	34,227.64	75,765.35	29,545.95
11400-A Cash - Premium Rabobank# 0079186988	2,169.09	1,332.00	97.75	1,234.25	3,403.34
11500-A Cash - Payroll Rabobank# 0079186992	(471.80)	12,500.00	12,656.27	(156.27)	(628.07)
11600-A Cash - LAIF #13-44-001	145,244.83		92,000.00	(92,000.00)	53,244.83
11601-A Cash-SCCB Savings #26000158	5,469.64	0.23		0.23	5,469.87
11700-A Cash - JLA Rabobank #0079147256	16,007.41	2,310.46	5.00	2,305.46	18,312.87
11800-A Cash-SCCB Savings #23003007	491.00		9.00	(9.00)	482.00
11810-A Cash-SCCB CD#272617	75,453.41			-	75,453.41
11820-A Cash-SBBT Savings #101977544	75,799.54			-	75,799.54
13100-A Accounts Receivable	23,467.12	16,202.87	16,202.87	-	23,467.12
13110-A Allowance for Doubtful Account	(20,000.00)			-	(20,000.00)
13120-A JLA Accounts Receivable	7,687.28	27.50	2,257.45	(2,229.95)	5,457.33
13300-A UI Receivable	(2,408.94)			-	(2,408.94)
14300-A Deferred Charges	(967.20)	2,052.82	739.50	1,313.32	346.12
19000-A Construction In Progress	5,000.00			-	5,000.00
19010-A Crosetti Hall Re-roof C1014X.401	3,000.00			-	3,000.00
19020-A AG History Barn C1014X.102	8,177.32			-	8,177.32
19100-A Land	8,500.00			-	8,500.00
19200-A Buildings and Improvements	4,326,706.04		6,545.64	(6,545.64)	4,320,160.40
19210-A A/D - Buildings & Improvements	(2,167,838.05)		8,767.45	(8,767.45)	(2,176,605.50)
19300-A Equipment	294,651.52			-	294,651.52
19310-A A/D - Equipment	(288,293.37)		1,375.58	(1,375.58)	(289,668.95)
21200-A Accounts Payable	(130,965.57)	16,425.32	17,143.51	(718.19)	(131,683.76)
21250-A Workers Comp / General Liability	(292.26)			-	(292.26)
22100-A Social Security	83.46	1,579.64	1,579.64	-	83.46
22200-A PST Taxes Withheld	(255.74)		114.75	(114.75)	(370.49)
22300-A PERS Withholding	(6,948.84)	6,948.83	1,716.04	5,232.79	(1,716.05)
22310-A ARP Withholding	(28.29)			-	(28.29)
22400-A State Withholding Taxes	237.98	749.06	749.06	-	237.98
22500-A Federal Tax Withhold	114.88	2,379.92	2,379.92	-	114.88
22600-A Payroll Withholdings	708.54			-	708.54
22601-A SDI	-	37.64	37.64	-	-
22610-A Union Dues	-	42.00	42.00	-	-
22640-A Medicare	74.82	484.86	484.86	-	74.82
22650-A Dental Premiums	49.88		58.36	(58.36)	(8.48)
22660-A Health Insurance	526.11	416.96	698.56	(281.60)	244.51
22700-A Garnishment	(1,267.41)		(650.00)	650.00	(617.41)
22800-A Deferred Revenue	(29,858.34)		6,730.00	(6,730.00)	(36,588.34)
22811-A Deferred Revenue - November	(15,361.66)			-	(15,361.66)
22812-A Deferred Revenue - December	(4,111.74)	4,111.74		4,111.74	-
24100-A Guarantee Deposits	(3,920.00)	900.00	300.00	600.00	(3,320.00)
24500-A Leave Liability	(28,477.44)		494.80	(494.80)	(28,972.24)
24800-A Workers' Compensation	1,743.73		1,048.56	(1,048.56)	695.17
25100-A JLA Reserve	(39,953.75)			-	(39,953.75)
29100-A Net Resource Available - Operate	(312,318.72)			-	(312,318.72)
29110-A Net Resources - Capital Assets	(2,115,306.00)			-	(2,115,306.00)
31200-A State Allocations	(214,800.00)			-	(214,800.00)
31700-A Outside Funding for Capital Assets	-		5,838.59	(5,838.59)	(5,838.59)
31800-A Other F&E Project Funds	(8,177.32)			-	(8,177.32)
34000-A Other (Flex Capital used for Operating)	(44,687.50)			-	(44,687.50)
35000-A Temp Restricted Fund	(103,502.66)			-	(103,502.66)

Trial Balance
Santa Cruz County Fair, 14th DAA
December 31, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
41010-A Gate Admissions	(343,907.20)			-	(343,907.20)
41020-A Discounted Fair Admissions	(29,389.82)			-	(29,389.82)
41510-A Outside Commercial Space	(37,530.00)			-	(37,530.00)
41520-A Inside Commercial Space	(1,650.00)			-	(1,650.00)
42100-A Carnival	(62,364.68)			-	(62,364.68)
42110-A Carnival - Pre-Sale	(6,786.01)			-	(6,786.01)
42200-A Food Concessions	(124,010.37)			-	(124,010.37)
42300-A Non-Food Concessions	(2,472.00)			-	(2,472.00)
42310-A Percentage - Fairtime Alcohol	(18,795.12)	2,476.00		2,476.00	(16,319.12)
43100-A Entry Fees - Exhibitor	(15,324.53)			-	(15,324.53)
44200-A Entry Fees Horse Show	(11,930.00)			-	(11,930.00)
44400-A Stall Fees	(2,075.00)			-	(2,075.00)
47100-A Parking Lot	(68,920.73)			-	(68,920.73)
47300-A Utility Fee Reimbursement	(60.00)			-	(60.00)
47610-A JLA - Percentage from Auction	(14,790.27)			-	(14,790.27)
47650-A JLA - Prior Year Revenue Adjustments			52.08	(52.08)	(52.08)
47660-A JLA - Other	(5,206.14)		0.93	(0.93)	(5,207.07)
47700-A Camp Parking	(1,745.00)			-	(1,745.00)
47710-A Fair Camping	(6,290.00)			-	(6,290.00)
47800-A Other - Fairtime Revenue	(1,482.98)			-	(1,482.98)
47820-A Service Fees	4.00			-	4.00
47910-A Fair Sponsorships	(6,040.50)			-	(6,040.50)
48101-A Rental - Rodgers House	(553.00)		150.00	(150.00)	(703.00)
48110-A Rental - Crosetti Building	(51,848.00)		2,950.00	(2,950.00)	(54,798.00)
48120-A Rental - Harvest Building	(42,247.50)		2,650.20	(2,650.20)	(44,897.70)
48130-A Rental - Arts Building	(9,395.50)		550.00	(550.00)	(9,945.50)
48140-A Rental - Grange	(600.00)		750.00	(750.00)	(1,350.00)
48200-A Rental - Amphitheater	(500.00)			-	(500.00)
48210-A Rental - Horse Shows	(70,005.00)			-	(70,005.00)
48220-A Rental - Trailer Rally	(1,325.00)			-	(1,325.00)
48250-A Rental - Auto Races	(60,000.00)			-	(60,000.00)
48260-A Rental - Other Grounds	(97,679.19)		4,611.74	(4,611.74)	(102,290.93)
48300-A Rental - Equipment	(512.25)			-	(512.25)
48400-A Concession Revenue - Interim	(400.00)			-	(400.00)
48600-A Interim Parking Revenue	(90,043.66)			-	(90,043.66)
48720-A Staff Labor	(150.00)			-	(150.00)
49000-A Prior Year Revenue Adjustment	910.00		11,247.97	(11,247.97)	(10,337.97)
49510-A Interest Earnings	(704.01)		0.23	(0.23)	(704.24)
49540-A Other	(1,844.06)		231.58	(231.58)	(2,075.64)
50100-A ADMIN-Salaries & Wages - Perm Emp Adm	88,113.49	9,304.96		9,304.96	97,418.45
50200-A ADMIN-Salaries & Wages - Temp Emp Adm	64,974.92	930.00	72.84	857.16	65,832.08
50310-A ADMIN-Employee Benefits - Admin	18,187.43			-	18,187.43
50320-A ADMIN-Employee Payroll Tax - Admin	9,153.68	725.32		725.32	9,879.00
50330-A ADMIN-Workman's Comp. Insurance	9,754.20	614.10		614.10	10,368.30
50340-A ADMIN-Compensated Leave	(4,351.42)	494.80		494.80	(3,856.62)
50400-A ADMIN-Professional Services	124,867.98	3,516.25		3,516.25	128,384.23
50410-A ADMIN-Professional Svcs - Wtr/Copier	5,252.33	677.89		677.89	5,930.22
50500-A ADMIN-Director Expense	2,492.48			-	2,492.48
50600-A ADMIN-Travel / Training Expense	465.00			-	465.00
50610-A ADMIN-Mgmt Travel / Training Expense	3,400.98			-	3,400.98
50620-A ADMIN-Employee Travel / Travel Expense	68.85			-	68.85
50630-A ADMIN-Other Travel / Training Expense	629.40			-	629.40

Trial Balance
Santa Cruz County Fair, 14th DAA
December 31, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
50700-A ADMIN-Office Supplies & Expense	27,330.61	90.15		90.15	27,420.76
50710-A ADMIN-Bank Charges	20.00			-	20.00
50810-A ADMIN-Telephone	12,660.55	(435.47)		(435.47)	12,225.08
50820-A ADMIN-Postage	5,146.00	328.23		328.23	5,474.23
50900-A ADMIN-Dues & Subscriptions	4,041.60	175.00		175.00	4,216.60
51000-A ADMIN-Insurance	30,466.28			-	30,466.28
51100-A ADMIN-Other Misc Admin Expense	12,809.49	364.55		364.55	13,174.04
51200-A ADMIN-Unemployment Insurance	2,321.53			-	2,321.53
52100-A MAINT-Salaries & Wages - Perm Emp Main	38,463.98	3,505.00		3,505.00	41,968.98
52200-A MAINT-Salaries & Wages - Temp Emp Main	183,549.79	600.00		600.00	184,149.79
52210-A MAINT-Employee Benefits Maint	20,170.41	1,766.04		1,766.04	21,936.45
52220-A MAINT-Payroll Taxes Maint	6,346.51	254.04		254.04	6,600.55
52230-A MAINT-Workman's Comp Insurance	14,333.54	246.30		246.30	14,579.84
52300-A MAINT-Professional Svcs-Interim Security	24,156.00	(10,000.00)		(10,000.00)	14,156.00
52310-A MAINT-Professional Svcs - Well Service	4,176.11	1,247.44		1,247.44	5,423.55
52510-A MAINT-Rental - Other Equipment	1,859.16			-	1,859.16
52810-A MAINT-Sewer Fees	12,238.27	-		-	12,238.27
52820-A MAINT-Electricity	62,345.05	2,634.91		2,634.91	64,979.96
52830-A MAINT-Gas	2,667.25	419.34		419.34	3,086.59
52840-A MAINT -Telephone/Cellular/Alarm	89.91			-	89.91
52900-A MAINT-Maintenance of Equipment	23,720.30	147.33		147.33	23,867.63
52910-A MAINT-Fuel	12,556.72	64.50		64.50	12,621.22
53010-A MAINT-Crosetti Building	2,143.44			-	2,143.44
53020-A MAINT-Harvest Building	527.36			-	527.36
53060-A MAINT-General Grounds	66,498.50	2,505.00		2,505.00	69,003.50
53070-A MAINT-Miscellaneous Buildings/Grounds	30,710.25	519.00		519.00	31,229.25
53080-A MAINT-Restrooms	541.41			-	541.41
53090-A MAINT-Horse Show Area	3,484.16			-	3,484.16
53100-A MAINT-Trash Removal / Cleanup, Nonfair	23,158.31	1,353.76		1,353.76	24,512.07
53200-A MAINT-Other Maintenance Expense	9,308.90			-	9,308.90
53300-A MAINT-Special Repairs & Maintenance	90,709.31	4,178.64		4,178.64	94,887.95
53310-A MAINT-Rodgers House	120.00			-	120.00
54200-A PUB-Professional Service	11,430.34			-	11,430.34
54300-A PUB-Supplies & Expense	248.30			-	248.30
54400-A PUB-Advertising	97,731.53	1,944.00		1,944.00	99,675.53
54500-A PUB-Promotional Expense	4,188.20			-	4,188.20
54600-A PUB-Public Relation Expense	605.00			-	605.00
54800-A PUB-Other - Flags, Banners, Posters	5,162.40			-	5,162.40
56101-A ATT-Salaries & Wages - Temp	4,870.75			-	4,870.75
56120-A ATT-Payroll Taxes	70.62			-	70.62
56130-A ATT-Workman's Comp Insurance	292.26			-	292.26
56200-A ATT-Professional Services	60,476.12	7,135.07	3,934.25	3,200.82	63,676.94
56300-A ATT-Supplies & Expense	15,114.77	3,608.75		3,608.75	18,723.52
56400-A ATT-Other	530.00			-	530.00
57000-A MISC-Miscellaneous Fair	1,920.64			-	1,920.64
57101-A MISC-Parking Lot-Salaries & Wages-Temp	9,197.86			-	9,197.86
57200-A MISC- Parking Supplies & Expenses	534.45			-	534.45
57400-A MISC-Exhibit Guide	7,138.40			-	7,138.40
57620-A JLA - BBQ, Lunch, Dinner	727.30			-	727.30
57630-A JLA - Labor Costs	2,787.50		750.00	(750.00)	2,037.50
57640-A JLA - Supplies & Expense	27,067.08	5,843.59		5,843.59	32,910.67
57690-A JLA - Prior Year Expense Adjustment	(25.00)			-	(25.00)

Trial Balance
Santa Cruz County Fair, 14th DAA
December 31, 2011

Account	Beginning Balance	Debit	Credit	Net Activity	Ending Balance
57700-A MISC-Parking Lot Expense Fairtime	919.23			-	919.23
57800-A MISC-Other	2,315.92			-	2,315.92
57900-A MISC-Commerical / Concession Exhibits	4,231.50			-	4,231.50
58100-A PREM-Cash Awards	19,670.76	97.75		97.75	19,768.51
58200-A PREM-Trophies / Ribbons / Medals	1,226.25			-	1,226.25
63100-A EXH-Salaries & Wages - Permanent	44,791.41	3,136.00		3,136.00	47,927.41
63101-A EXH-Salaries & Wages - Temporary	10,028.00			-	10,028.00
63110-A EXH-Employee Benefits	19,119.48	1,698.96		1,698.96	20,818.44
63120-A EXH-Payroll Taxes	4,589.90	204.78		204.78	4,794.68
63130-A EXH-Workman's Comp. Insurance	2,600.64	188.16		188.16	2,788.80
63200-A EXH-Judges	9,696.59	(345.95)		(345.95)	9,350.64
63300-A EXH-Professional Svcs - Dept Contracts	33,928.12	750.00		750.00	34,678.12
63400-A EXH-Supplies & Expense	15,141.68			-	15,141.68
63410-A EXH-Rabbit Dept / JFB Expense	65.00			-	65.00
63420-A EXH-Livestock Dept Expense	(82.00)			-	(82.00)
63500-A EXH-Poultry Expense	497.00			-	497.00
63530-A EXH-Carcass Contests	1,745.00			-	1,745.00
63650-A EXH-Tent & Booth Rental Exhibits	18,545.00			-	18,545.00
64200-A HS-Judges	3,646.85			-	3,646.85
64300-A HS-Professional Svcs - Horse Show Coord	938.00			-	938.00
64400-A HS-Supplies & Expense	16,791.69			-	16,791.69
64500-A HS-Cattle Fees	3,793.33			-	3,793.33
64600-A HS-Fair, Horse Show Awards	2,199.96			-	2,199.96
66200-A ENT-Professional Service	11,000.00			-	11,000.00
66300-A ENT-Supplies & Expense	8,436.04			-	8,436.04
66500-A ENT-Ground Entertainment	59,531.39			-	59,531.39
66600-A ENT-Amphitheather Entertainment	34,805.00			-	34,805.00
66700-A ENT-Other - Sound/Lights, Radios	22,464.97			-	22,464.97
80010-A Prior Year Expense Adjustment	1,325.51			-	1,325.51
85100-A Cash Shortage /Overage	265.91		(0.20)	0.20	266.11
90000-A Depreciation Expense	101,430.30	10,143.03		10,143.03	111,573.33
93500-A Expenditure - Master Plan	15,024.95			-	15,024.95
	(0.00)	241,602.06	241,602.06	0.00	(0.00)

14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
December-11

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
OPERATING REVENUES:							
Admissions	41000	397,788	397,788	373,297	419,076	45,779	89%
Commercial Space	41500	39,075	39,075	39,180	44,446	5,266	88%
Concessions	42000	219,628	219,628	211,952	215,683	3,731	98%
Exhibits	43000	18,055	18,055	15,325	22,281	6,956	69%
Horse Show	44000	11,575	11,575	14,005	23,090	9,085	61%
Miscellaneous Fair	47000	96,110	96,110	84,535	130,900	46,365	65%
Interim Revenue	48000	519,925	519,925	436,921	494,043	57,122	88%
Prior Year Revenue Adjustment	49000	(11,888)	(11,888)	10,338	-	(10,338)	0%
Other Operating Revenue	49500	7,311	7,311	2,780	3,114	334	89%
		1,297,580	1,297,580	1,188,333	1,352,633	164,300	88%
OPERATING EXPENDITURES:							
Administrative Expenses	50000	309,720	309,720	434,518	350,548	(83,970)	124%
Maintenance Expenses	52000	588,828	588,828	643,316	563,869	(79,447)	114%
Publicity	54000	110,460	110,460	121,310	100,900	(20,410)	120%
Attendance	56000	141,740	141,740	88,164	104,752	16,588	84%
Miscellaneous Fair Expenses	57000	28,880	28,880	26,258	20,166	(6,092)	130%
Premiums	58000	23,927	23,927	20,995	23,000	2,005	91%
Exhibits	63000	153,395	153,395	166,298	140,194	(26,104)	119%
Horse Show	64000	8,010	8,010	27,370	19,879	(7,491)	138%
Fair Entertainment	66000	109,915	109,915	136,237	132,291	(3,946)	103%
Equipment Expense - Operating	72300	4,421	4,421	-	2,000	2,000	0%
Prior Year	80000	(20,171)	(20,171)	1,326	-	(1,326)	0%
Cash Shortage/Over	85000	612	612	266	-	(266)	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	-	-	-	-	-	0%
		1,459,737	1,459,737	1,666,058	1,457,599	(208,459)	114%
Net Operating Profit/Loss Before Depn		(162,157)	(162,157)	(477,725)	(104,966)	372,759	455%
Depreciation Expense	90000	122,499	122,499	111,573	122,231	10,658	91%
Net Operating Profit/Loss After Depn		(284,656)	(284,656)	(589,298)	(227,197)	362,101	259%
State Allocations - F&E		136,400	214,800	214,800	110,000	(104,800)	195%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		46,197	44,688	44,688	35,000	(9,688)	128%
Net Profit/Loss Before Depre w/ Allocation		20,440	97,330	(218,237)	40,034	258,271	-545%
Net Profit/Loss After Depre w/ Allocation		(102,059)	(25,169)	(329,811)	(82,197)	247,614	401%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
ADMISSIONS TO GROUNDS							
Gate Admissions	41010	342,211	342,211	343,907	370,695	26,788	93%
Discounted Fair Admissions	41020	55,577	55,577	29,390	48,381	18,991	61%
TOTAL ADMISSION TO GROUNDS	41000	397,788	397,788	373,297	419,076	45,779	89%
INDUSTRIAL & COMMERCIAL SPACE							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	37,405	37,405	37,530	42,356	4,826	89%
Inside Commercial Space	41520	1,670	1,670	1,650	2,090	440	79%
TOTAL INDUSTRIAL & COMMERCIAL SPACE	41500	39,075	39,075	39,180	44,446	5,266	88%
CONCESSION REVENUE							
Carnival	42100	64,707	64,707	62,365	71,059	8,694	88%
Carnival - Pre-Sale	42110	3,152	3,152	6,786	3,128	(3,658)	217%
Carvinal - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	131,378	131,378	124,010	141,496	17,486	88%
Non-Food Concessions	42300	2,650	2,650	2,472	-	(2,472)	0%
Percentage - Fair Alcohol	42310	17,741	17,741	16,319	-	(16,319)	0%
TOTAL CONCESSION REVENUE	42000	219,628	219,628	211,952	215,683	3,731	98%
EXHIBIT REVENUE							
Entry Fees - Exhibitor	43100	18,055	18,055	15,325	21,731	6,406	71%
Donated & Sponsored Awards	43200	-	-	-	550	550	0%
Cash Sponsorship	43210	-	-	-	-	-	0%
Trophy / Ribbon Sponsorship	43220	-	-	-	-	-	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
TOTAL EXHIBIT REVENUE	43000	18,055	18,055	15,325	22,281	6,956	69%
HORSE SHOW							
Entry Fees Horse Show	44200	11,500	11,500	11,930	4,230	(7,700)	282%
Horse Show Sponsor	44300	-	-	-	-	-	0%
Cash Sponsorship	44310	-	-	-	-	-	0%
Stall Fees	44400	75	75	2,075	2,860	785	73%
Other - Horse Show Sponsor	44600	-	-	-	16,000	16,000	0%
TOTAL HORSE SHOW REVENUE	44000	11,575	11,575	14,005	23,090	9,085	61%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Parking Lot	47100	70,425	70,425	68,921	84,810	15,889	81%
Utility Fee Reimbursement	47300	20	20	60	2,200	2,140	3%
Stall Fees - Fairtime	47500	-	-	-	-	-	0%
Camp Parking	47700	2,025	2,025	1,745	10,786	9,041	16%
Fair Camping	47710	7,940	7,940	6,290	-	(6,290)	0%
Other - ICE	47800	4,085	4,085	1,483	3,104	1,621	48%
Souvenirs	47810	-	-	-	-	-	0%
Service Fees	47820	-	-	(4)	-	4	0%
Revenue Protection Monies	47830	-	-	-	-	-	0%
Suspense for Cash Register	47890	-	-	-	-	-	0%
Sponsorships	47900	(12,500)	(12,500)	-	30,000	30,000	0%
Fair Sponsorships	47910	24,115	24,115	6,041	-	(6,041)	0%
Junior Fairboard Revenues	47920	-	-	-	-	-	0%
Grants	47930	-	-	-	-	-	0%
TOTAL MISCELLANEOUS FAIR	47000	96,110	96,110	84,535	130,900	46,365	65%
INTERIM REVENUE							
Building Rentals	48100	-	-	-	124,911	124,911	0%
Rental - Rodgers House	48101	934	934	703	-	(703)	0%
Rental - Crosetti Building	48110	81,096	81,096	54,798	-	(54,798)	0%
Rental - Harvest Building	48120	50,600	50,600	44,898	-	(44,898)	0%
Rental - Arts Building	48130	6,150	6,150	9,946	-	(9,946)	0%
Rental - Grange	48140	375	375	1,350	-	(1,350)	0%
Rental - Other Buildings, Railr	48150	300	300	-	-	-	0%
Rental - Amphitheater	48200	11,413	11,413	500	300,000	299,500	0%
Rental - Horse Shows	48210	139,731	139,731	70,005	-	(70,005)	0%
Rental - Trailer Rally	48220	880	880	1,325	-	(1,325)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	50,000	50,000	60,000	-	(60,000)	0%
Rental - Other Grounds	48260	98,308	98,308	102,291	-	(102,291)	0%
Rental - Equipment	48300	2,020	2,020	512	1,337	825	38%
Concession Revenue - Interim	48400	7,523	7,523	400	31,059	30,659	1%
S CCF Heritage Foundation	48410	19,760	19,760	-	-	-	0%
Jennie May's / Horse Show	48420	-	-	-	-	-	0%
Ocean Honda Speedway Concession	48430	10,000	10,000	-	-	-	0%
Utility Fee Reimbursement	48500	809	809	-	10	10	0%
Interim Parking Revenue	48600	39,139	39,139	90,044	35,750	(54,294)	252%
Other Interim Revenue	48700	-	-	-	976	976	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	-	-	150	-	(150)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	887	887	-	-	-	0%
Sound System Rental	48750	-	-	-	-	-	0%
TOTAL INTERIM REVENUE	48000	519,925	519,925	436,921	494,043	57,122	88%
TOTAL PRIOR YEAR REVENUE ADJ	49000	(11,888)	(11,888)	10,338	-	(10,338)	0%
OTHER OPERATING REVENUE							
Interest Earnings	49510	2,043	2,043	704	1,000	296	70%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	-	-	-	0%
Other	49540	5,267	5,267	2,076	2,114	38	98%
TOTAL OTHER OPERATING REVENUE	49500	7,311	7,311	2,780	3,114	334	89%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm Emp Adm	50100	115,450	115,450	97,418	147,204	49,786	66%
Salaries & Wages - Temp Emp Adm	50200	16,978	16,978	65,832	48,084	(17,748)	137%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	32,314	32,314	18,187	31,000	12,813	59%
Employee Payroll Taxes - Admin	50320	8,928	8,928	9,879	9,000	(879)	110%
Workman's Comp. Insurance	50330	428	428	10,368	16,000	5,632	65%
Compensated Leave Expense	50340	8,751	8,751	(3,857)	(11,008)	(7,151)	35%
Professional Services (Contractual)	50400	32,078	32,078	128,384	25,000	(103,384)	514%
Professional Svcs - Wtr/Copier	50410	3,935	3,935	5,930	-	(5,930)	0%
Director Expense	50500	123	123	2,492	750	(1,742)	332%
Travel / Training Expense	50600	2,005	2,005	465	5,500	5,035	8%
Mgmt Travel / Training Expense	50610	2,972	2,972	3,401	-	(3,401)	0%
Employee Travel / Training Expense	50620	769	769	69	-	(69)	0%
Other Travel / Training Expense	50630	736	736	629	-	(629)	0%
Office Supplies & Expense	50700	21,983	21,983	27,421	20,000	(7,421)	137%
Bank Service Charge	50710	213	213	20	-	(20)	0%
Telephone & Postage	50800	-	-	-	12,185	12,185	0%
Telephone	50810	7,483	7,483	12,225	-	(12,225)	0%
Postage	50820	5,882	5,882	5,474	-	(5,474)	0%
Dues & Subscriptions	50900	3,720	3,720	4,217	4,021	(196)	105%
Insurance	51000	28,291	28,291	30,466	28,390	(2,076)	107%
Other Misc Admin Expense	51100	8,762	8,762	13,174	6,647	(6,527)	198%
Unemployment Insurance	51200	7,920	7,920	2,322	7,775	5,453	30%
Audit Cost	51300	-	-	-	-	-	0%
Current year - Bad Debt Expense	51400	-	-	-	-	-	0%
TOTAL ADMINISTRATION EXPENSE	50000	309,720	309,720	434,518	350,548	(83,970)	124%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm Emp Main	52100	44,407	44,407	41,969	45,000	3,031	93%
Salaries & Wages - Temp Emp Main	52200	129,845	129,845	184,150	100,368	(83,782)	183%
Employee Benefits Maint	52210	18,922	18,922	21,936	20,000	(1,936)	110%
Payroll Taxes Maint	52220	6,072	6,072	6,601	6,500	(101)	102%
Workman's Comp Insurance	52230	12,378	12,378	14,580	21,805	7,225	67%
Professional Svcs - Interim Security	52300	9,850	9,850	14,156	22,302	8,146	63%
Professional Svcs - Well Service	52310	9,193	9,193	5,424	-	(5,424)	0%
Rental - Maintenance Equipment	52500	2,675	2,675	-	5,000	5,000	0%
Rental - Other Equipment	52510	4,932	4,932	1,859	-	(1,859)	0%
Light, Heat, Water and Power	52800	-	-	-	86,900	86,900	0%
Sewer Fees	52810	19,589	19,589	12,238	-	(12,238)	0%
Electricity	52820	62,008	62,008	64,980	-	(64,980)	0%
Gas	52830	7,364	7,364	3,087	-	(3,087)	0%
Maintenance of Equipment	52900	39,421	39,421	23,868	40,000	16,132	60%
Fuel	52910	9,224	9,224	12,621	-	(12,621)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	75,000	75,000	0%
Crosetti Building	53010	6,624	6,624	2,143	-	(2,143)	0%
Harvest Building	53020	(210)	(210)	527	-	(527)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	694	694	-	-	-	0%
General Grounds	53060	25,813	25,813	69,004	-	(69,004)	0%
Miscellaneous Buildings	53070	73,286	73,286	31,229	-	(31,229)	0%
Restrooms	53080	11,216	11,216	541	-	(541)	0%
Horse Show Area	53090	(4,625)	(4,625)	3,484	-	(3,484)	0%
Trash Removal / Cleanup, Nonfair	53100	8,467	8,467	24,512	20,185	(4,327)	121%
Other Maintenance Expense	53200	16,280	16,280	9,309	20,809	11,500	45%
Special Repairs & Maintenance	53300	73,380	73,380	94,888	100,000	5,112	95%
Rodgers House	53310	2,022	2,022	120	-	(120)	0%
Fairs 2000 Expense	53400	-	-	-	-	-	0%
TOTAL MAINTENANCE EXPENSE	52000	588,828	588,828	643,226	563,869	(79,357)	114%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
PUBLICITY EXPENSE							
Professional Services - Media	54200	11,294	11,294	11,430	20,000	8,570	57%
Supplies & Expense	54300	816	816	248	900	652	28%
Advertising	54400	97,232	97,232	99,676	78,000	(21,676)	128%
Promotional Expense	54500	718	718	4,188	1,500	(2,688)	279%
Public Relation Expense	54600	400	400	605	500	(105)	121%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	-	-	5,162	-	(5,162)	0%
TOTAL PUBLICITY EXPENSE	54000	110,460	110,460	121,310	100,900	(20,410)	120%
ATTENDANCE OPERATIONS							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	20,202	20,202	4,871	22,000	17,129	22%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	293	293	71	293	222	24%
Workman's Comp Insurance	56130	1,212	1,212	292	3,300	3,008	9%
Professional Services	56200	95,657	95,657	63,677	60,985	(2,692)	104%
Admission Helper / Contractual	56210	3,812	3,812	-	-	-	0%
Supplies & Expense	56300	20,064	20,064	18,724	17,624	(1,100)	106%
Other	56400	500	500	530	550	20	96%
TOTAL ATTENDANCE OPERATIONS	56000	141,740	141,740	88,164	104,752	16,588	84%
MISCELLANEOUS FAIR EXPENSE							
Miscellaneous Fair	57000	479	479	1,921	-	(1,921)	0%
Parking Lot	57100	-	-	-	-	-	0%
Salaries & Wages - Perm, Parking Lot	57101	10,689	10,689	9,198	11,758	2,560	78%
Salaries & Wages - Temp, Parking Lot	57102	-	-	-	-	-	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	10,000	10,000	534	-	(534)	0%
Exhibit Guide	57400	5,320	5,320	7,138	5,852	(1,286)	122%
Parking Lot Expense Fairtime	57700	-	-	919	-	(919)	0%
Other	57800	2,158	2,158	2,316	2,556	240	91%
Trash Removal	57810	-	-	-	-	-	0%
Fair Phones	57820	-	-	-	-	-	0%
Other, Miscellaneous	57830	234	234	-	-	-	0%
Commerical / Concession Exhibits	57900	-	-	4,232	-	(4,232)	0%
TOTAL MISCELLANEOUS FAIR	57000	28,880	28,880	26,258	20,166	(6,092)	130%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
PREMIUM EXPENSE (Excluding Horse Show)							
Cash Awards	58100	21,992	21,992	19,769	21,000	1,231	94%
Trophies / Ribbons / Medals	58200	1,935	1,935	1,226	2,000	774	61%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	-	-	-	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	0%
TOTAL PREMIUM EXPENSE	58000	23,927	23,927	20,995	23,000	2,005	91%
EXHIBIT EXPENSE							
Salaries & Wages - Permanent	63100	37,726	37,726	47,927	35,820	(12,107)	134%
Salaries & Wages - Temporary	63101	12,348	12,348	10,028	12,698	2,670	79%
Employee Benefits	63110	19,475	19,475	20,818	20,000	(818)	104%
Payroll Taxes	63120	4,167	4,167	4,795	4,000	(795)	120%
Workman's Comp. Insurance	63130	2,357	2,357	2,789	7,278	4,489	38%
Judges	63200	23,681	23,681	9,351	25,466	16,115	37%
Professional Svcs - Dept Contracts	63300	22,854	22,854	34,678	23,233	(11,445)	149%
Supplies & Expense	63400	7,680	7,680	15,142	8,523	(6,619)	178%
Rabbit Dept / JFB Expense	63410	-	-	65	-	(65)	0%
Livestock Dept Expense	63420	2,746	2,746	(82)	-	82	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	-	-	-	0%
Youth / Technology Expenses	63450	-	-	-	-	-	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	-	-	-	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	-	-	-	-	-	0%
Poultry Expense	63500	1,790	1,790	497	3,176	2,679	16%
Ag Education / Amateur Wine Expense	63510	-	-	-	-	-	0%
Yesterday's Farm	63520	-	-	-	-	-	0%
Carcass Contests	63530	3,069	3,069	1,745	-	(1,745)	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	-	0%
Tent & Booth Rental Exhibits	63650	15,502	15,502	18,545	-	(18,545)	0%
Decorations for Exhibits	63660	-	-	-	-	-	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
TOTAL EXHIBIT EXPENSE	63000	153,395	153,395	166,298	140,194	(26,104)	119%
HORSE SHOW EXPENSE (Excluding Premiums)							
Judges	64200	6,808	6,808	3,647	7,103	3,456	51%
Professional Svcs - Horse Show Coordinat	64300	2,550	2,550	938	3,190	2,252	29%
Supplies & Expense	64400	(1,276)	(1,276)	16,792	1,782	(15,010)	942%
Cattle Fees	64500	(1,830)	(1,830)	3,793	6,000	2,207	63%
Fair, Horse Show Awards	64600	1,758	1,758	2,200	1,804	(396)	122%
Trophies, Medals, Ribbons	64720	-	-	-	-	-	0%
TOTAL HORSE SHOW EXPENSE	64000	8,010	8,010	27,370	19,879	(7,491)	138%

Statement of Operations - Junior Livestock Auction

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11	Budget 2011	Balance of Budget	% Used 2011
RESOURCES, JANUARY 1:	25100	39,954	39,954	24,353			
AUCTION REVENUES:							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,533	14,533	14,790	-	(14,790)	0%
JLA - Sponsorship	47620	282	282	-	-	-	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	1,265	1,265	52	-	(52)	0%
JLA - Other	47660	5,748	5,748	5,207	-	(5,207)	0%
TOTAL REVENUES	47600	21,827	21,827	20,049	-	(20,049)	0%
TOTAL RESOURCES AVAILABLE		61,781	61,781	44,402			
AUCTION EXPENDITURES:							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	0	0	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	1,542	1,542	727	-	(727)	0%
JLA - Labor Costs	57630	2,038	2,038	2,038	-	(2,038)	0%
JLA - Supplies & Expenses	57640	13,498	13,498	32,911	-	(32,911)	0%
JLA - Publicity	57650	576	576	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	359	359	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	-	-	(25)	-	25	0%
TOTAL EXPENDITURES	57600	18,013	18,013	35,660	-	(35,660)	0%
RESOURCES, DECEMBER 31:	25100	43,768	43,768	8,752			
NET EFFECT		3,814	3,814	(15,601)			

Statement of Operations - Restricted Funds

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11
REVENUES:				
Temp Restricted Funds	35000	-	-	103,503
TOTAL REVENUES		-	-	103,503
TOTAL RESOURCES AVAILABLE				
		-	-	103,503
EXPENSES:				
Expenditure - Master Plan	93500	-	-	15,025
TOTAL EXPENDITURES		-	-	15,025
NET EFFECT				
		-	-	88,478

Statement of Operations - Projects				
14TH DAA, SANTA CRUZ COUNTY FAIR				
	Acct. No.	Actuals 2010	Prior YTD 12/31/10	Current YTD 12/31/11
REVENUES:				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	116,153	116,153	5,839
Other F&E Project Funds	31800	-	-	8,177
Capital Project Revenue - CCA Projects	31900	-	-	-
TOTAL REVENUES		116,153	116,153	14,016
TOTAL RESOURCES AVAILABLE		116,153	116,153	14,016
EXPENSES:				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	116,153	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
TOTAL EXPENDITURES		116,153	-	-
RESOURCES, DECEMBER 31:	29200	-	116,153	14,016
NET EFFECT		-	116,153	14,016

14TH DAA, SANTA CRUZ COUNTY FAIR

	Actual Jan-11	Actual Feb-11	Actual Mar-11	Actual Apr-11	Actual May-11	Actual Jun-11	Actual Jul-11	Actual Aug-11	Actual Sep-11	Actual Oct-11	Actual Nov-11	Actual Dec-11	TOTAL 2011
BEGINNING RESERVE	2,427,625									2,382,934	2,160,463	2,127,929	2,427,625
STATE ALLOCATION:	107,400		35,800				100,240			(28,640)			214,800
OTHER:	35,000			103,503	(313)		(93,503)						44,688
OPERATING REVENUES:													
Admissions	-	-	-	-	176	-	-	7,142	362,537	442	3,000	-	379,297
Commercial Space	-	-	-	-	-	-	-	-	40,470	(1,290)	-	-	39,180
Concessions	-	-	-	-	-	-	50	2,078	219,026	(9,420)	2,694	(2,476)	211,952
Exhibits	-	-	-	-	-	-	218	9,597	5,511	-	-	-	15,325
Horse Show	-	-	-	-	-	-	-	1,105	6,730	6,170	-	-	14,005
Miscellaneous Fair	-	-	-	-	22	220	650	2,741	77,178	1,074	2,650	-	84,535
Miscellaneous Fair	20,351	33,062	40,577	57,162	38,572	52,276	68,690	48,395	32,116	14,714	19,345	11,662	436,921
Prior Year Revenue Adjustment	(1,000)	-	40	-	-	-	-	-	-	50	-	232	10,338
Other Operating Revenue	15	53	493	360	-	232	434	106	228	627	1	-	2,780
TOTAL OPERATING REVENUES	19,366	33,115	41,110	57,522	38,770	59,728	70,041	71,163	743,795	12,367	27,690	20,666	1,188,333
TOTAL AVAILABLE FUNDS	2,589,391	2,490,423	2,486,661	2,556,077	2,500,185	2,450,360	2,412,783	2,404,044	2,966,472	2,366,661	2,188,153	2,148,595	3,875,445
OPERATING EXPENDITURES:													
Administrative Expenses	49,749	25,554	25,359	34,445	42,281	31,287	17,983	50,907	87,257	20,296	32,688	16,713	434,518
Maintenance Expenses	66,514	54,550	56,198	50,908	46,196	65,899	(32,182)	70,212	196,923	37,688	20,967	9,441	643,316
Publicity	1,563	30	595	100	1,478	1,872	7,135	13,661	28,585	63,140	1,207	1,944	121,310
Attendance	1,911	(5,046)	4,041	3,120	1,603	2,383	(3,719)	4,590	34,612	39,054	(1,194)	6,810	88,164
Miscellaneous Fair Expenses	-	-	87	-	-	7,138	2,316	5,340	10,208	1,169	-	-	26,258
Premiums	11,896	5,252	5,416	5,153	8,586	5,776	14,257	25,169	59,250	14,567	5,342	5,632	166,298
Exhibits	-	-	-	-	2,406	-	3,282	1,248	16,498	3,736	-	(416)	27,370
Horse Show	-	-	-	-	-	-	-	-	136,166	71	-	-	136,237
Fair Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Expense - Operating	-	-	-	-	-	-	(170)	-	-	769	-	-	1,326
Prior Year	450	243	-	5	28	-	-	96	170	-	-	0	266
Cash Shortage/Over	-	-	-	-	-	-	71,001	10,143	10,143	10,143	-	-	111,573
Depreciation Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES	132,083	80,671	91,609	94,349	102,553	114,356	79,903	181,368	583,538	206,198	60,223	50,781	1,777,631
ENDING RESERVE	2,457,308	2,409,751	2,395,053	2,461,728	2,397,632	2,336,004	2,332,881	2,222,677	2,382,934	2,160,463	2,127,929	2,097,814	2,097,814

